

**SCHOOL BOARD OF BREVARD COUNTY, FLORIDA  
BOARD AGENDA ITEM – October 12, 2021**

**PROCUREMENT SOLICITATION**

**ITB 21-656-B-JW Electrical Contractor Services**

<input checked="" type="checkbox"/> <b>(ITB)</b> Invitation to Bid	<input type="checkbox"/> <b>(ITN)</b> Invitation to Negotiate	<input type="checkbox"/> <b>(PB)</b> Piggyback
<input type="checkbox"/> <b>(RFP)</b> Request for Proposal	<input type="checkbox"/> <b>(RFQ)</b> Request for Qualifications	<input type="checkbox"/> <b>(SC)</b> State Contract
<input type="checkbox"/> <b>(SS)</b> Sole Source		

**REQUESTOR:** Plant Operations and Maintenance      **Legal Review Required:**  Yes     No  
**Standard Template Used with No Changes:**  Yes     No  
**Standard Template:** ITB

VENDOR NAME	AMOUNT AWARDED	REQUIRED PRODUCTS/SERVICES
Atlantis Electrical Systems, LLC Boys Electrical Contractors, LLC Certified Thermographic Services Davco Electrical Contractor Corp Eau Gallie Electric, Inc. Folsom Services, LLC Lowe Electric, LLC Stryker Electrical Contracting, Inc.	Variable	Electrical Services
<b>Total</b>	Variable	

<input type="checkbox"/> <b>Contract Renewal</b>	<b>New Contract Amount</b>	<b>Variable</b>
<input type="checkbox"/> <b>Recurring Contract</b>	<b>Previous Contract Amount</b>	<b>\$250,000.00</b>
<input checked="" type="checkbox"/> <b>New Contract</b>	<b>Variance</b>	<b>N/A</b>

**PRICE INCREASE / DECREASE EXPLANATION:** The change to variable amount reflects increased labor costs and greater utilization of electrical contractors to include the sales surtax LED lighting program.

**DISCUSSION:** The Maintenance Department does not have the personnel to maintain/repair electrical systems District-wide and nor does the Department have the equipment and expertise to service and repair stadium lighting systems. In addition, the sales surtax program includes extensive investment in classroom LED lighting. Fixtures are purchased through the district's contract with Fastenal, but installation of new fixtures will require electrical contractor support.

The standard Invitation to Bid template has been used, which does not require legal review.

**CONTRACT TERM:**

The initial contract term shall commence October 13, 2021 and continue until October 12, 2024 with an optional one (1) two (2) year renewal period.

**RECOMMENDATION:**

It is the recommendation of Susan Hann, P.E., Assistant Superintendent of Facilities Services and James Ross, Director of Plant Operations and Maintenance to award the Electrical Contractor Services to the above vendors in a variable amount.

**AUTHORITY FOR ACTION:**

Florida Administrative Code 6A-1.012 (9)

**School Board of Brevard County**  
**Office of Procurement & Distribution Services**  
2700 Judge Fran Jamieson Way  
Viera, FL 32940-6601  
**Mark W. Mullins, Ed.D., Superintendent**



**September 8, 2021**

**NOTICE OF INTENDED DECISION**  
ITB 21-656-B-JW  
Electrical Contractor Services

The Office of Procurement Services hereby notifies all firms of an intended decision regarding the award of the above-mentioned solicitation as outlined attached.

Failure to file a protest within the time prescribed in section [120.57](#)(3), Florida Statutes, or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under chapter 120, Florida Statutes.

Please contact Jennifer Wells, Buyer I at 321-633-1000 ext. 11106 or by email at [wells.jennifer@brevardschools.org](mailto:wells.jennifer@brevardschools.org) if you should have any questions. Thank you for your continued interest in The School Board of Brevard County, Florida.

Sincerely,

Kristine Rodriguez, MBA, NIGP-CPP, CPPO, CPPB  
Director of Procurement and Distribution Services

<p style="text-align: center;"><b>TABSHEET</b>  <b>ITB # 21-656-B-JW</b>            Electrical Contractor Services  <b>August 27, 2021 at 2:00 PM</b>            Opened By: Jennifer Wells, Buyer I  <b>This is the tabsheet showing award recommendation pending Board Approval October 12, 2021</b></p> <p style="text-align: center;"><b>Date Solicited: August 3, 2021</b>  <b>Date Opened: August 27, 2021</b>  <b># Solicited 5832 # MWBE</b>  <b># Planholders 41 # Submittals</b></p>									
<p>Atlantic Electrical Systems, LLC            2911 Dusa Dr, Suite 1            Melbourne, Florida 32955            Michelle Groux            321-271-9197            mh@aes-nfb.com</p> <p>Boys Electrical Contractors, LLC            110 East Drive            Melbourne, Florida 32904            Chris Ostern            321-338-2355            costern@boysselectrical.com</p> <p>Certified Thermographic Services            2475 Palm Bay Road Suite 115-9            Palm Bay, Florida 32905            Tommie Smith            321-953-2900            tsmith@ctis-electric.com</p> <p>Davco Electrical Contractor Corp            4885 Park Ridge Blvd.            Boyton Beach, Florida 33426            Marcial Seni Jr.            561-732-3434            Fax: 561-732-3414            estimating@davcoelectric.com</p> <p>Eau Galile Electric, Inc            2012 Aurora Rd.            Melbourne, Florida 32955            Teri Meier            321-945-3708            commercial@eg-electric.com</p> <p>Folsom Services, Inc.            25 E. 13th St.            Saint Cloud, Florida 34769            William Folsom            407-892-7317            Fax: 407-892-7864            bfolsom@folsomservices.com</p> <p>Lowe Electric, LLC            2135 Silver Star Rd.            Titusville, Florida 32796            Robert Lowe            321-289-5789            rlowe@lowelectric.org</p> <p>Stryker Electrical Contracting, Inc.            4241 SW High Meadows Ave.            Palm City, Florida 34990            Tim Byrnes            772-219-3389            Fax: 772-219-8471            tbyrnes@stryker-electric.com</p> <p>Constructive Resources Inc.            10840 Endeavour Way            Largo, Florida 33777            Liz Teichman            727-452-4247            Fax: 727-544-2763            Liz.Teichman@solarsource.com</p> <p>Intracom USA Inc.            550 Commerce Blvd.            Oldsmar, Florida 34677            David Trevino            8136593650            marhattanteam@intracom.com</p> <p>Ibby Construction Company            318 Old Highway 49 South            Richland, MS 39218            Pam Mosley            601-709-4729            Fax: 980-960-7231            ibbybids@ibbyconstruction.com</p> <p>Wurth USA Inc            93 Grant St.            New Jersey 07446            Tom Quay            727-465-4195            thomas.quay@wurthusa.com</p>									
Completed Bidder's Acknowledgement	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
FL Dept. of State Division of Corporations Number	L11000086673	L01000006357	EC13009203	H53782	J22256	P98000015377	L18000219492	473585	
Litigations/Bankruptcy	No	No	No	No	No	No	No	No	No
Confidential Materials Enclosed	No	No	No	No	No	No	No	No	No
Addenda (if applicable)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
References Form	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Local Business Tax Receipts	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Current W-9	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Proof of Insurance	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Certified Business Program Reciprocity Affidavit (if applicable)	N/A	N/A	N/A	N/A	Y - V	N/A	N/A	N/A	N/A
Bidder's Statement of Principal Place of Business (if applicable)	Brevard/Florida	Brevard/Florida	Brevard/Florida	Palm Beach Co. FL	Brevard/Florida	Osceola/Florida	Brevard/Florida	Martin Co/Florida	
Subcontractor Information (if applicable)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
State of Florida and/or Registered Electrical Contractor License	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
High Voltage Specialty License (if applicable)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Completed 5 years of Commercial Projects (\$20,000.00 +)	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Experience servicing sport field lighting systems	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
<b>ITEM</b>									
<b>NO.</b>	<b>DESCRIPTION</b>								
<b>1</b>	<b>Straight Time Rates (Fully Burdened Including Overhead &amp; Profit)</b>	<b>Hourly Rate</b>	<b>Hourly Rate</b>	<b>Hourly Rate</b>	<b>Hourly Rate</b>	<b>Hourly Rate</b>	<b>Hourly Rate</b>	<b>Hourly Rate</b>	<b>Hourly Rate</b>
1.1	Foreman	\$50.00	\$65.00	\$68.15	\$91.00	\$85.00	\$105.00	\$35.50	\$60.00
1.2	Journeyman	\$50.00	\$50.00	\$65.07	\$78.00	\$85.00	\$85.00	\$31.00	\$53.00
1.3	Helper	\$32.00	\$45.00	\$36.23	\$65.00	\$35.00	\$65.00	\$25.00	\$38.00
1.4	Project Manager	\$55.00	\$85.00	\$70.54	\$118.00	\$65.00	\$125.00	\$50.00	\$70.00
1.5	Estimator	\$50.00	\$85.00	\$42.25	\$78.00	\$35.00	\$75.00	\$42.00	\$70.00
2	Straightening light/power poles (Lump Sum per Pole)	\$225.00	\$800.00	\$150.00	\$1,500.00	\$225.00	\$650.00	\$250.00	TBD (Depends on Pole Qty/Size/Type)
<b>3</b>	<b>Emergency After Hours Rates (Fully Burdened including Overhead &amp; Profit)</b>	<b>Hourly Rate</b>	<b>Hourly Rate</b>	<b>Hourly Rate</b>	<b>Hourly Rate</b>	<b>Hourly Rate</b>	<b>Hourly Rate</b>	<b>Hourly Rate</b>	<b>Hourly Rate</b>
3.1	Foreman	\$65.00	\$85.00	\$102.23	\$136.00	\$130.00	\$136.50	\$53.25	\$90.00
3.2	Journeyman	\$65.00	\$65.00	\$97.61	\$117.00	\$130.00	\$110.50	\$46.50	\$79.50
3.3	Helper	\$42.00	\$55.00	\$54.35	\$97.00	\$55.00	\$84.50	\$37.50	\$57.00
3.4	Project Manager	\$72.00	\$95.00	\$105.81	\$177.00	\$100.00	\$162.50	\$65.00	\$105.00
3.5	Estimator	\$65.00	\$95.00	\$63.38	\$117.00	\$55.00	\$97.50	\$63.00	\$105.00
4	Material Markup % (Maximum 15%)	15%	15%	13%	15%	15%	15%	15%	15%
5	Equipment Rental Markup (Maximum 15%)	15%	15%	13%	15%	15%	15%	15%	15%
6	Subcontractor Markup (Maximum 15%)	15%	15%	13%	15%	15%	15%	15%	15%

Recommended Award Key: Columns highlighted in yellow identify the recommended award.  
 All other bidders did not meet the definition of responsive and responsible for this bid as outlined in Section 2.10