

MICHAEL S. AHEARN, ESQ.

Accomplished attorney, manager and Government Contracting Officer specializing in development, negotiation, and management of multi-million dollar contracts, Federal contract law, workers' compensation, insurance defense, property and casualty, administrative law, veterans' disability claims and general practice. Superior ability to collaborate with team members, technical customers, and a wide array of stakeholders to provide exceptional legal and contractual expertise.

Core Competencies:

- Exceptional analytical ability with vision to recognize areas for improvement
- Capable of quickly and effectively absorbing and applying new concepts
- Dedication to excellence and exceeding personal and organizational goals
- Outstanding communication skills with customers, staff, peers, and management

PROFESSIONAL EXPERIENCE

NASA – Kennedy Space Center, FL

Contracting Officer, Apr 2016 – present

- Awarded and administer NASA agency fire services contract for five centers (\$328M)
- Manage KSC propellants and life support services contract (\$165M)
- Responsible for leading the Government team in developing contract strategies, negotiations, and positions for program and business operations
- Collaborate with technical customers and other applicable offices and NASA centers to provide recommendations on procurement strategies for contracts, partnership opportunities, and multi-center efforts and agreements
- Oversee multiple, concurrent, sensitive actions while managing workload adjustments to accomplish competing priorities in order to ensure timely accomplishment of team tasks
- Responsible for creation of the solicitation and proposal analysis, negotiation, contract award, and contract administration for multiple contract types.

Michael S. Ahearn, Esq., Indialantic, FL

Attorney at Law, Dec 2018 – Aug 2019

- Civil trial attorney covering court appearances for numerous law firms including Motions, Pre-Trial Conferences, Case Management Conferences and Trials

Army Contracting Command - Rock Island, IL

Contract Specialist, Jan 2013 – May 2013, Jul 2014 – Mar 2016

- Developed an undefinitized contract action to definitize a \$20M cost-reimbursement, time and materials contract to support the Army's General Funds Enterprise Business System
- Administered a \$70M IDIQ contract with 67-worldwide delivery order locations
- Drafted a complete revision to the Long-Term Life-Cycle contract performance-based work statement to reduce overall costs and ensure contract performance

Marone Law Group, St. Petersburg, FL

Associate Attorney, Aug 2012 – Jan 2013, May 2013 – Jul 2014

- First-party insurance defense attorney, managed litigation files with total estimated exposure of \$8.75M in for sinkholes, fire loss, flood, and wind damage claims
- Managed fluid caseload of 30-35 complex litigation files
- Successfully resolved lawsuits totaling \$1.75M
- Performed extensive legal and geotechnical research; conducted depositions of plaintiffs, fact and expert witnesses (50+); conducted examinations under oath (30+); attended neutral evaluations at disputed property locations (40+); participated in mediations (15+); argued numerous motions (10+); conceived and drafted Motions for Summary Judgment (40+); defended adjuster and expert witness depositions (25+) and prepared witnesses for same
- Represented Citizens Insurance Co., Florida Insurance Guaranty Association, and Tower Hill Insurance Co.

Law Offices of Michael S. Ahearn, Galloway, NJ; St. Petersburg, FL

Attorney, Aug 2008 – Aug 2012

- Managed prosperous law firm with several support staff and fluid caseload of over 125 files
- Successfully argued numerous workers' compensation trials (5+) and motions for medical and temporary benefits (25+); argued disability pension claims in front of the New Jersey Pension Board (20+); argued and won a difficult public employee disability appeal in Appellate Court; attended public employee disciplinary hearings (10+); and conducted a successful appeal in front of the U.S. Court of Appeals for Veterans Claims
- Member New Jersey Workers' Compensation Inns of Court
- Completed training for Veterans Consortium Pro Bono Program
- Former authorized attorney for Fraternal Order of Police and Police Benevolent Association

Law Offices of Neil Stackhouse, Linwood, NJ

Attorney – Of Counsel, Aug 2008 – May 2011

- Negotiated dozens of workers' compensation respondent and petitioner settlements (50+); argued motions for medical and temporary benefits (20+); and conducted personal injury depositions for insurance carriers and municipalities (20+)

Perskie Wallach Fendt & Holtz, Northfield, NJ

Associate Attorney, Jan 2007 – Aug 2008

- Managed and developed workers' compensation department
- Increased client base by 60% through marketing and presenting workers' compensation lectures

Cooper Levenson, Attorneys at Law, Atlantic City, NJ

Associate Attorney, Nov 2003 – Jan 2007

- Managed fluid caseload of over 100 respondent and petitioner workers' compensation files
- Conducted three complete trials; completed five partial trials and defended over 50 motions for medical and temporary benefits to include direct and cross-examination of petitioners, fact and expert witnesses
- Represented five major Atlantic City casinos, several municipal governments, AIG Insurance, The Hartford Insurance Co., and Aramark

- Presented oral testimony to NJ State Legislature to correct a flaw in the workers' compensation statute

LAW ENFORCEMENT EXPERIENCE

New Jersey State Dept. of Corrections

New Jersey State Prison, Trenton, NJ/SRP Boot Camp, New Lisbon, NJ
Senior Corrections Officer/Drill Instructor, Dec 1995 – Jan 2003

MILITARY EXPERIENCE

U.S. Army, 10th Mountain Division, Desert Storm, Jan 1991 – Mar 1991

U.S. Army, 2nd Infantry Division, Korea, Jan 1988 – Jan 1990

Stinger Missile Team Chief

EDUCATION

Widener University – Delaware Law School

Juris Doctor, 2002

Dean's List: SP 2000

Intensive Trial Advocacy Program (ITAP)

Externship, Atlantic County Prosecutor's Office, Hammonton, NJ

West Chester University

Bachelor of Arts History/Minor Secondary Education, 1996

Dean's List: 1993 – 1994; 1994 – 1995; 1995 – 1996

GPA: 3.73

LICENSES AND CERTIFICATIONS

Attorney at Law

New Jersey (2002) - inactive

Florida (2012) – active to Aug 2019

Government Acquisition Certifications

Defense Acquisition Workforce Improvement Act (DAWIA) Level I (2014)

Defense Acquisition Workforce Improvement Act (DAWIA) Level II (2015)

Federal Acquisition Certification in Contracting (FAC-C) Level II (2016)

COMMUNITY INVOLVEMENT

Catholic Youth Sports of Brevard, Coach, 2019 - 2021

South Beaches Little League, Coach, 2018

Knights of Columbus, Council 5845, Present (3th Degree Knight)

Veterans of Foreign Wars, Post 4256, Life Member (Jr. Vice President, 2013)

AMVETS, Post 911 (Honor Guard Captain, 2009 – 2011)

Veterans of Foreign Wars, Post 2189, Member, 2008 – 2011