

SCHOOL BOARD OF BREVARD COUNTY, FLORIDA
BOARD AGENDA ITEM – July 11, 2023

PROCUREMENT SOLICITATION

ITB #21-194-B-JW Swimming Pool Service and Repair

<input checked="" type="checkbox"/> (ITB) Invitation To Bid	<input type="checkbox"/> (ITN) Invitation To Negotiate	<input type="checkbox"/> (PB) Piggyback
<input type="checkbox"/> (RFP) Request For Proposal	<input type="checkbox"/> (RFQ) Request For Qualifications	<input type="checkbox"/> (SC) State Contract
<input type="checkbox"/> (SS) Sole Source		

REQUESTOR: Plant Operation and Maintenance

Legal Review Required: Yes No

Standard Template Used with No Changes: Yes No

Standard Template Type: ITB

VENDOR NAME	AMOUNT AWARDED	REQUIRED PRODUCTS/SERVICES
365 Pool Service, Inc Price increase for 128 weeks remaining	\$401,383.00 \$62,000.00	Swimming Pool Service and Repair
New total for 5-year	\$ 463,383.00	

<input checked="" type="checkbox"/> Contract Renewal	New Contract Amount	\$463,383.00
<input type="checkbox"/> Recurring Contract	Previous Contract Amount	\$401,383.00
<input type="checkbox"/> New Contract	Variance	\$62,000.00

PRICE INCREASE / DECREASE EXPLANATION:

365 Pool Service, the District's swimming pool service and repair vendor, has requested a price increase due to rising operating and labor costs.

DISCUSSION:

The School Board has four high school outdoor swimming pools and two indoor therapy pools. These pools must be permitted and operated in accordance with the Florida Health Department swimming pool rules and regulations. There are 128 weeks remaining on the contract. The District will incur an additional \$12,000 for weekly service. The contract authorization increase also covers an estimated \$50,000 in repair expenses.

CONTRACT TERM:

The original contract term is from December 16, 2020 through December 15, 2023, with one (1) two (2) year renewal period. The increase will take effect upon approval and continue through the contract renewal period (December 15, 2025).

RECOMMENDATION:

It is the recommendation of Susan Hann, Assistant Superintendent of Facilities Services and James Ross, Director of Plant Operations and Maintenance to approve the attached price increase with 365 Pool Service, Inc. in the amount of \$62,000.00.

AUTHORITY FOR ACTION:

Florida Administrative Code 6A-1.012



April 17, 2023

Re: Contract: 21-194-B-JW Swimming Pool Service & Repair

Dear Brevard County Public Schools:

As we all know, covid and its residual effects, have drastically changed the cost of doing business over the past two years. Due to the rising labor rates, rising insurance rates, rising gas prices, and the cost of maintaining commercial vehicles, we are having to increase our price per hour on our current service calls as well as the weekly rates for the pool maintenance labor/service. We have maintained our pricing for nearly seven (7) years but now have no choice but to increase prices accordingly.

Revised weekly service rates

\$378.82 Satellite Beach High School
\$378.82 Titusville High School
\$378.82 Merritt Island High School
\$378.82 Rockledge High School
\$60.97 Oak Park Elementary
\$60.97 Creel Elementary
\$1,637.22 Weekly Rate Pool Maintenance

Revised Service & Repair Call Rates Per Hour

\$60.50 Helper Hourly Rate
\$82.50 Worker Hourly Rate
\$104.50 Supervisor Hourly Rate
\$125.00 Emergency Service Call Hourly Rate
\$150.00 Nights/Weekends ER Call Hourly Rate

If you have any questions, or concerns, we are available to discuss. If you need any further documentation, please advise.

Sincerely,

Stephanie Diaz

365 Pool Service and Repairs
321-576-8250

www.365pools.com #CPC1459268

*A good name is more desirable than riches;
to be esteemed is better than silver and gold.*

964 Florida Ave, Suite 110, Rockledge, FL 32955 (321) 576-8250

365 Pool Service		FY2023	Price Increase (starts July '23)
Item No	Swimming Pool Location	Weekly Fee	Weekly Fee
1	Merritt Island High School	\$344.38	\$378.82
2	Rockledge High School	\$344.38	\$378.82
3	Satellite High School	\$344.38	\$378.82
4	Titusville High School	\$344.38	\$378.82
5	Creel Elementary School	\$55.42	\$60.79
6	Mila Elementary School	\$55.42	Removed
7	Oak Park Elementary School	\$55.42	\$60.79
	Weekly Fees >	\$1,543.78	\$1,636.86
	128 weeks remaining	\$197,603.84	\$209,518.08
Price increase term			\$ 11,914.24