

School Board of Brevard County

2091 W. King Street • Cocoa, FL 32926-5129

Mark W. Mullins, Ed.D, Superintendent



June 24, 2020

TO: Sandy Kimple,
Procurement and Distribution Center

FROM: Dr. Michael Miller, Director of Transportation *sm*
Transportation Services

RE: Equipment Trade-In per Board Procedure 7300

Transportation Services owns seven aging sets of Mobile Lift systems that have exceeded their 5 year life expectancy (listed below). Each set consists of 4 mobile lifts used to raise buses up to perform maintenance. The seven sets range from 13-20 years old and pose a risk of injury or death if not properly maintained. The most recent inspection, service and repair of two sets located at Titusville could have resulted in a fatality as 1-2 mobile lifts were malfunctioning. The lift could have failed causing the bus to drop on a technician.

In lieu of repairs, ARI Herta has offered a trade-in toward the purchase of new Mobile Lift systems. The trade offer is \$1,000 per column with 28 columns totaling \$28,000.00. The quote is attached for the new Mobile Lift systems and the trade-in allowance.

<u>Asset#</u>	<u>Location</u>	<u>Description</u>	<u>Purchase Date</u>	<u>Booked Amount</u>
020091787	MBS	Mobile Lifting System	6/22/2000	\$25,740.00
020091788	MBS	Mobile Lifting System	6/22/2000	\$25,740.00
020109168	TBS	Mobile Lifting System	12/3/2003	\$29,163.36
020109169	SBS	Mobile Lifting System	12/3/2003	\$29,163.36
020109140	CBS	Mobile Lifting System	12/10/2003	\$29,163.36
020110292	MBS	Mobile Lifting System	4/19/2004	\$26,910.00
007002335	TBS	Mobile Lifting System	2/20/2007	\$30,906.37

Cc: Kristine Rodriguez
Property Control

Approved by Kristine Rodriguez,
Director of Procurement & Distribution Services 7/1/2020

Dr. Michael D. Miller
Director of Transportation Services
Phone: (321) 633-3680, • FAX: (321) 633-6439

An Equal Opportunity Employer





ARI PHOENIX, INC.
 4119 Binion Way
 Lebanon, OH 45036 USA
 www.ari-hetra.com
 info@ari-hetra.com
Toll Free: 800-562-3250
 Phone: 513-229-3750
 Fax: 703-359-6405

Sourcwell QUOTE
 Jun 16, 2020 04:56 PM
 Valid For: 60 Days
 Quote Number: ARI16655

Perry Leibowitz

Brevard County - Cocoa
 2091 W. King St.
 Cocoa, FL 32926

Phone: 321-633-3680

Fax:

Email: leibowitz.perry@brevardschools.org

Dear Perry Leibowitz:

Thank you for the opportunity to quote you prices on our **ARI-HETRA** equipment. Our products are designed specifically for Heavy Duty applications using technologies that provide ruggedness, quality and long term benefits to your operation. The pricing shown below is pursuant to our **Sourcwell Contract Number 013020-ARP**.

Qty	Product Details	Price	Total	Discount	Total
1	FL-3-4-ADJ Adjustable Forklift Adapters W/2 Center Ramps & Cart (15 Pcs)	\$ 6,436.20	\$ 6,436.20	\$ 1,094.15	\$ 5,342.05
9	LP-6-4-AJ Line Powered Mobile Column Lift System, 4 Columns, 15 in. Forks, min 10.9" rim, Adjustable 520mm to 900mm Width Carriage. 12000 lbs. per Column. 48000 lbs. Total System. Includes (3) interconnect cables, (1) dummy plug and (1) powerbox.	\$ 38,560.00	\$ 347,040.00	\$ 69,408.00	\$ 277,632.00
36	2200-101 Elevate Cable Suspension Bracket (1 Only) For HDML	\$ 153.00	\$ 5,508.00	\$ 936.36	\$ 4,571.64
7	TRADE-IN HDML-6-4 Four Post Used Lift	\$ -4,000.00	\$ -28,000.00	\$ 0.00	\$ -28,000.00
1	SHIP & HANDLE Shipping & Handling - (9) Lifts and (1) FL3-4-AJ to: 2091 W King St, Cocoa, FL 32926 Also includes shipping Trade In Back to Factory	\$ 6,725.00	\$ 6,725.00	\$ 0.00	\$ 6,725.00
Sub Total				\$ 266,270.69	
Grand Total					\$ 266,270.69

Terms: 1% 10; Net 30
 Taxes: Responsibility of Purchaser
 Shipping & Handling: **FOB Destination - Freight Collect**
 Lease/Purchase Available

Issuance of Purchase Orders & Payments To: **ARI-PHOENIX**

Brevard County - Cocoa

Dale Camposano
 ARI-PHOENIX

To view our entire product catalog please visit www.ari-hetra.com/catalog

Please send your purchase order referencing this quote number to: Orders@ari-hetra.com

Be sure that your PO includes our correct name and address shown at the top of this quote as we recently changed ownership and have a new corporate address. Our new Tax ID is 47-4503033 and we will provide a W-9 upon request.

A credit card convenience fee will be charged on equipment orders over \$2000, should the customer wish to pay by that method.