SCHOOL BOARD OF BREVARD COUNTY, FLORIDA
BOARD AGENDA ITEM – March 24, 2020

PROCUREMENT SOLICITATION

☑ (ITB) Invitation To Bid ☐ (ITN) Invitation To Negotiate ☒ (PB) Piggyback
☐ (RFP) Request For Proposal ☐ (RFQ) Request For Qualifications ☐ (SC) State Contract
☐ (SS) Sole Source

REQUESTOR: Procurement & Distribution Services. Legal Review Required: ☒ Yes ☐ No

Standard Template Used with No Changes: ☒ Yes ☐ No

Standard Template Type: ☒ Piggyback

<table>
<thead>
<tr>
<th>VENDOR NAME</th>
<th>AMOUNT AWARDED</th>
<th>REQUIRED PRODUCTS/SERVICES</th>
</tr>
</thead>
<tbody>
<tr>
<td>Virco, Inc.</td>
<td>$2,000,000.00</td>
<td>Education, Classroom,</td>
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<td></td>
<td></td>
<td>Miscellaneous Support</td>
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<td></td>
<td></td>
<td>Furniture &amp; Related</td>
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<tr>
<td></td>
<td></td>
<td>Products &amp; Services</td>
</tr>
<tr>
<td>Total</td>
<td>$2,000,000.00</td>
<td></td>
</tr>
</tbody>
</table>

☐ Contract Renewal ☐ Recurring Contract ☒ Contract Update

New Contract Amount $2,000,000.00
Previous Contract Amount $500,000.00
Variance $1,500,000.00

PRICE INCREASE / DECREASE EXPLANATION: This increase will allow the purchase of furniture for the new Viera Elementary school that is scheduled to open in School Year 20/21 and any additional furniture purchases made by the district through the approved term.

DISCUSSION:
State Board of Education Rule 6A-1.012(6) allows school districts to make purchases at or below the specified prices from contracts awarded by other city or county governmental agencies, other district school boards, community colleges, federal agencies, the public or governmental agencies of any state, or from state university system cooperative bid agreements, when the proposer awarded a contract by another entity will permit purchases by a district school board at the same terms, conditions, and prices (or below such prices) awarded in such contract, and such purchases are to the economic advantage of the district school board. Virco, Inc. was awarded a contract by U.S. Communities, solicitation title of “Education, Classroom and Miscellaneous Support Furniture, Products and Services” and solicitation number R-TC-18004 original bid documents are available in the Procurement office for further review.

The standard piggyback template has been used, which does not require legal review.

CONTRACT TERM:
Pricing based on U.S. Communities Contract R-TC-18004, valid November 1, 2017 – December 31, 2022 with the option to renew for two (2) additional two (2) year periods.

RECOMMENDATION:
It is the recommendation of Robin Novelli, Chief Operations Officer and Kristine Rodriguez, Director of Procurement & Distribution Services to approve the increase with Virco, Inc.

AUTHORITY FOR ACTION:
Florida Administrative Code 6A-1.012 (6)