

**SCHOOL BOARD OF BREVARD COUNTY, FLORIDA**

**BOARD AGENDA ITEM – October 12, 2021**

**PROCUREMENT SOLICITATION**

**ITB 21-652-B-JE – Motor Oil, Fluid, Lubricants & Additives**

<input checked="" type="checkbox"/> <b>(ITB)</b> Invitation To Bid	<input type="checkbox"/> <b>(ITN)</b> Invitation To Negotiate	<input type="checkbox"/> <b>(PB)</b> Piggyback
<input type="checkbox"/> <b>(RFP)</b> Request For Proposal	<input type="checkbox"/> <b>(RFQ)</b> Request For Qualifications	<input type="checkbox"/> <b>(SC)</b> State Contract
<input type="checkbox"/> <b>(SS)</b> Sole Source		

**REQUESTOR:** Transportation Services

**Legal Review Required:**  Yes  No

**Standard Template Used with No Changes:**  Yes  No

**Standard Template:** ITB

VENDOR NAME	AMOUNT AWARDED	REQUIRED PRODUCTS/SERVICES
<ul style="list-style-type: none"><li>Romeo Enterprises</li><li>RelaDyne FL, LLC</li></ul>	\$100,000.00	Motor oil, Fluid, Lubricants and Additives
<b>Total</b>	\$100,000.00	

<input type="checkbox"/> <b>Contract Renewal</b>	<b>New Contract Amount</b>	\$100,000.00
<input type="checkbox"/> <b>Recurring Contract</b>	<b>Previous Contract Amount</b>	\$99,000.00
<input checked="" type="checkbox"/> <b>New Contract</b>	<b>Variance</b>	\$1,000.

**PRICE INCREASE / DECREASE EXPLANATION:** Oil price increase.

**DISCUSSION:**

The current contract was up for renewal, however, with the increase to oil prices, the current vendors did not agree to renew. A new solicitation was issued in July and is being recommended for award.

The standard Invitation to Bid agreement template has been used, which does not require legal review.

**CONTRACT TERM:**

The initial contract term shall commence October 13, 2021 and continue until October 12, 2024, with an option to renew for one two-year period.

**RECOMMENDATION:**

It is the recommendation of Mr. Robin Novelli, Chief Operating Officer of Operations, and Dr. Michael Miller, Director of Transportation Services to award the above mentioned ITB to Romeo Enterprises and RelaDyne FL, LLC.

**AUTHORITY FOR ACTION:**

Florida Administrative Code 6A-1.012

**School Board of Brevard County**  
2700 Judge Fran Jamieson Way  
Viera, FL 32940-6601  
**Mark W. Mullins, Ed.D., Superintendent**



**September 8, 2021**

**NOTICE OF INTENDED DECISION**  
ITB 21-652-B-JE  
Motor Oil, Fluid, Lubricants and Additives

The Office of Procurement hereby notifies all firms of an intended decision regarding the award of the above-mentioned solicitation as outlined attached.

Failure to file a protest within the time prescribed in section [120.57](#)(3), Florida Statutes, or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under chapter 120, Florida Statutes.

Please contact Janice Ellis, MA, CPPB, Sr. Buyer, at 321-633-1000 ext. 11571 or by email at [Ellis.Janice@brevardschools.org](mailto:Ellis.Janice@brevardschools.org) if you should have any questions. Thank you for your continued interest in The School Board of Brevard County, Florida.

Sincerely,

Kristine Rodriguez, MBA, NIGP-CPP, CPPO, CPPB  
Director of Procurement and Distribution Services

*Procurement & Distribution Services*  
*Procurement: (321) 633-1000 Ext. 11645 • FAX: (321)877-0904*  
*Distribution: (321) 633-3680 Ext. 14100 • FAX: (321) 633-3698*

<p style="text-align: center;"><b>TABSHEET</b>  <b>ITB # 21-652-B-JE</b>  <b>Motor Oil, Fluid, Lubricants and Additives</b>  <b>DATE at 2:00 PM</b>  <b>Opened By: Janice Ellis</b>  <b>Witnessed By: myVendorlink.com</b>  <b>This is the tabsheet showing award recommendation pending</b>  <b>Board Approval September 21, 2021</b></p> <p style="text-align: center;"><b>Date Solicited: July 29, 2021</b>  <b>Date Opened: August 20, 2021</b>  <b># Solicited 195 # MWBE 49</b>  <b># Planholders 20 # Submittals 2</b></p>		<p style="text-align: center;"><b>Romeo Enterprises B35 Dunbar Avenue</b>  <b>Piscataway, NJ 08854</b>  <b>Joe Romeo</b>  <b>732-599-3475 / Fax 848-209-9507</b>  <b>joemromo@yahoo.com</b></p>		<p style="text-align: center;"><b>RelaDyne FL, LLC</b>  <b>6800 Suemac Place</b>  <b>Jacksonville, FL 32254</b>  <b>Michael Abbate</b>  <b>904-710-4678</b>  <b>Mike.Abbate@RelaDyne.com</b></p>	
<b>Completed Bidder's Acknowledgement</b>	YES		YES		
<b>FL Dept. of State Division of Corporations Number</b>	46-4554610		M18000002278		
<b>Litigations/Bankruptcy</b>	NO		NO		
<b>Confidential Materials Enclosed</b>	NO		NO		
<b>Addenda (if applicable)</b>	NONE		NONE		
<b>References Form</b>	YES		YES		
<b>Local Business Tax Receipts</b>	NO		NO		
<b>Current W-9</b>	YES		YES		
<b>Proof of Insurance</b>	YES		YES		
<b>Certified Business Program Reciprocity Affidavit (if applicable)</b>	N/A		N/A		
<b>Bidder's Statement of Principal Place of Business (if applicable)</b>	NEW JERSEY		FLORIDA		
<b>Financials (if applicable)</b>	NO		YES		
<b>Hold Harmless Agreement (if applicable)</b>	N/A		N/A		
<b>Subcontractor Information (if applicable)</b>	N/A		N/A		
<b>Specifications or Literature (if applicable)</b>	N/A		N/A		
<b>Performance Bonds (if applicable)</b>	N/A		N/A		
<b>Payment Bonds (if applicable)</b>	N/A		N/A		
<b>Licenses/Certifications (if applicable)</b>	N/A		N/A		
<b>ITEM NO.</b>	<b>DESCRIPTION</b>	<b>Brand</b>	<b>Unit Price</b>	<b>Brand</b>	<b>Unit Price</b>
1	Motor Oil 15W-40, Oil must meet Cummins Engineering Specification (CES) 20086 and API CK-4, Bulk/Gallons/ Estimated Qty: 3000		NO BID	ALL FLEET	\$ 9.99
2	Motor Oil 15W-40, Oil must meet Cummins Engineering Specification (CES) 20086 and API CK-4, 55 gallon drum/Estimated Qty:4	AMSOIL	\$ 1,194.60	ALL FLEET	\$ 576.95
3	Motor Oil 15W-40, Brand Name Oil must meet Cummins Engineering Specification (CES) 20086 and API CK-4, quart containers/Estimated Qty:480	AMSOIL	\$ 5.98	ALL FLEET	\$ 3.50

Recommended Award Key: Columns highlighted in yellow identify the recommended award.

All other bidders did not meet the definition of responsive and responsible for this bid as outlined in Section 2.10

<b>TABSHEET</b> <b>ITB # 21-652-B-JE</b> <b>Motor Oil, Fluid, Lubricants and Additives</b> <b>DATE at 2:00 PM</b> <b>Opened By: Janice Ellis</b> <b>Witnessed By: myVendorlink.com</b> <b>This is the tabsheet showing award recommendation pending</b> <b>Board Approval September 21, 2021</b>  <b>Date Solicited: July 29, 2021</b> <b>Date Opened: August 20, 2021</b> <b># Solicited 195 # MWBE 49</b> <b># Planholders 20 # Submittals 2</b>		<b>Romeo Enterprises B35 Dunbar Avenue</b> <b>Piscataway, NJ 08854</b> <b>Joe Romeo</b> <b>732-599-3475 / Fax 848-209-9507</b> <b>joemromeo@yahoo.com</b>		<b>RelaDyne FL, LLC</b> <b>6800 Suemac Place</b> <b>Jacksonville, FL 32254</b> <b>Michael Abbate</b> <b>904-710-4678</b> <b>Mike.Abbate@RelaDyne.com</b>	
4	Motor Oil 5W-30 Synthetic, Oil must meet Cummins Engineering Specification (CES) 20086 and API CK-4, Bulk/gallons, Qty: 750		NO BID		NO BID
5	Motor Oil 5W-30 Synthetic, Brand Name Oil must meet Cummins Engineering Specification (CES) 20086 and API CK-4, 55-gallon drum, Qty: 4	AMSOIL	\$ 1,666.20		NO BID
6	Motor Oil 5W-30 Synthetic, Oil must meet Cummins Engineering Specification (CES) 20086 and API CK-4, Quart, Qty: 480	AMSOIL	\$ 9.01		NO BID
7	Transmission Fluid Synthetic, Dexron VI, 55- gallon drum, Qty: 32	AMSOIL	\$ 1,280.56	DuraMAX	\$ 667.70
7A	Transmission Fluid Synthetic Mercon V, 55-gallon drum, Qty: 32	AMSOIL	\$ 1,271.38	DuraMAX	\$ 667.70
7B	Transmission Fluid Synthetic, Chrysler AFT-4, 55-gallon drum, Qty: 32	AMSOIL	\$ 1,271.38	DuraMAX	\$ 667.70
7C	Transmission Fluid Synthetic, Allison C4, 55-gallon Drum, Qty: 32	AMSOIL	\$ 1,271.38	DuraMAX	\$ 667.70
7D	Transmission Fluid Synthetic, Toyota/Lexus T-IV, 55-gallon drum, Qty: 32	AMSOIL	\$ 1,271.38	DuraMAX	\$ 667.70
8	Transmission Fluid Synthetic, Dexron VI, 1-quart, Qty: 480	AMSOIL	\$ 7.02	DuraMAX	\$ 3.31
8A	Transmission Fluid Synthetic, Mercon V, 1-quart, Qty: 480	AMSOIL	\$ 6.97	DuraMAX	\$ 3.31
8B	Transmission Fluid Synthetic, Chrysler ATF-4, 1-quart, Qty: 480	AMSOIL	\$ 6.97	DuraMAX	\$ 3.31
8C	Transmission Fluid Synthetic, Allison C4, 1-quart, Qty: 480	AMSOIL	\$ 6.97	DuraMAX	\$ 3.31
8D	Transmission Fluid Synthetic, Toyota/Lexus T-IV, 1-quart, Qty: 480	AMSOIL	\$ 6.97	DuraMAX	\$ 3.31
9	Gear Oil, 55-gallon drum, Qty: 4	AMSOIL	\$ 2,687.39	All Fleet	\$ 926.20
10	Chassis / Wheel Bearing Lubricant, Brand Name, 120 lb drum, Qty: 8	AMSOIL	\$ 766.54		NO BID
11	Chassis / Wheel Bearing Lubricant, 14 Oz Tube, Qty: 24	AMSOIL	\$ 7.20		NO BID

<p style="text-align: center;"><b>TABSHEET</b>  <b>ITB # 21-652-B-JE</b>  <b>Motor Oil, Fluid, Lubricants and Additives</b>  <b>DATE at 2:00 PM</b>  <b>Opened By: Janice Ellis</b>  <b>Witnessed By: myVendorlink.com</b>  <b>This is the tabsheet showing award recommendation pending</b>  <b>Board Approval September 21, 2021</b></p> <p style="text-align: center;"><b>Date Solicited: July 29, 2021</b>  <b>Date Opened: August 20, 2021</b>  <b># Solicitated 195 # MWBE 49</b>  <b># Planholders 20 # Submittals 2</b></p>		<p style="text-align: center;"><b>Romeo Enterprises B35 Dunbar Avenue</b>  <b>Piscataway, NJ 08854</b>  <b>Joe Romeo</b>  <b>732-599-3475 / Fax 848-209-9507</b>  <b>joemromeo@yahoo.com</b></p>		<p style="text-align: center;"><b>RelaDyne FL, LLC</b>  <b>6800 Suemac Place</b>  <b>Jacksonville, FL 32254</b>  <b>Michael Abbate</b>  <b>904-710-4678</b>  <b>Mike.Abbate@RelaDyne.com</b></p>	
12	Gear Oil, 5-gallon containers, Qty: 8	AMSOIL	\$ 215.23	ALL FLEET	\$ 158.30
13	Hydraulic Fluid, 55-gallon drum, Qty: 4		NO BID		NO BID
14	Hydraulic Fluid, 5-gallon container, Qty: 16		NO BID		NO BID
15	Tractor Hydraulic Fluid, 5-gallon container, 5-gallon containers, Qty: 32	AMSOIL	\$ 171.59	ALL FLEET	\$ 48.70
16	Diesel Fuel Additive, 1-gallon container, Qty: 600		NO BID		NO BID
17	Diesel Fuel Additive, 5-gallon container, Qty: 30		NO BID		NO BID
18	Diesel Exhaust Fluid, 55-gallon drum, Qty: 10		NO BID	ALL FLEET	\$ 150.00
19	Diesel Exhaust Fluid		NO BID		NO BID
20	Balance of product line discount - %	5 TO 10%		0%	
21	If unable to meet the delivery time listed in paragraph 1.13.1, specify the best possible delivery after receipt of order _____ days	5-DAYS ARO		N/A	
22	Minimum Order Amount	NO MINIMUM		\$150.00	
23	List any Exceptions to this bid:	NONE		N/A	