

**SCHOOL BOARD OF BREVARD COUNTY, FLORIDA
BOARD AGENDA ITEM – July 29, 2021**

PROCUREMENT SOLICITATION

ITB 21-564-B-JW Landscape Services

| | | |
|--|--|---|
| <input checked="" type="checkbox"/> (ITB) Invitation To Bid | <input type="checkbox"/> (ITN) Invitation To Negotiate | <input type="checkbox"/> (PB) Piggyback |
| <input type="checkbox"/> (RFP) Request For Proposal | <input type="checkbox"/> (RFQ) Request For Qualifications | <input type="checkbox"/> (SC) State Contract |
| <input type="checkbox"/> (SS) Sole Source | | |

REQUESTOR: Plant Operations and Maintenance **Legal Review Required:** Yes No
Standard Template Used with No Changes: Yes No
Standard Template: ITB

| VENDOR NAME | AMOUNT AWARDED | REQUIRED PRODUCTS/SERVICES |
|---|----------------|----------------------------|
| Aero Groundtek, LLC Sea of Green Landscape Maintenance, LLC Trimac Outdoor | \$225,000.00 | Landscape Services |
| Total | \$225,000.00 | |

| | | |
|---|---------------------------------|---------------------|
| <input type="checkbox"/> Contract Renewal | New Contract Amount | \$225,000.00 |
| <input type="checkbox"/> Recurring Contract | Previous Contract Amount | N/A |
| <input checked="" type="checkbox"/> New Contract | Variance | N/A |

PRICE INCREASE / DECREASE EXPLANATION: N/A

DISCUSSION:

The Maintenance Department is responsible for maintaining the grounds at all schools and ancillary facilities. The Maintenance Department does not have the personnel and equipment resources to keep the grounds mowed and maintained at an acceptable frequency. In an effort to add resources and diversify the approach to mowing and grounds maintenance, the District issued an Invitation to Bid for mowing and grounds maintenance at 12 schools. The contract requires weekly services April through September and biweekly services October through March. These contracted services will allow the in-house team to improve mowing frequency at the remaining schools.

The standard Invitation to Bid template has been used, which does not require legal review.

CONTRACT TERM:

The initial contract term shall commence July 30, 2021 and continue until July 29, 2022 with two (2) optional one (1) year renewal period.

RECOMMENDATION:

It is the recommendation of Susan Hann, P.E., Assistant Superintendent of Facilities Services and James Ross, Director of Plant Operations and Maintenance to approve the Landscape Services ITB to the above vendors in the amount of \$225,000.00.

AUTHORITY FOR ACTION:

Florida Administrative Code 6A-1.012 (9)

School Board of Brevard County
2700 Judge Fran Jamieson Way
Viera, FL 32940-6601
Mark W. Mullins, Ed.D., Superintendent



July 2, 2021

NOTICE OF INTENDED DECISION
ITB 21-564-B-JW
Landscape Services

The Office of Procurement hereby notifies all firms of an intended decision regarding the award of the above-mentioned solicitation as outlined below.

Aero Groundtek, LLC

Lot 1 (DeLaura MS, Holland MS, Satellite HS)
Lot 7 (Southwest MS, Turner ES)
Lot 8 (Optional)

Sea of Green Landscape Maintenance, LLC

Lot 3 (Mims ES)
Lot 5 (Pinewood ES)
Lot 6 (Sea Park ES)
Lot 8 (Optional)

Trimac Outdoor

Lot 2 (Indialantic ES, Hoover MS)
Lot 4 (Oak Park ES, Madison MS)
Lot 8 (Optional)

Failure to file a protest within the time prescribed in section [120.57](#)(3), Florida Statutes, or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under chapter 120, Florida Statutes.

Please contact Jennifer Wells, Buyer I at 321-633-1000 ext. 11106 or by email at wells.jennifer@brevardschools.org if you should have any questions. Thank you for your continued interest in The School Board of Brevard County, Florida.

Sincerely,

Kristine Rodriguez, MBA, NIGP-CPP, CPPO, CPPB
Director of Procurement and Distribution Services

Procurement & Distribution Services
Procurement: (321) 633-1000 Ext. 11645 • FAX: (321)877-0904
Distribution: (321) 633-3680 Ext. 14100 • FAX: (321) 633-3698

| | | | |
|--|---|---|--|
| TABSHEET ITB # 21-564-B-JW Landscape Services DATE at 2:00 PM Opened By: Dawn Richer, Procurement Manager Board Approval Date: Date Solicited: 5/20/2021 Date Opened: 6/14/2021 # Solicited 107 # MWBE # Planholders 38 # Submittals 7 | ABM Industry Groups, LLC 6478 Hwy 90, Suite E Milton, FL 32570 850.564.2019 educationss@abm.com | Aero Groundtek, LLC 858 Maguire Road Ocoee, FL 34761 407.877.7473 dbradshaw@groundtek.com | Brightview Landscape Services, Inc. 4777 Old Winter Garden Road Orlando FL 32811 407.669.3957 chad.wood@brightview.com |
| Completed Bidder's Acknowledgement | BID WITHDRAWN | Yes | Yes |
| FL Dept. of State Division of Corporations Number | | M20000003970 | K51636 |
| Litigations/Bankruptcy | | No | No |
| Confidential Materials Enclosed | | No | No |
| Addenda (if applicable) | | Yes | Yes |
| References Form | | Yes | No |
| Local Business Tax Receipts | | Yes | Yes |
| Sunbiz | | Yes | Yes |
| Current W-9 | | Yes | Yes |
| Proof of Insurance | | Yes | Yes |

| ITEM NO. | | DESCRIPTION | | | | | |
|---|---|------------------|------------------------|---------------------------|------------------|------------------------|---------------------------|
| | | Annual Flat Rate | Combined Mo. Flat Rate | Combined Weekly Flat Rate | Annual Flat Rate | Combined Mo. Flat Rate | Combined Weekly Flat Rate |
| LOT 1 | | | | | | | |
| 1.1 | Delaura MS | \$ 13,000.00 | \$ 1,083.33 | \$ 250.00 | \$ 21,000.00 | \$ 1,750.00 | \$ 403.85 |
| 1.2 | Holland ES | \$ 13,000.00 | \$ 1,083.33 | \$ 250.00 | \$ 18,564.00 | \$ 1,547.00 | \$ 357.00 |
| 1.3 | Satellite HS | \$ 13,000.00 | \$ 1,083.33 | \$ 250.00 | \$ 21,900.00 | \$ 1,825.00 | \$ 421.15 |
| Total Lot 1 | | \$ 39,000.00 | \$ 3,249.99 | \$ 750.00 | \$ 61,464.00 | \$ 5,122.00 | \$ 1,182.00 |
| Lot 2 | | | | | | | |
| 2.1 | Indialantic ES | \$ 13,000.00 | \$ 1,083.33 | \$ 250.00 | \$ 23,520.00 | \$ 1,960.00 | \$ 452.31 |
| 2.2 | Hoover MS | \$ 13,000.00 | \$ 1,083.33 | \$ 250.00 | \$ 23,796.00 | \$ 1,983.00 | \$ 457.62 |
| Total Lot 2 | | \$ 26,000.00 | \$ 2,166.66 | \$ 500.00 | \$ 47,316.00 | \$ 3,943.00 | \$ 909.92 |
| Lot 3 | | | | | | | |
| 3.1 | Mims ES | No Bid | No Bid | No Bid | \$ 22,030.00 | \$ 1,835.83 | \$ 423.65 |
| Total Lot 3 | | | | | \$ 22,030.00 | \$ 1,835.83 | \$ 423.65 |
| Lot 4 | | | | | | | |
| 4.1 | Oak Park ES | \$ 13,000.00 | \$ 1,083.33 | \$ 250.00 | \$ 12,480.00 | \$ 1,040.00 | \$ 240.00 |
| 4.2 | Madison MS | \$ 13,000.00 | \$ 1,083.33 | \$ 250.00 | \$ 21,060.00 | \$ 1,755.00 | \$ 405.00 |
| Total Lot 4 | | \$ 26,000.00 | \$ 2,166.66 | \$ 500.00 | \$ 33,540.00 | \$ 2,795.00 | \$ 645.00 |
| Lot 5 | | | | | | | |
| 5.1 | Pinewood ES | No Bid | No Bid | No Bid | \$ 21,060.00 | \$ 1,755.00 | \$ 405.00 |
| Total Lot 5 | | | | | \$ 21,060.00 | \$ 1,755.00 | \$ 405.00 |
| Lot 6 | | | | | | | |
| 6.1 | Sea Park ES | No Bid | No Bid | No Bid | \$ 19,630.00 | \$ 1,635.83 | \$ 377.50 |
| Total Lot 6 | | | | | \$ 19,630.00 | \$ 1,635.83 | \$ 377.50 |
| Lot 7 | | | | | | | |
| 7.1 | Southwest MS | \$ 13,000.00 | \$ 1,083.33 | \$ 250.00 | \$ 21,528.00 | \$ 1,794.00 | \$ 414.00 |
| 7.2 | Turner ES | \$ 13,000.00 | \$ 1,083.33 | \$ 250.00 | \$ 23,320.00 | \$ 1,943.33 | \$ 448.46 |
| Total Lot 7 | | \$ 26,000.00 | \$ 2,166.66 | \$ 500.00 | \$ 44,848.00 | \$ 3,737.33 | \$ 862.46 |
| TOTAL OF LOTS 1-7 | | \$ 117,000.00 | \$ 9,749.97 | \$ 2,250.00 | \$ 249,888.00 | \$ 20,824.0 | \$ 4,805.54 |
| Lot 8 - Optional Landscape Services not included in the Monthly Flat Rate | | | | | | | |
| 8.1 | Palm Tree Trimming (Per Tree) | | | 65.00 | | | 35.00 |
| 8.2 | Fertilization & Pest for Turf Areas (6 annual Treatments) | | | \$3900 per school | | | \$1700 per ac |
| 8.3 | Fertilization & Pest for all Shrub Beds (4 annual Treatments) | | | \$2200 per school | | | \$1500 per ac |
| 8.4 | Mulch Delivered and Installed per CY | | | \$ 55.00 | | | 50.00 |
| 8.5 | Irrigation System Wet Check (Monthly) | | | \$ 3,300.00 | | | \$55.00 per hour |
| 8.6 | Hourly Rate for Irrigation Repairs | | | \$ 55.00 | | | 55.00 |
| 8.7 | Mark-up on Irrigation Repair Parts (Percentage) | | | 20.00% | | | 25.00% |

TABSHEET
ITB # 21-564-B-JW
Landscape Services
DATE at 2:00 PM
 Opened By: Dawn Richer, Procurement Manager
Board Approval Date:

Date Solicited: 5/20/2021
Date Opened: 6/14/2021
Solicited 107 # MWBE
Planholders 38 # Submittals 7

Global Greenz
 5160 Dixie Hwy
 Palm Bay, FL 32905
 321.544.4745
 Kristin@globalgreenz.com

Micnor Corp. dba: US Lawns of Brevard
 374 Commerce Parkway
 Rockledge, FL 32955
 321.636.0655
 admin@uslawnsflbrevard.com

| | | |
|---|--|--------------|
| Completed Bidder's Acknowledgement | <u>Yes, Not Signed (Non-Responsive, Non-responsible)</u> | Yes |
| FL Dept. of State Division of Corporations Number | Not Provided | Not Provided |
| Litigations/Bankruptcy | No | No |
| Confidential Materials Enclosed | No | No |
| Addenda (if applicable) | No | Yes |
| References Form | Yes | Yes |
| Local Business Tax Receipts | Yes | Yes |
| Sunbiz | Yes | Yes |
| Current W-9 | No | No |
| Proof of Insurance | Yes | Yes |

| | | Annual Flat Rate | Combined Mo. Flat Rate | Combined Weekly Flat Rate | Annual Flat Rate | Combined Mo. Flat Rate | Combined Weekly Flat Rate |
|--|---|----------------------|------------------------|--|----------------------|------------------------|---------------------------|
| LOT 1 | | | | | | | |
| 1.1 | Delaura MS | \$ 38,610.00 | \$ 3,217.50 | \$ 742.50 | \$ 51,832.00 | \$ 4,319.33 | \$ 996.77 |
| 1.2 | Holland ES | \$ 38,610.00 | \$ 3,217.50 | \$ 742.50 | No Bid | No Bid | No Bid |
| 1.3 | Satellite HS | \$ 77,220.00 | \$ 6,435.00 | \$ 1,485.00 | No Bid | No Bid | No Bid |
| Total Lot 1 | | \$ 154,440.00 | \$ 12,870.00 | \$ 2,970.00 | \$ 51,832.00 | \$ 4,319.33 | \$ 996.77 |
| Lot 2 | | | | | | | |
| 2.1 | Indialantic ES | \$ 21,450.00 | \$ 1,787.50 | \$ 412.50 | \$ 28,272.00 | \$ 2,356.00 | \$ 543.69 |
| 2.2 | Hoover MS | \$ 21,450.00 | \$ 1,787.50 | \$ 412.50 | No Bid | No Bid | No Bid |
| Total Lot 2 | | \$ 42,900.00 | \$ 3,575.00 | \$ 825.00 | \$ 28,272.00 | \$ 2,356.00 | \$ 543.69 |
| Lot 3 | | | | | | | |
| 3.1 | Mims ES | \$ 30,030.00 | \$ 2,502.50 | \$ 577.50 | \$ 29,450.00 | \$ 2,454.17 | \$ 566.35 |
| Total Lot 3 | | \$ 30,030.00 | \$ 2,502.50 | \$ 577.50 | \$ 29,450.00 | \$ 2,454.17 | \$ 566.35 |
| Lot 4 | | | | | | | |
| 4.1 | Oak Park ES | \$ 38,610.00 | \$ 3,217.50 | \$ 742.50 | No Bid | No Bid | No Bid |
| 4.2 | Madison MS | \$ 38,610.00 | \$ 3,217.50 | \$ 742.50 | \$ 47,120.00 | \$ 3,926.67 | \$ 906.15 |
| Total Lot 4 | | \$ 77,220.00 | \$ 6,435.00 | \$ 1,485.00 | \$ 47,120.00 | \$ 3,926.67 | \$ 906.15 |
| Lot 5 | | | | | | | |
| 5.1 | Pinewood ES | \$ 25,740.00 | \$ 2,145.00 | \$ 495.00 | \$ 22,238.00 | \$ 1,853.17 | 427.65 |
| Total Lot 5 | | \$ 25,740.00 | \$ 2,145.00 | \$ 495.00 | \$ 22,238.00 | \$ 1,853.17 | 427.65 |
| Lot 6 | | | | | | | |
| 6.1 | Sea Park ES | \$ 12,870.00 | \$ 1,072.50 | \$ 247.50 | \$ 20,026.00 | \$ 1,668.83 | \$ 385.12 |
| Total Lot 6 | | \$ 12,870.00 | \$ 1,072.50 | \$ 247.50 | \$ 20,026.00 | \$ 1,668.83 | \$ 385.12 |
| Lot 7 | | | | | | | |
| 7.1 | Southwest MS | \$ 38,415.00 | \$ 3,201.25 | \$ 738.75 | \$ 38,874.00 | \$ 3,239.50 | \$ 747.58 |
| 7.2 | Turner ES | \$ 21,645.00 | \$ 1,803.75 | \$ 416.25 | No Bid | No Bid | No Bid |
| Total Lot 7 | | \$ 60,060.00 | \$ 5,005.00 | \$ 1,155.00 | \$ 38,874.00 | \$ 3,239.50 | \$ 747.58 |
| TOTAL OF LOTS 1-7 | | \$ 403,260.00 | \$ 33,605.00 | \$ 7,755.00 | \$ 237,812.00 | \$ 19,817.67 | \$ 4,573.31 |
| Lot 8 - Optional Landscape Services not included in the Monthly Flat Rate | | | | | | | |
| 8.1 | Palm Tree Trimming (Per Tree) | | | 32.00 | | | 28.00 |
| 8.2 | Fertilization & Pest for Turf Areas (6 annual Treatments) | | | \$17 per 1,000 sq ft. | | | \$6 per 1000 sq ft. |
| 8.3 | Fertilization & Pest for all Shrub Beds (4 annual Treatments) | | | \$125 per site/\$6000 annual for all sites | | | \$3 per 1000 sq ft. |
| 8.4 | Mulch Delivered and Installed per CY | | | 65.00 | | | 55.00 |
| 8.5 | Irrigation System Wet Check (Monthly) | | | \$15 per zone | | | \$45 per hour |
| 8.6 | Hourly Rate for Irrigation Repairs | | | 65.00 | | | 65.00 |
| 8.7 | Mark-up on Irrigation Repair Parts (Percentage) | | | 30.00% | | | 30.00% |

| | | |
|--|--|---|
| TABSHEET ITB # 21-564-B-JW Landscape Services DATE at 2:00 PM Opened By: Dawn Richer, Procurement Manager Board Approval Date: Date Solicited: 5/20/2021 Date Opened: 6/14/2021 # Solicited 107 # MWBE # Planholders 38 # Submittals 7 | Sea of Green Landscape Maintenance, LLC 124 Twin Lakes Road Cocoa, FL 32926 321.507.3317 shawn.choronon@sog-landscape.com | Trimac Outdoor 1880 Eastwest Pkwy Fleming Island, FL 32006 561.670.3003 mattp@trimacoutdoor.com |
|--|--|---|

| | | |
|---|--------------|--------------|
| Completed Bidder's Acknowledgement | Yes | Yes |
| FL Dept. of State Division of Corporations Number | L17000124035 | P06000129638 |
| Litigations/Bankruptcy | No | No |
| Confidential Materials Enclosed | No | No |
| Addenda (if applicable) | Yes | No |
| References Form | Yes | Yes |
| Local Business Tax Receipts | Yes | N/A |
| Sunbiz | Yes | Yes |
| Current W-9 | Yes | No |
| Proof of Insurance | Yes | Yes |

| | | Annual Flat Rate | Combined Mo. Flat Rate | Combined Weekly Flat Rate | Annual Flat Rate | Combined Mo. Flat Rate | Combined Weekly Flat Rate |
|--|---|----------------------|------------------------|---------------------------|----------------------|------------------------|---------------------------|
| LOT 1 | | | | | | | |
| 1.1 | Delaura MS | \$ 10,585.00 | \$ 882.08 | \$ 203.56 | \$ 15,250.00 | \$ 1,270.83 | \$ 293.27 |
| 1.2 | Holland ES | \$ 14,359.00 | \$ 1,196.58 | \$ 276.13 | \$ 15,250.00 | \$ 1,270.83 | \$ 293.27 |
| 1.3 | Satellite HS | \$ 18,002.00 | \$ 1,500.17 | \$ 346.19 | \$ 15,250.00 | \$ 1,270.83 | \$ 293.27 |
| Total Lot 1 | | \$ 42,946.00 | \$ 3,578.83 | \$ 825.88 | \$ 45,750.00 | \$ 3,812.49 | \$ 879.81 |
| Lot 2 | | | | | | | |
| 2.1 | Indialantic ES | \$ 13,530.00 | \$ 1,127.50 | \$ 260.19 | \$ 11,230.00 | \$ 935.83 | \$ 215.96 |
| 2.2 | Hoover MS | \$ 11,730.00 | \$ 977.50 | \$ 225.58 | \$ 11,230.00 | \$ 935.83 | \$ 215.96 |
| Total Lot 2 | | \$ 25,260.00 | \$ 2,105.00 | \$ 485.77 | \$ 22,460.00 | \$ 1,871.66 | \$ 431.92 |
| Lot 3 | | | | | | | |
| 3.1 | Mims ES | \$ 16,591.00 | \$ 1,382.58 | \$ 319.06 | \$ 24,300.00 | \$ 2,025.00 | \$ 467.31 |
| Total Lot 3 | | \$ 16,591.00 | \$ 1,382.58 | \$ 319.06 | \$ 24,300.00 | \$ 2,025.00 | \$ 467.31 |
| Lot 4 | | | | | | | |
| 4.1 | Oak Park ES | \$ 14,021.00 | \$ 1,168.42 | \$ 269.63 | \$ 12,312.00 | \$ 1,026.00 | \$ 236.77 |
| 4.2 | Madison MS | \$ 13,918.00 | \$ 1,159.83 | \$ 267.65 | \$ 12,312.00 | \$ 1,026.00 | \$ 236.77 |
| Total Lot 4 | | \$ 27,939.00 | \$ 2,328.25 | \$ 537.28 | \$ 24,624.00 | \$ 2,052.00 | \$ 473.54 |
| Lot 5 | | | | | | | |
| 5.1 | Pinewood ES | \$ 13,267.00 | \$ 1,105.58 | \$ 255.13 | \$ 32,756.00 | \$ 2,729.67 | \$ 629.92 |
| Total Lot 5 | | \$ 13,267.00 | \$ 1,105.58 | \$ 255.13 | \$ 32,756.00 | \$ 2,729.67 | \$ 629.92 |
| Lot 6 | | | | | | | |
| 6.1 | Sea Park ES | \$ 13,314.00 | \$ 1,109.50 | \$ 256.04 | \$ 24,030.00 | \$ 2,002.50 | \$ 462.12 |
| Total Lot 6 | | \$ 13,314.00 | \$ 1,109.50 | \$ 256.04 | \$ 24,030.00 | \$ 2,002.50 | \$ 462.12 |
| Lot 7 | | | | | | | |
| 7.1 | Southwest MS | \$ 16,646.00 | \$ 1,387.17 | \$ 320.12 | \$ 16,216.00 | \$ 1,351.33 | \$ 311.85 |
| 7.2 | Turner ES | \$ 14,467.00 | \$ 1,205.58 | \$ 278.21 | \$ 16,216.00 | \$ 1,351.33 | \$ 311.85 |
| Total Lot 7 | | \$ 31,113.00 | \$ 2,592.75 | \$ 598.33 | \$ 32,432.00 | \$ 2,702.66 | \$ 623.70 |
| TOTAL OF LOTS 1-7 | | \$ 170,430.00 | \$ 14,202.49 | \$ 3,277.49 | \$ 206,352.00 | \$ 17,195.98 | \$ 3,968.32 |
| Lot 8 - Optional Landscape Services not included in the Monthly Flat Rate | | | | | | | |
| 8.1 | Palm Tree Trimming (Per Tree) | | | 23.00 | | | 42.00 |
| 8.2 | Fertilization & Pest for Turf Areas (6 annual Treatments) | | | \$80 per hour | | | 72,000.00 |
| 8.3 | Fertilization & Pest for all Shrub Beds (4 annual Treatments) | | | \$80 per hour | | | 7,200.00 |
| 8.4 | Mulch Delivered and Installed per CY | | | 45.00 | | | 50.00 |
| 8.5 | Irrigation System Wet Check (Monthly) | | | \$45 per hour | | | 5,200.00 |
| 8.6 | Hourly Rate for Irrigation Repairs | | | \$55 per hour | | | 65.00 |
| 8.7 | Mark-up on Irrigation Repair Parts (Percentage) | | | 20.00% | | | 45.00% |