

SCHOOL BOARD OF BREVARD COUNTY, FLORIDA

BOARD AGENDA ITEM – September 8, 2022

PROCUREMENT SOLICITATION

ITB 21-572-B-WH - Temporary Personnel Services

- **Rate increase**

<input checked="" type="checkbox"/> (ITB) Invitation To Bid	<input type="checkbox"/> (ITN) Invitation To Negotiate	<input type="checkbox"/> (PB) Piggyback
<input type="checkbox"/> (RFP) Request For Proposal	<input type="checkbox"/> (RFQ) Request For Qualifications	<input type="checkbox"/> (SC) State Contract
<input type="checkbox"/> (SS) Sole Source		

REQUESTOR: Food and Nutrition Services

Legal Review Required: Yes No

Standard Template Used with No Changes: Yes No

Standard Template: ITB

VENDOR NAME	AMOUNT AWARDED	REQUIRED PRODUCTS/SERVICES
22 nd Technologies, Inc. Aue Staffing DATSON360 LLC Moten Tate, Incorporated Quality Labor Management, LLC and Associates RADgov, Inc. Spur Employment, Inc. StaffEZ of Florida	Variable	Temporary Personnel Services
Total	Variable	

<input type="checkbox"/> Contract Renewal	New Contract Amount	Variable
<input type="checkbox"/> Recurring Contract	Previous Contract Amount	Variable
<input checked="" type="checkbox"/> Increase	Variance	N/A

PRICE INCREASE / DECREASE EXPLANATION:

The current labor market continues to make it extremely difficult to find, hire and recruit support staff for our schools on a temporary basis. The increase to the hourly rate is necessary in order to stay competitive in this challenging job market.

DISCUSSION:

This contract provides temporary personnel services for use District-wide. The successful awardees shall provide temporary personnel services on an as-needed basis. The department utilizing the temporary personnel services will be responsible for providing necessary funding to cover the expense.

The standard Invitation to Bid template has been used, which does not require legal review.

CONTRACT TERM:

The price increases shall become effective September 9, 2022.

RECOMMENDATION:

It is the recommendation of Rachad T. Wilson, Chief Operating Officer, and Kevin Thornton, Director of Food and Nutrition Services to approve the attached rate increases.

AUTHORITY FOR ACTION:

Florida Administrative Code 6A-1.012 (9)

PROCUREMENT & DISTRIBUTION SERVICES
2700 JUDGE FRAN JAMIESON WAY
VIERA, FL 32940-6601

ITB # 21-572-B-WH
Temporary Personnel Services
Proposed Rate Increase

		22nd Century Technologies, Inc. 8251 Greensboro Drive, Suite 900 McLean, Virginia 22102 Sandeep Singh 888-998-7284 response@tsct.com					AUE Staffing 777 E Allamonte Drive Altamonte Springs, Florida 32701 Tammi Smith 321-622-8306 TSmith@AUEStaffing.com					DATSON360 LLC 3800 Inverrary Blvd. Suite 101-N Lauderhill, Florida 33319 Rahul Kone 954-516-8851 rkone@datson360.com					MotenTate, Incorporated 301 East Pine Street, Suite 250 Orlando, Florida 32801 Kenneth Moten 407-843-3277 kmoten@motentate.com				
ITEM NO.	DESCRIPTION	(A) SBBC Pay Rate/ Hr.	Proposed Temp Payrates	(B) % Markup	(C) SBBC Bill Rate/ Hr.	Proposed Bill Rates	(A) SBBC Pay Rate/ Hr.	Proposed Temp Payrates	(B) % Markup	(C) SBBC Bill Rate/ Hr.	Proposed Bill Rates	(A) SBBC Pay Rate/ Hr.	Proposed Temp Payrates	(B) % Markup	(C) SBBC Bill Rate/ Hr.	Proposed Bill Rates	(A) SBBC Pay Rate/ Hr.	Proposed Temp Payrates	(B) % Markup	(C) SBBC Bill Rate/ Hr.	Proposed Bill Rates
1	Food Service Kitchen Worker	\$10.40	\$13.20	32.00%	\$13.73	\$17.42	\$10.40	\$13.20	36.00%	\$14.14	\$17.95	\$10.40	\$13.20	30.00%	\$13.52	\$17.16	\$10.40	\$13.20	35.00%	\$14.04	\$17.82
2	Custodial Worker	\$10.84	\$13.20	32.00%	\$14.31	\$17.42	\$10.84	\$13.20	36.00%	\$14.74	\$17.95	\$10.84	\$13.20	30.00%	\$14.09	\$17.16	\$10.84	\$13.20	35.00%	\$14.63	\$17.82
4	Group Leader for School Age Child Care	\$10.84	\$13.20	32.00%	\$14.31	\$17.42	\$10.84	\$13.20	36.00%	\$14.74	\$17.95	\$10.84	\$13.20	30.00%	\$14.09	\$17.16	\$10.84	\$13.20	35.00%	\$14.63	\$17.82
5	Teacher Assistant, Special Assistant	\$10.84	\$13.20	32.00%	\$14.31	\$17.42	\$10.84	\$13.20	36.00%	\$14.74	\$17.95	\$10.84	\$13.20	30.00%	\$14.09	\$17.16	\$10.84	\$13.20	35.00%	\$14.63	\$17.82
6	Clerical Worker	\$11.31	\$13.20	32.00%	\$14.93	\$17.42	\$11.31	\$13.20	36.00%	\$15.38	\$17.95	\$11.31	\$13.20	30.00%	\$14.70	\$17.16	\$11.31	\$13.20	35.00%	\$15.27	\$17.82
7	Warehouse Worker	\$11.46	\$13.20	32.00%	\$15.13	\$17.42	\$11.46	\$13.20	36.00%	\$15.59	\$17.95	\$11.46	\$13.20	30.00%	\$14.90	\$17.16	\$11.46	\$13.20	35.00%	\$15.47	\$17.82
8	Mechanical Technician	\$11.31	\$13.20	32.00%	\$14.93	\$17.42	\$11.31	\$13.20	36.00%	\$15.38	\$17.95	\$11.31	\$13.20	30.00%	\$14.70	\$17.16	\$11.31	\$13.20	35.00%	\$15.27	\$17.82
9	Maintenance Helper	\$11.31	\$13.20	32.00%	\$14.93	\$17.42	\$11.31	\$13.20	36.00%	\$15.38	\$17.95	\$11.31	\$13.20	30.00%	\$14.70	\$17.16	\$11.31	\$13.20	35.00%	\$15.27	\$17.82
10	Clerk I	\$11.46	\$13.20	32.00%	\$15.13	\$17.42	\$11.46	\$13.20	36.00%	\$15.59	\$17.95	\$11.46	\$13.20	30.00%	\$14.90	\$17.16	\$11.46	\$13.20	35.00%	\$15.47	\$17.82
11	Cook, Baker, Cashier	\$10.75	\$13.90	32.00%	\$14.19	\$18.35	\$10.75	\$13.90	36.00%	\$14.62	\$18.90	\$10.75	\$13.90	30.00%	\$13.98	\$18.07	\$10.75	\$13.90	35.00%	\$14.51	\$18.77
12	Accounting Clerk	\$11.46	\$13.20	32.00%	\$15.13	\$17.42	\$11.46	\$13.20	36.00%	\$15.59	\$17.95	\$11.46	\$13.20	30.00%	\$14.90	\$17.16	\$11.46	\$13.20	35.00%	\$15.47	\$17.82
13	Temporary Cafeteria Manger Intern	\$11.03	\$14.29	32.00%	\$14.56	\$18.86	\$11.03	\$14.29	36.00%	\$15.00	\$19.43	\$11.03	\$14.29	30.00%	\$14.34	\$18.58	\$11.03	\$14.29	35.00%	\$14.89	\$19.29
		Quality Labor Management 4035 W 1st Street Sanford, Florida 32771 Debbie Harris 321-305-5907 Dharris@myqlm.com					RADgov, Inc. 6750 N. Andrews Ave. Suite 200 Fort Lauderdale, Florida 33309 Pranay Mishra 954-938-2800 parhcer@radgov.com					Spur Employment, Inc. Post Office Box 107 Huntsville Alabama, 35804 Lindsay Phillips 866-957-9142 Lindsay@spurstaffing.com					StaffEZ of Florida 109 E Crystal Lake Avenue, Suite 107 Lake Mary, Florida 32746 Evan Pledsoe 629-215-8973 hebledsoe@staffez.org				
ITEM NO.	DESCRIPTION	(A) SBBC Pay Rate/ Hr.	Proposed Temp Payrates	(B) % Markup	(C) SBBC Bill Rate/ Hr.	Proposed Bill Rates	(A) SBBC Pay Rate/ Hr.	Proposed Temp Payrates	(B) % Markup	(C) SBBC Bill Rate/ Hr.	Proposed Bill Rates	(A) SBBC Pay Rate/ Hr.	Proposed Temp Payrates	(B) % Markup	(C) SBBC Bill Rate/ Hr.	Proposed Bill Rates	(A) SBBC Pay Rate/ Hr.	Proposed Temp Payrates	(B) % Markup	(C) SBBC Bill Rate/ Hr.	Proposed Bill Rates
1	Food Service Kitchen Worker	\$10.40	\$13.20	36.00%	\$14.14	\$17.95	\$10.40	\$13.20	34.00%	\$13.94	\$17.69	\$10.40	\$13.20	26.00%	\$13.10	\$16.63	\$10.40	\$13.20	29.45%	\$13.46	\$17.09
2	Custodial Worker	\$10.84	\$13.20	36.00%	\$14.74	\$17.95	\$10.84	\$13.20	34.00%	\$14.53	\$17.69	\$10.84	\$13.20	28.00%	\$13.88	\$16.90	\$10.84	\$13.20	31.95%	\$14.30	\$17.42
4	Group Leader for School Age Child Care	\$10.84	\$13.20	34.00%	\$14.53	\$17.69	\$10.84	\$13.20	34.00%	\$14.53	\$17.69	\$10.84	\$13.20	22.00%	\$13.22	\$16.10	\$10.84	\$13.20	26.95%	\$13.76	\$16.76
5	Teacher Assistant, Special Assistant	\$10.84	\$13.20	34.00%	\$14.53	\$17.69	\$10.84	\$13.20	34.00%	\$14.53	\$17.69	\$10.84	\$13.20	22.00%	\$13.22	\$16.10	\$10.84	\$13.20	26.95%	\$13.76	\$16.76
6	Clerical Worker	\$11.31	\$13.20	34.00%	\$15.16	\$17.69	\$11.31	\$13.20	34.00%	\$15.16	\$17.69	\$11.31	\$13.20	22.00%	\$13.80	\$16.10	\$11.31	\$13.20	26.95%	\$14.36	\$16.76
7	Warehouse Worker	\$11.46	\$13.20	36.00%	\$15.59	\$17.95	\$11.46	\$13.20	34.00%	\$15.36	\$17.69	\$11.46	\$13.20	26.00%	\$14.44	\$16.63	\$11.46	\$13.20	31.95%	\$15.12	\$17.42
8	Mechanical Technician	\$11.31	\$13.20	36.00%	\$15.38	\$17.95	\$11.31	\$13.20	34.00%	\$15.16	\$17.69	\$11.31	\$13.20	26.00%	\$14.25	\$16.63	\$11.31	\$13.20	31.95%	\$14.92	\$17.42
9	Maintenance Helper	\$11.31	\$13.20	36.00%	\$15.38	\$17.95	\$11.31	\$13.20	34.00%	\$15.16	\$17.69	\$11.31	\$13.20	26.00%	\$14.25	\$16.63	\$11.31	\$13.20	31.95%	\$14.92	\$17.42
10	Clerk I	\$11.46	\$13.20	34.00%	\$15.36	\$17.69	\$11.46	\$13.20	34.00%	\$15.36	\$17.69	\$11.46	\$13.20	22.00%	\$13.98	\$16.10	\$11.46	\$13.20	26.95%	\$14.55	\$16.76
11	Cook, Baker, Cashier	\$10.75	No Bid	No Bid	No Bid	No Bid	\$10.75	\$13.90	34.00%	\$14.41	\$18.63	\$10.75	\$13.90	26.00%	\$13.55	\$17.51	\$10.75	\$13.90	26.95%	\$13.65	\$17.65
12	Accounting Clerk	\$11.46	\$13.20	34.00%	\$15.36	\$17.69	\$11.46	\$13.20	34.00%	\$15.36	\$17.69	\$11.46	\$13.20	22.00%	\$13.98	\$16.10	\$11.46	\$13.20	26.95%	\$14.55	\$16.76
13	Temporary Cafeteria Manger Intern	\$11.03	No Bid	No Bid	No Bid	No Bid	\$11.03	\$14.29	34.00%	\$14.78	\$19.15	\$11.03	\$14.29	26.00%	\$13.90	\$18.01	\$11.03	\$14.29	29.45%	\$14.28	\$18.50