

SCHOOL BOARD OF BREVARD COUNTY, FLORIDA

BOARD AGENDA ITEM – May 11, 2021

DEPARTMENT/SCHOOL INITIATED AGREEMENT

21-509-A-KR –

SurgeryPlus and Hinge Health Services

<input type="checkbox"/> (BW) Bids Waived	<input checked="" type="checkbox"/> (A) Agreement
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REQUESTOR: Employee Benefits and Risk Management **Legal Review Required:** Yes No
Standard Template Used with No Changes: Yes No
Standard Template Type: N/A

VENDOR NAME	AMOUNT AWARDED	REQUIRED PRODUCTS/SERVICES
Employer Direct Healthcare, LLC	Variable	SurgeryPlus and Hinge Health
Total	Variable	

<input type="checkbox"/> Contract Renewal	New Contract Amount	Variable
<input type="checkbox"/> Recurring Contract	Previous Contract Amount	N/A
<input checked="" type="checkbox"/> New Contract	Variance	N/A

PRICE INCREASE / DECREASE EXPLANATION: N/A

DISCUSSION:

The district wishes to contract with Employer Direct Healthcare, LLC, the owners of SurgeryPlus and Hinge Health, to provide health plan members with an option for pre-surgical musculoskeletal therapy and surgical procedures that are separate from Cigna’s TPA agreement. All noted procedures are based on pre-negotiated bundled rates with a narrow network of physicians and hospital facilities, that is expected to result in consolidated costs for each episode of care.

- Employees referred for surgery due to muscle skeletal conditions may enter the Hinge Health program at a fixed fee to the health plan that attempts to provide a more robust monitored therapy program that may address the condition in a way to avoid surgery.
- Employees needing surgery may choose SurgeryPlus who offers a full-concierge service assisting them with selecting a physician, scheduling appointments, transferring medical records, coordination logistics and following up post-procedure thereby reducing stress and improving the member experience. The surgeries take place with a very narrow network of physicians and surgical settings that appear to show the district will save enough in medical cost to provide the surgery to staff at a reduced cost or possibly at no cost to the employee (employees may be responsible for pre-op expenditures, therapy, tests, non-covered medical care, and convenience care).

Hinge Health’s standard charge to the health plan is \$995 per participant and SurgeryPlus cost is 35% of the aggregated sum of all claims.

Vendor-provided agreement has been used and approved by Risk Management and Legal Services on May 4, 2021.

CONTRACT TERM:

The initial contract term shall commence June 1, 2021 and continue until May 31, 2024. Following the Initial Term, this agreement may be renewed for successive one-year periods.

RECOMMENDATION:

It is the recommendation of Beth Thedy, Ed.D., Deputy Superintendent/Chief Human Resources Officer and Mark Langdorf, Director of Employee Benefits and Risk Management to approve the attached agreement with Employer Direct Healthcare, LLC.

AUTHORITY FOR ACTION:

Florida Administrative Code 6A-1.012 (11) (a)