

SCHOOL BOARD OF BREVARD COUNTY, FLORIDA

BOARD AGENDA ITEM – July 14, 2020

PROCUREMENT SOLICITATION

ITB # 20-760-B-SH: HVAC Services & repair

<input checked="" type="checkbox"/> (ITB) Invitation To Bid	<input type="checkbox"/> (ITN) Invitation To Negotiate	<input type="checkbox"/> (PB) Piggyback
<input type="checkbox"/> (RFP) Request For Proposal	<input type="checkbox"/> (RFQ) Request For Qualifications	<input type="checkbox"/> (SC) State Contract
<input type="checkbox"/> (SS) Sole Source		

REQUESTOR: Plant Operations & Maintenance

Legal Review Required: Yes No

Standard Template Used with No Changes: Yes No

Standard Template Type: **ITB**

VENDOR NAME	AMOUNT AWARDED	REQUIRED PRODUCTS/SERVICES
Air Mechanical & Service Corp. Carrier Corporation Climate Control Mechanical Services, Inc. Delabat Air Conditioning Service Corp Hill York Service Company, LLC Portable Air L.C. Southeast Service of CFL, Inc. Strut Mechanical, Inc. System Tech Services, Inc. Total Comfort Solutions, Inc. Trane U.S., Inc.	Variable	HVAC services and repair
Total	Variable	

<input type="checkbox"/> Contract Renewal	New Contract Amount	Variable
<input type="checkbox"/> Recurring Contract	Previous Contract Amount	Variable
<input checked="" type="checkbox"/> New Contract	Variance	N/A

PRICE INCREASE / DECREASE EXPLANATION: N/A

DISCUSSION:

This contract includes hourly rates for HVAC service and repair, percentage markup for parts and material, rental of temporary chillers, cooling towers and air conditioners. Services may include maintenance, repair, temporary cooling and/or minor projects. Funding is typically through maintenance operating and capital. Sales surtax may also be used when replacing or refurbishing failing HVAC equipment.

The standard Invitation to Bid template has been used, which does not require legal review.

CONTRACT TERM:

The initial contract term shall commence July 22, 2020 and continue until July 21, 2023 with one optional two (2) year renewal period.

RECOMMENDATION:

It is the recommendation of Susan Hann, Assistant Superintendent of Facilities Services and James Ross, Director of Plant Operations & Maintenance to approve the attached tabulation sheet with the vendors noted above.

AUTHORITY FOR ACTION:

Florida Administrative Code 6A-1.012 (9)

TABSHEET ITB # 20-760-B-SH HVAC Services & Repair May 21, 2020 at 2:00 PM Opened By: Sean Hynes, Buyer II Witnessed By: Nick Canjar, Buyer II This is the tabsheet showing award recommendation pending Board Approval July 14, 2020 Date Solicited: 4/20/20 Date Opened: 5/21/20 # Solicited 2245 # MWBE 143 # Planholders 49 # Submittals 11												
Air Mechanical & Service Corp. 325 Anchor Rd. Casselberry, FL 32707 Lance Gorney 407-699-0454 lance@amsco-ac.com			Carrier Corporation 7305 Greenbriar Parkway Orlando, FL 32819 Robert Jackman 407-948-8523 robert.jackman@carrier.com			Climate Control Mechanical Services, Inc. 2695 NW 4th St. Ocala, FL 34475 Louie Wise 352-291-0185 lw3@intec360.com			Delabat Air Conditioning Service Corp 8611 NW 35 Ct. Miami, FL 33147 Camilo Delabat 305-978-8942 delabatcamilo@gmail.com			
Completed Bidder's Acknowledgement	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	
FL Dept. of State Division of Corporations Number	F64810		843583				P01000072666				P13000007983	
Litigations/Bankruptcy	No	No	No	No	No	No	No	No	No	No	No	
Confidential Materials Enclosed	Yes - Financials	None	None	None	None	None	None	None	None	None	None	
Addendum #1	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	
References Form	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	
Local Business Tax Receipts	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	
Current W-9	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	
Proof of Insurance	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	
Certified Business Program Reciprocity Affidavit (if applicable)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	
Bidder's Statement of Principal Place of Business (if applicable)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	
AIA Contractor's Qualification Statement	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	
Licenses/Certifications (if applicable)	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	
ITEM												
NO.	DESCRIPTION											
1.03.1	Mechanical Installation, Service & Repairs	Regular Rate	Overtime Rate		Regular Rate	Overtime Rate		Regular Rate	Overtime Rate		Regular Rate	Overtime Rate
	Foreman	\$72.00	\$108.00		\$140.00	\$195.00		\$70.00	\$90.00		\$42.00	\$63.00
	Mechanic	\$67.00	\$100.00		\$140.00	\$195.00		\$70.00	\$90.00		\$36.00	\$54.00
	Technician	\$88.00	\$132.00		\$140.00	\$195.00		\$70.00	\$90.00		\$36.00	\$54.00
	Journeyman	\$65.00	\$97.00		\$140.00	\$195.00		\$55.00	\$75.00		\$24.00	\$36.00
	Helper	\$58.00	\$87.00		\$140.00	\$195.00		\$45.00	\$65.00		\$24.00	\$36.00
	Percentage Markup (max 15%)											
	Equipment Markup	15.0%			15.0%			10.0%			15.0%	
	Subcontractor Markup	15.0%			15.0%			10.0%			15.0%	
	Parts and Materials Markup	15.0%			15.0%			10.0%			15.0%	
	Mobilization / Demobilization (Flat Rate)	\$125.00			\$75.00	Service calls only		\$150.00			\$300.00	
1.03.2	OEM Equipment	Regular Rate	Overtime Rate		Regular Rate	Overtime Rate		Regular Rate	Overtime Rate		Regular Rate	Overtime Rate
	Foreman				\$140.00	\$195.00		\$70.00	\$90.00			
	Mechanic				\$140.00	\$195.00		\$70.00	\$90.00			
	Technician				\$140.00	\$195.00		\$70.00	\$90.00			
	Journeyman				\$140.00	\$195.00		\$55.00	\$75.00			
	Helper				\$140.00	\$195.00		\$45.00	\$65.00			
	Percentage Markup (max 15%)											
	Equipment Markup				15.0%			10.0%				
	Subcontractor Markup				15.0%			10.0%				
	Parts and Materials Markup				15.0%			10.0%				
	OEM Parts & Materials Markup				15.0%			10.0%				
	Mobilization / Demobilization (Flat Rate)				\$75.00	Service calls only		\$150.00				
1.03.3	Chiller and Temporary A/C Rental	Regular Rate	Overtime Rate		Regular Rate	Overtime Rate		Regular Rate	Overtime Rate		Non-Responsible	
	Mechanic				\$140.00	\$195.00		\$90.00	\$120.00		\$36.00	\$54.00
	Technician				\$140.00	\$195.00		\$90.00	\$120.00		\$36.00	\$54.00
	Journeyman				\$140.00	\$195.00		\$70.00	\$90.00		\$24.00	\$36.00
	Helper				\$140.00	\$195.00		\$55.00	\$65.00		\$24.00	\$36.00
	Flat Rate Delivery/Removal Fee				\$1,200.00			\$1,000.00			\$240.00	

TABSHEET ITB # 20-760-B-SH HVAC Services & Repair May 21, 2020 at 2:00 PM Opened By: Sean Hynes, Buyer II Witnessed By: Nick Canjar, Buyer II This is the tabsheet showing award recommendation pending Board Approval July 14, 2020				Air Mechanical & Service Corp. 325 Anchor Rd. Casselberry, FL 32707 Lance Gorney 407-699-0454 lance@amsco-ac.com			Carrier Corporation 7305 Greenbriar Parkway Orlando, FL 32819 Robert Jackman 407-948-8523 robert.jackman@carrier.com			Climate Control Mechanical Services, Inc. 2695 NW 4th St. Ocala, FL 34475 Louie Wise 352-291-0185 lw3@intec360.com			Delabat Air Conditioning Service Corp 8611 NW 35 Ct. Miami, FL 33147 Camilo Delabat 305-978-8942 delabatcamilo@gmail.com	
Date Solicited: 4/20/20 Date Opened: 5/21/20 # Solicited 2245 # MWBE 143 # Planholders 49 # Submittals 11														
Rental Equipment Rates (list equipment)				Daily	Weekly	Monthly	Daily	Weekly	Monthly	Daily	Weekly	Monthly	Non-Responsible	
Various													Depends on equipment being rented	
20 Ton Aircooled Chiller														
50 Ton Aircooled Chiller														
60 Ton Aircooled Chiller							\$478.40	\$1,437.50	\$4,312.50					
100 Ton Aircooled Chiller							\$614.00	\$1,840.00	\$5,520.00					
155 Ton Aircooled Chiller														
200 Ton Aircooled Chiller							\$1,112.00	\$3,335.00	\$10,005.00					
250 Ton Aircooled Chiller														
300 Ton Aircooled Chiller							\$1,380.00	\$4,140.00	\$12,420.00					
400 Ton Aircooled Chiller														
450 Ton Aircooled Chiller							\$1,789.40	\$5,367.00	\$16,100.00					
500 Ton Aircooled Chiller														
1 Ton Spot Cooler														
1 Ton to 1-1/2 Ton Spot Cooler							\$115.00	\$316.25	\$1,265.00					
3 Ton Spot Cooler														
5 Ton Spot Cooler														
10 Ton Spot Cooler										\$350.00	\$1,100.00	\$2,800.00		
Package Unit 5 Ton														
Package Unit 10 Ton														
Package Unit 20 Ton														
500 Ton Cooling Tower							\$882.05	\$2,645.00	\$7,935.00					
500 Ton Watercooled Chiller														
25 Ton Air Conditioner														
50 Ton Air Conditioner							\$894.70	\$2,684.00	\$8,050.00					
80 Ton Air Conditioner							\$805.00	\$2,415.00	\$7,245.00					
50 HP Boiler							\$269.00	\$805.00	\$2,415.00					
120 HP Boiler							\$805.00	\$2,415.00	\$7,245.00					
Dehumidifier Package														
Crane										\$1,500.00	\$6,000.00	\$22,000.00		
Forklift										\$700.00	\$3,400.00	\$12,000.00		
Duct Jack										\$150.00	\$750.00	\$3,000.00		
1.03.4	AC Compressor Rebuilders	Regular Rate	Overtime Rate		Regular Rate	Overtime Rate		Regular Rate	Overtime Rate		Regular Rate	Overtime Rate		
	Mechanic				\$140.00	\$195.00		\$100.00	\$150.00		\$36.00	\$54.00		
	Technician				\$140.00	\$195.00		\$100.00	\$150.00		\$36.00	\$54.00		
	Journeyman				\$140.00	\$195.00		\$80.00	\$120.00		\$24.00	\$36.00		
	Helper				\$140.00	\$195.00		\$55.00	\$85.00		\$24.00	\$36.00		
	Percentage Markup (max 15%)													
	Parts & Materials Markup				15.0%			10.0%			15.0%			
	Equipment Markup				15.0%			10.0%			15.0%			

TABSHEET ITB # 20-760-B-SH HVAC Services & Repair May 21, 2020 at 2:00 PM Opened By: Sean Hynes, Buyer II Witnessed By: Nick Canjar, Buyer II This is the tabsheet showing award recommendation pending Board Approval July 14, 2020		Hill York Service Company, LLC 4011 Digital Light Drive, Unit #103 Melbourne, FL 32934 Lindsay Miller 866-525-4200 ext. 3524 lmiller@hillyork.com		Portable Air, L.C. 555 S. Industry Rd. Cocoa, FL 32926 Angela Grimm 321-236-8375 angela@portableac.com		Southeast Services of CFL, Inc. 408 Main Street Cocoa, FL 32922 Jake Harrell 321-632-6800 jake@southeastserv.com		Strut Mechanical, Inc. 6955 Buckhorn Trail St. Cloud FL 34771 Mark Donahue 407-818-3961 mark@strutmechanical.com			
Date Solicited: 4/20/20 Date Opened: 5/21/20 # Solicited 2245 # MWBE 143 # Planholders 49 # Submittals 11		Yes		Yes		Yes		Yes			
Completed Bidder's Acknowledgement		L18000291260		L98000002264		P08000015166		P17000093008			
FL Dept. of State Division of Corporations Number		No		No		No		No			
Litigations/Bankruptcy		None		None		None		None			
Confidential Materials Enclosed		Yes		Yes		Yes		Yes			
Addendum #1		Yes		Yes		Yes		Yes			
References Form		Yes		Yes		Yes		Yes			
Local Business Tax Receipts		Yes		Yes		Yes		Yes			
Current W-9		Yes		Yes		Yes		Yes			
Proof of Insurance		Yes		Yes		Yes		Yes			
Certified Business Program Reciprocity Affidavit (if applicable)		N/A		N/A		N/A		N/A			
Bidder's Statement of Principal Place of Business (if applicable)		N/A		N/A		N/A		N/A			
AIA Contractor's Qualification Statement		Yes		N/A		Yes		Yes			
Licenses/Certifications (if applicable)		Yes		N/A		Yes		Yes			
ITEM											
NO.	DESCRIPTION	Regular Rate	Overtime Rate	Regular Rate	Overtime Rate	Regular Rate	Overtime Rate	Regular Rate	Overtime Rate	Regular Rate	Overtime Rate
1.03.1	Mechanical Installation, Service & Repairs										
	Foreman	\$105.00	\$140.00			\$75.00	\$112.50			\$90.00	\$90.00
	Mechanic	\$105.00	\$140.00			\$70.00	\$105.00			\$85.00	\$85.00
	Technician	\$105.00	\$140.00			\$75.00	\$112.50			\$75.00	\$75.00
	Journeyman	\$105.00	\$140.00			\$75.00	\$112.50			\$75.00	\$75.00
	Helper	\$105.00	\$140.00			\$55.00	\$82.50			\$65.00	\$65.00
	Percentage Markup (max 15%)										
	Equipment Markup	15.0%				10.0%				15.0%	
	Subcontractor Markup	15.0%				10.0%				10.0%	
	Parts and Materials Markup	15.0%				15.0%				15.0%	
	Mobilization / Demobilization (Flat Rate)	\$70.00				N/A				\$0.00	
1.03.2	OEM Equipment										
	Foreman	\$105.00	\$140.00							\$90.00	\$90.00
	Mechanic	\$105.00	\$140.00							\$85.00	\$85.00
	Technician	\$105.00	\$140.00							\$75.00	\$75.00
	Journeyman	\$105.00	\$140.00							\$75.00	\$75.00
	Helper	\$105.00	\$140.00							\$65.00	\$65.00
	Percentage Markup (max 15%)										
	Equipment Markup	15.0%								15.0%	
	Subcontractor Markup	15.0%								10.0%	
	Parts and Materials Markup	15.0%								15.0%	
	OEM Parts & Materials Markup	15.0%								15.0%	
	Mobilization / Demobilization (Flat Rate)	\$70.00								\$0.00	
1.03.3	Chiller and Temporary A/C Rental										
	Mechanic	\$105.00	\$140.00							\$85.00	\$85.00
	Technician	\$105.00	\$140.00	\$55.00	\$77.50					\$75.00	\$75.00
	Journeyman	\$105.00	\$140.00							\$75.00	\$75.00
	Helper	\$105.00	\$140.00							\$65.00	\$65.00
	Flat Rate Delivery/Removal Fee	\$492.00		Included in rental fees						\$0.00	

TABSHEET ITB # 20-760-B-SH HVAC Services & Repair May 21, 2020 at 2:00 PM Opened By: Sean Hynes, Buyer II Witnessed By: Nick Canjar, Buyer II This is the tabsheet showing award recommendation pending Board Approval July 14, 2020 Date Solicited: 4/20/20 Date Opened: 5/21/20 # Solicited 2245 # MWBE 143 # Planholders 49 # Submittals 11				Hill York Service Company, LLC 4011 Digital Light Drive, Unit #103 Melbourne, FL 32934 Lindsay Miller 866-525-4200 ext. 3524 lmiller@hillyork.com			Portable Air, L.C. 555 S. Industry Rd. Cocoa, FL 32926 Angela Grimm 321-236-8375 angela@portableac.com			Southeast Services of CFL, Inc. 408 Main Street Cocoa, FL 32922 Jake Harrell 321-632-6800 jake@southeastserv.com			Strut Mechanical, Inc. 6955 Buckhorn Trail St. Cloud FL 34771 Mark Donahue 407-818-3961 mark@strutmechanical.com		
Rental Equipment Rates (list equipment)				Non-Responsible			Daily	Weekly	Monthly	Daily	Weekly	Monthly	Daily	Weekly	Monthly
Various															
20 Ton Aircooled Chiller							N/A	\$650.00	\$1,950.00				\$853.00	\$1,206.00	\$2,616.00
50 Ton Aircooled Chiller							N/A	\$875.00	\$2,650.00				\$1,169.00	\$1,836.00	\$5,009.00
60 Ton Aircooled Chiller															
100 Ton Aircooled Chiller				\$862.00	\$2,195.00	\$6,990.00	N/A	\$1,750.00	\$4,850.00				\$1,301.00	\$2,384.00	\$6,281.00
155 Ton Aircooled Chiller															
200 Ton Aircooled Chiller							N/A	\$3,600.00	\$10,600.00				\$1,489.00	\$3,777.00	\$10,118.00
250 Ton Aircooled Chiller															
300 Ton Aircooled Chiller				\$2,110.00	\$4,220.00	\$12,653.00	N/A	\$5,800.00	\$16,450.00				\$2,515.00	\$4,230.00	\$11,083.00
400 Ton Aircooled Chiller				\$2,832.00	\$6,460.00	\$19,688.00	N/A	\$7,800.00	\$22,300.00				\$3,102.00	\$6,050.00	\$16,800.00
450 Ton Aircooled Chiller															
500 Ton Aircooled Chiller				\$4,552.00	\$8,121.00	\$24,240.00	N/A	\$8,500.00	\$25,300.00				\$4,500.00	\$7,400.00	\$20,500.00
1 Ton Spot Cooler							\$75.00	\$225.00	\$525.00				\$250.00	\$400.00	\$700.00
1 Ton to 1-1/2 Ton Spot Cooler															
3 Ton Spot Cooler							\$165.00	\$500.00	\$1,100.00				\$340.00	\$675.00	\$1,275.00
5 Ton Spot Cooler							\$165.00	\$500.00	\$1,100.00				\$340.00	\$675.00	\$1,275.00
10 Ton Spot Cooler															
Package Unit 5 Ton							\$185.00	\$550.00	\$1,150.00				\$360.00	\$725.00	\$1,325.00
Package Unit 10 Ton							\$250.00	\$750.00	\$1,600.00				\$425.00	\$925.00	\$1,775.00
Package Unit 20 Ton							\$300.00	\$900.00	\$1,950.00				\$475.00	\$1,075.00	\$2,125.00
500 Ton Cooling Tower															
500 Ton Watercooled Chiller							N/A	\$9,700.00	\$26,400.00				\$4,104.00	\$7,408.00	\$20,622.00
25 Ton Air Conditioner															
50 Ton Air Conditioner															
80 Ton Air Conditioner															
50 HP Boiler															
120 HP Boiler															
Dehumidifier Package							\$65.00	\$200.00	\$475.00				\$188.00	\$324.00	\$731.00
Crane															
Forklift															
Duct Jack															
1.03.4	AC Compressor Rebuilders	Regular Rate	Overtime Rate		Regular Rate	Overtime Rate		Regular Rate	Overtime Rate		Regular Rate	Overtime Rate			
	Mechanic	\$105.00	\$140.00								\$85.00	\$85.00			
	Technician	\$105.00	\$140.00								\$75.00	\$75.00			
	Journeyman	\$105.00	\$140.00								\$75.00	\$75.00			
	Helper	\$105.00	\$140.00								\$65.00	\$65.00			
	Percentage Markup (max 15%)														
	Parts & Materials Markup	15.0%									15.0%				
	Equipment Markup	15.0%									15.0%				

TABSHEET ITB # 20-760-B-SH HVAC Services & Repair May 21, 2020 at 2:00 PM Opened By: Sean Hynes, Buyer II Witnessed By: Nick Canjar, Buyer II This is the tabsheet showing award recommendation pending Board Approval July 14, 2020		System Tech Services, Inc. 851 Central Park Drive Sanford, FL 32771 Ricky Baran 407-432-0592 ricky.baran@stsi-fla.com		Total Comfort Solutions, Inc. 4801 Executive Park Ct. Jacksonville, FL 32216 Keith Parker 904-545-8920 kparker@tcs-jax.com		Trane U.S., Inc 2301 Lucien Way, Suite 430 Maitland, FL 32751 Jason Aki 321-228-8865 jtaki@trane.com		
Date Solicited: 4/20/20								
Date Opened: 5/21/20								
# Solicited 2245 # MWBE 143								
# Planholders 49 # Submittals 11								
Completed Bidder's Acknowledgement	Yes	Yes	Yes	Yes	Yes	Yes	Yes	
FL Dept. of State Division of Corporations Number	P00000108171	P99000094265					808786	
Litigations/Bankruptcy	No	No	No	No	No	No	No	
Confidential Materials Enclosed	None	None	None	None	None	None	None	
Addendum #1	Yes	Yes	Yes	Yes	Yes	Yes	Yes	
References Form	Yes	Yes	Yes	Yes	Yes	Yes	Yes	
Local Business Tax Receipts	Yes	Yes	Yes	Yes	Yes	Yes	Yes	
Current W-9	Yes	Yes	Yes	Yes	Yes	Yes	Yes	
Proof of Insurance	Yes	Yes	Yes	Yes	Yes	Yes	Yes	
Certified Business Program Reciprocity Affidavit (if applicable)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	
Bidder's Statement of Principal Place of Business (if applicable)	N/A	N/A	N/A	N/A	N/A	N/A	Yes	
AIA Contractor's Qualification Statement	Yes	Yes	Yes	Yes	Yes	Yes	Yes	
Licenses/Certifications (if applicable)	Yes	Yes	Yes	Yes	Yes	Yes	Yes	
ITEM								
NO.	DESCRIPTION							
1.03.1	Mechanical Installation, Service & Repairs	Regular Rate	Overtime Rate		Regular Rate	Overtime Rate		
	Foreman	\$125.00	\$187.50		\$105.00	\$157.50	\$139.00	\$208.50
	Mechanic	\$125.00	\$187.50		\$90.00	\$135.00	\$139.00	\$208.50
	Technician	\$125.00	\$187.50		\$95.00	\$142.50	\$139.00	\$208.50
	Journeyman	\$125.00	\$187.50		\$95.00	\$142.50	\$139.00	\$208.50
	Helper	\$75.00	\$112.50		\$60.00	\$90.00	\$120.00	\$180.00
	Percentage Markup (max 15%)							
	Equipment Markup	15.0%			15.0%		Note 1	
	Subcontractor Markup	15.0%			15.0%		15.0%	
	Parts and Materials Markup	15.0%			15.0%		Note 2	
	Mobilization / Demobilization (Flat Rate)	\$50.00			\$0.00		\$180.00	
1.03.2	OEM Equipment	Regular Rate	Overtime Rate		Regular Rate	Overtime Rate	Regular Rate	Overtime Rate
	Foreman	\$125.00	\$187.50		\$105.00	\$157.50	\$139.00	\$208.50
	Mechanic	\$125.00	\$187.50		\$90.00	\$135.00	\$139.00	\$208.50
	Technician	\$125.00	\$187.50		\$95.00	\$142.50	\$139.00	\$208.50
	Journeyman	\$125.00	\$187.50		\$95.00	\$142.50	\$139.00	\$208.50
	Helper	\$75.00	\$112.50		\$60.00		\$120.00	\$180.00
	Percentage Markup (max 15%)							
	Equipment Markup	15.0%			15.0%		Note 1	
	Subcontractor Markup	15.0%			15.0%		15.0%	
	Parts and Materials Markup	15.0%			15.0%		15.0%	
	OEM Parts & Materials Markup	15.0%			15.0%		Note 1	
	Mobilization / Demobilization (Flat Rate)	\$50.00			\$0.00		\$180.00	
1.03.3	Chiller and Temporary A/C Rental	Regular Rate	Overtime Rate	Non-Responsible		Regular Rate	Overtime Rate	
	Mechanic	\$125.00	\$187.50	\$90.00	\$135.00	\$139.00	\$208.50	
	Technician	\$125.00	\$187.50	\$95.00	\$142.50	\$139.00	\$208.50	
	Journeyman	\$125.00	\$187.50	\$95.00	\$142.50	\$139.00	\$208.50	
	Helper	\$75.00	\$112.50	\$60.00	\$90.00	\$120.00	\$180.00	
	Flat Rate Delivery/Removal Fee	\$0.00		\$0.00		\$1,500.00		

TABSHEET ITB # 20-760-B-SH HVAC Services & Repair May 21, 2020 at 2:00 PM Opened By: Sean Hynes, Buyer II Witnessed By: Nick Canjar, Buyer II This is the tabsheet showing award recommendation pending Board Approval July 14, 2020 Date Solicited: 4/20/20 Date Opened: 5/21/20 # Solicited 2245 # MWBE 143 # Planholders 49 # Submittals 11		System Tech Services, Inc. 851 Central Park Drive Sanford, FL 32771 Ricky Baran 407-432-0592 ricky.baran@stsi-fla.com			Total Comfort Solutions, Inc. 4801 Executive Park Ct. Jacksonville, FL 32216 Keith Parker 904-545-8920 kparker@tcs-jax.com			Trane U.S., Inc 2301 Lucien Way, Suite 430 Maitland, FL 32751 Jason Aki 321-228-8865 jtaki@trane.com		
Rental Equipment Rates (list equipment)		Daily	Weekly	Monthly	Non-Responsible		Daily	Weekly	Monthly	
Various					Subject to industry pricing					
20 Ton Aircooled Chiller										
50 Ton Aircooled Chiller										
60 Ton Aircooled Chiller							\$1,510.00	\$1,510.00	\$4,530.00	
100 Ton Aircooled Chiller							\$1,700.00	\$1,700.00	\$5,100.00	
155 Ton Aircooled Chiller							\$2,300.00	\$2,300.00	\$6,900.00	
200 Ton Aircooled Chiller							\$2,800.00	\$2,800.00	\$8,200.00	
250 Ton Aircooled Chiller							\$3,400.00	\$3,400.00	\$10,200.00	
300 Ton Aircooled Chiller							\$4,100.00	\$4,100.00	\$12,200.00	
400 Ton Aircooled Chiller							\$5,500.00	\$5,500.00	\$16,300.00	
450 Ton Aircooled Chiller										
500 Ton Aircooled Chiller							\$6,200.00	\$6,200.00	\$18,500.00	
1 Ton Spot Cooler										
1 Ton to 1-1/2 Ton Spot Cooler										
3 Ton Spot Cooler										
5 Ton Spot Cooler										
10 Ton Spot Cooler										
Package Unit 5 Ton										
Package Unit 10 Ton										
Package Unit 20 Ton										
500 Ton Cooling Tower										
500 Ton Watercooled Chiller										
25 Ton Air Conditioner							\$720.00	\$720.00	\$2,160.00	
50 Ton Air Conditioner							\$1,510.00	\$1,510.00	\$4,530.00	
80 Ton Air Conditioner										
50 HP Boiler										
120 HP Boiler										
Dehumidifier Package										
Crane										
Forklift										
Duct Jack										
1.03.4	AC Compressor Rebuilders	Regular Rate	Overtime Rate		Regular Rate	Overtime Rate		Regular Rate	Overtime Rate	
	Mechanic				\$90.00	\$135.00		\$139.00	\$208.50	
	Technician				\$95.00	\$142.50		\$139.00	\$208.50	
	Journeyman				\$95.00	\$142.50		\$139.00	\$208.50	
	Helper				\$60.00	\$90.00		\$120.00	\$180.00	
	Percentage Markup (max 15%)									
	Parts & Materials Markup				15.0%			Note 2		
	Equipment Markup				15.0%			Note 1		
								Note 1: Provided discount off list rather than markup %		
								Note 2: Trane Parts 10% discount off list, other parts 15% markup		