

**SCHOOL BOARD OF BREVARD COUNTY, FLORIDA**

**BOARD AGENDA ITEM – May 12, 2020**

PROCUREMENT SOLICITATION

ITB #20-458-B-JE Recycling of Surplus Computer Components, Peripherals, and Laptops

<input checked="" type="checkbox"/> <b>(ITB)</b> Invitation To Bid	<input type="checkbox"/> <b>(ITN)</b> Invitation To Negotiate	<input type="checkbox"/> <b>(PB)</b> Piggyback
<input type="checkbox"/> <b>(RFP)</b> Request For Proposal	<input type="checkbox"/> <b>(RFQ)</b> Request For Qualifications	<input type="checkbox"/> <b>(SC)</b> State Contract
<input type="checkbox"/> <b>(SS)</b> Sole Source		

**REQUESTOR:** Procurement & Distribution Services

**Legal Review Required:**  Yes  No

**Standard Template Used with No Changes:**  Yes  No

**Standard Template Type:** Invitation to Bid

VENDOR NAME	AMOUNT AWARDED	REQUIRED PRODUCTS/SERVICES
BLUE SKY TRADING, LLC	Variable Revenue	Recycling of surplus computer components, peripherals, and laptops

<input type="checkbox"/> <b>Contract Renewal</b>	<b>New Contract Amount</b>	Variable
<input type="checkbox"/> <b>Recurring Contract</b>	<b>Previous Contract Amount</b>	N/A
<input checked="" type="checkbox"/> <b>New Contract</b>	<b>Variance</b>	N/A

**PRICE INCREASE / DECREASE EXPLANATION:** N/A

**DISCUSSION:**

Procurement & Distribution Services issued an Invitation to Bid for the recycling of surplus computer components, peripherals, and laptops in order to obtain cost effective and efficient services for the recycling of these items. This is a revenue-based project. This will not require the expenditure of funds to the District.

The standard Invitation to Bid template has been used, which does not require legal review.

**CONTRACT TERM:**

The initial contract term shall commence May 13, 2020 and continue until May 12, 2023 with the option to renew for one (1) additional two (2) year period.

**RECOMMENDATION:**

It is the recommendation of Robin Novelli, Chief Operating Officer and Kristine Rodriguez, Director of Procurement & Distribution Services to approve the above award to Blue Sky Trading, LLC.

**AUTHORITY FOR ACTION:**

Florida Administrative Code 6A-1.012

TABSHEET ITB # 20-458-B-JE Recycling of Surplus Computer Components, Peripherals, and Laptops DATE at 2:00 PM Opened By: Janice Ellis, MA, CPPB, Sr. Buyer Witnessed By: Nick Canjar, Buyer II <b>This is the tabsheet showing award recommendation pending Board Approval May 12, 2020</b>  Date Solicited: January 24, 2020 Date Opened: February 28, 2020 # Solicited: 26 # MWBE: 2 # Planholders : 26 # Submittals: 7		STREAM Recycling 9203 King Palm Drive, Suite E, Tampa, FL 33619 Lisa Loar 813-694-2587 lisa@streamrecycling.com	Blue Sky Trading, LLC 2656 Electronics Way, Unit A, West Palm Beach, FL 33407 Robert Brown 561-294-1613 Robert.brown@blueskysolutions.us	eRecyc, LLC 4821 Winchester Blvd, Ste 102, Frederick, MD 21703 Sam Zubair 800-888-0686 info@erecyc.com	Globix LLC 4763 Distribution Drive, Tampa, FL 33619 William Woerner 770-337-4823 bwoerner@globixit.com					
Completed ITB Cover Page	Y	Y	Y	Y						
FL Dept. of State Division of Corporations Number	L17000015764	M16000008932	N/A	L19000137485						
Completed Bid Submittal Form	Y	Y	Y	Y						
Addenda (if applicable)	Y	Y	Y	Y						
Drug Free Certification	Y	Y	Y	Y						
Debarment Certification	Y	Y	Y	Y						
Emergency/Storm Related Catastrophe Form	Y	Y	Y	Y						
Conflict of Interest Form	Y	Y	Y	Y						
References Form	Y	Y	Y	Y						
Hold Harmless Agreement	N	N	N	N						
Certified Business Program Reciprocity Affidavit	N	N	N	N						
Non-Disclosure for Confidential Materials	N	Y	Y	Y						
Financials (if applicable)	N	Y	N	Y						
Bidder's Statement of Principal Place of Business	FL	FL	MD	FL						
Litigations/Bankruptcy	N	N	N	N						
Local Business Tax Receipts	Y	Y	N	Y						
Current W-9	Y	Y	Y	Y						
Proof of Insurance	Y	Y	Y	Y						
Contact Information	Y	Y	Y	Y						
Subcontractor Information (if applicable)	N	N	N	N						
Specifications or Literature (if applicable)	N/A	N/A	N/A	N/A						
Certification Statement regarding Scrutinized Companies (if applicable)	Y	Y	Y	Y						
Performance Bonds (if applicable)	N	Y	N	N						
Payment Bonds (if applicable)	N	N	N	N						
Licenses/Certifications (if applicable) - R2	Y	Y	Y	Y						
ITEM NO.	DESCRIPTION	QUANTITY	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL
1	CPU good	700.00	\$ 15.00	\$ 10,500.00	\$ 26.50	\$ 18,550.00	\$ -	\$ -	\$ 25.50	\$ 17,850.00
2	CPU scrap	600.00	\$ 0.26	\$ 156.00	\$ 0.36	\$ 216.00	\$ -	\$ -	\$ 0.25	\$ 150.00
3	Monitor CRT	481.00	\$ 0.30	\$ 144.30	\$ (0.50)	\$ (240.50)	\$ 15.00	\$ 7,215.00	\$ (0.24)	\$ (115.44)
4	Keyboard	111.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 0.10	\$ 11.10
5	Mouse	201.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 0.10	\$ 20.10
6	Laptop Good	500.00	\$ 55.00	\$ 27,500.00	\$ 51.50	\$ 25,750.00	\$ -	\$ -	\$ 26.00	\$ 13,000.00
7	Laptop Scrap	1000.00	\$ 0.70	\$ 700.00	\$ 1.06	\$ 1,060.00	\$ -	\$ -	\$ 2.00	\$ 2,000.00
8	Printer Good	36.00	\$ -	\$ -	\$ 10.50	\$ 378.00	\$ -	\$ -	\$ 10.00	\$ 360.00
9	Printer Scrap	11180.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2.25	\$ 25,155.00
10	"All in One" Good	1000.00	\$ 30.00	\$ 30,000.00	\$ 50.50	\$ 50,500.00	\$ -	\$ -	\$ 27.00	\$ 27,000.00
11	"All in One" Scrap	300.00	\$ 0.33	\$ 99.00	\$ 0.15	\$ 45.00	\$ -	\$ -	\$ 0.50	\$ 150.00
12	Servers Good	2.00	\$ 50.00	\$ 100.00	\$ 75.50	\$ 151.00	\$ -	\$ -	\$ 50.00	\$ 100.00
13	Servers Scrap	1172.00	\$ 0.40	\$ 468.80	\$ 0.61	\$ 714.92	\$ -	\$ -	\$ 0.35	\$ 410.20
14	Battery Backups	40.00	\$ 0.10	\$ 4.00	\$ 0.12	\$ 4.80	\$ -	\$ -	\$ 5.00	\$ 200.00
15	Miscellaneous Electronics	8478.00	\$ 0.04	\$ 339.12	\$ 0.11	\$ 932.58	\$ -	\$ -	\$ 0.10	\$ 847.80
16	Flat Screen	600.00	\$ 2.00	\$ 1,200.00	\$ (0.50)	\$ (300.00)	\$ -	\$ -	\$ 4.00	\$ 2,400.00
17	TOTAL SURPLUS			\$ 71,211.22		\$ 97,761.80		\$ 7,215.00		\$ 89,538.76

Recommended Award Key: Columns highlighted in yellow identify the recommended award.

All other bidders did not meet the definition of responsive and responsible for this bid as outlined in Section 2.11

<p align="center"><b>TABSHEET</b>  <b>ITB # 20-458-B-JE</b>  Recycling of Surplus Computer Components, Peripherals, and Laptops  <b>DATE at 2:00 PM</b>  Opened By: Janice Ellis, MA, CPPB, Sr. Buyer  Witnessed By: Nick Canjar, Buyer II  <b>This is the tabsheet showing award recommendation pending</b>  <b>Board Approval May 12, 2020</b></p> <p align="center"><b>Date Solicited: January 24, 2020</b>  <b>Date Opened: February 28, 2020</b>  <b># Solicited: 26 # MWBE: 2</b>  <b># Planholders : 26 # Submittals: 7</b></p>		Vantage Point ITAD 4020 Will Rogers Parkway Ste 600, Oklahoma City, OK 73108 Peter Roberts 405-896-8400 ext. 104 proberts@vantagepointitad.com	Imaan International Inc. 2000 International Parkway, Suite 101, Fredericksburg, VA 22406 Valerie Smith 540-737-4500 valerie@imaaninc.com	IT-Re, Inc. Oklahoma City, OK 405-601-0020 briah@it-re.com			
Completed ITB Cover Page	Y		Y				
FL Dept. of State Division of Corporations Number	823064600		27-1916519				
Completed Bid Submittal Form	Y		Y				
Addenda (if applicable)	Y		Y				
Drug Free Certification	Y		Y				
Debarment Certification	Y		Y				
Emergency/Storm Related Catastrophe Form	Y		Y				
Conflict of Interest Form	Y		Y				
References Form	Y		Y				
Hold Harmless Agreement	N		N				
Certified Business Program Reciprocity Affidavit	N		N				
Non-Disclosure for Confidential Materials	Y		Y				
Financials (if applicable)	Y		Y				
Bidder's Statement of Principal Place of Business	OK		VA				
Litigations/Bankruptcy	N		N				
Local Business Tax Receipts	N		Y				
Current W-9	Y		Y				
Proof of Insurance	Y		Y				
Contact Information	Y		Y				
Subcontractor Information (if applicable)	N		N				
Specifications or Literature (if applicable)	N/A		N/A				
Certification Statement regarding Scrutinized Companies (if applicable)	Y		Y				
Performance Bonds (if applicable)	N		N				
Payment Bonds (if applicable)	N		N				
Licenses/Certifications (if applicable) - R2	Y		Y				
<b>N O B I D</b>							
<b>ITEM NO.</b>	<b>DESCRIPTION</b>	<b>QUANTITY</b>	<b>UNIT PRICE</b>	<b>TOTAL</b>	<b>UNIT PRICE</b>	<b>TOTAL</b>	
<b>1</b>	<b>CPU good</b>	<b>700.00</b>	<b>\$ 18.00</b>	<b>\$ 12,600.00</b>	<b>\$ 11.00</b>	<b>\$ 7,700.00</b>	
<b>2</b>	<b>CPU scrap</b>	<b>600.00</b>	<b>\$ 0.30</b>	<b>\$ 180.00</b>	<b>\$ 0.35</b>	<b>\$ 210.00</b>	
<b>3</b>	<b>Monitor CRT</b>	<b>481.00</b>	<b>\$ (7.00)</b>	<b>\$ (3,367.00)</b>	<b>\$ (10.00)</b>	<b>\$ (4,810.00)</b>	
<b>4</b>	<b>Keyboard</b>	<b>111.00</b>	<b>\$ 0.10</b>	<b>\$ 11.10</b>	<b>\$ 0.10</b>	<b>\$ 11.10</b>	
<b>5</b>	<b>Mouse</b>	<b>201.00</b>	<b>\$ 0.10</b>	<b>\$ 20.10</b>	<b>\$ 0.10</b>	<b>\$ 20.10</b>	
<b>6</b>	<b>Laptop Good</b>	<b>500.00</b>	<b>\$ 0.30</b>	<b>\$ 150.00</b>	<b>\$ 16.00</b>	<b>\$ 8,000.00</b>	
<b>7</b>	<b>Laptop Scrap</b>	<b>1000.00</b>	<b>\$ 0.25</b>	<b>\$ 250.00</b>	<b>\$ 1.05</b>	<b>\$ 1,050.00</b>	
<b>8</b>	<b>Printer Good</b>	<b>36.00</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 2.00</b>	<b>\$ 72.00</b>	
<b>9</b>	<b>Printer Scrap</b>	<b>11180.00</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	
<b>10</b>	<b>"All in One" Good</b>	<b>1000.00</b>	<b>\$ 30.00</b>	<b>\$ 30,000.00</b>	<b>\$ 16.00</b>	<b>\$ 16,000.00</b>	
<b>11</b>	<b>"All in One" Scrap</b>	<b>300.00</b>	<b>\$ 0.25</b>	<b>\$ 75.00</b>	<b>\$ 0.35</b>	<b>\$ 105.00</b>	
<b>12</b>	<b>Servers Good</b>	<b>2.00</b>	<b>\$ 10.00</b>	<b>\$ 20.00</b>	<b>\$ 50.00</b>	<b>\$ 100.00</b>	
<b>13</b>	<b>Servers Scrap</b>	<b>1172.00</b>	<b>\$ 0.30</b>	<b>\$ 351.60</b>	<b>\$ 0.40</b>	<b>\$ 410.20</b>	
<b>14</b>	<b>Battery Backups</b>	<b>40.00</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 2.00</b>	<b>\$ 200.00</b>	
<b>15</b>	<b>Miscellaneous Electronics</b>	<b>8478.00</b>	<b>\$ 0.10</b>	<b>\$ 847.80</b>	<b>\$ 0.10</b>	<b>\$ 847.80</b>	
<b>16</b>	<b>Flat Screen</b>	<b>600.00</b>	<b>\$ 5.00</b>	<b>\$ 3,000.00</b>	<b>\$ 2.00</b>	<b>\$ 1,200.00</b>	
<b>17</b>	<b>TOTAL SURPLUS</b>			<b>\$ 44,138.60</b>		<b>\$ 31,116.20</b>	
<b>N O B I D</b>							