

SCHOOL BOARD OF BREVARD COUNTY, FLORIDA
BOARD AGENDA ITEM – June 27,2023

PROCUREMENT SOLICITATION

ITB 23-834-B-DR – Automated External Defibrillators (AED)

<input checked="" type="checkbox"/> (ITB) Invitation To Bid	<input type="checkbox"/> (ITN) Invitation To Negotiate	<input type="checkbox"/> (PB) Piggyback
<input type="checkbox"/> (RFP) Request For Proposal	<input type="checkbox"/> (RFQ) Request For Qualifications	<input type="checkbox"/> (SC) State Contract
<input type="checkbox"/> (SS) Sole Source		

REQUESTOR: Secondary Leading & Learning

Legal Review Required: Yes No

Standard Template Used with No Changes: Yes No

Standard Template Type: ITB

VENDOR NAME	AMOUNT AWARDED	REQUIRED PRODUCTS/SERVICES
Who We Play For	Variable	AED Units
School Health Corporation	Variable	AED Accessories (Adult & Pediatric Pads, Battery Replacements & Cabinet Wall Mount
Total	Variable	

<input type="checkbox"/> Contract Renewal	New Contract Amount	Variable
<input type="checkbox"/> Recurring Contract	Previous Contract Amount	N/A
<input checked="" type="checkbox"/> New Contract	Variance	N/A

PRICE INCREASE / DECREASE EXPLANATION: N/A

DISCUSSION:

The purpose of this contract is to provide for AED renewal and AED supplies at intervals recommended by the manufacturer as well as to provide a contract from which to purchase additional AEDs as may be needed.

The estimated annual expenditure is approximately \$80,000 - \$100,000 depending on the number of units and the timing of the replacement cycle.

The standard Invitation to Bid template has been used, which does not require legal review.

CONTRACT TERM:

The initial contract term shall commence June 28, 2023 and continue until June 27, 2026 with one optional two-year renewal period.

RECOMMENDATION:

It is the recommendation of Dr. Stephanie Soliven, Assistant Superintendent of Secondary Leading & Learning and Mollie Vega, Director of Secondary Leading & Learning to approve the above ITB with Who We Play For and School Health Corporation in a variable amount.

AUTHORITY FOR ACTION:

Florida Administrative Code 6A-1.012 (9)

School Board of Brevard County
Office of Procurement & Distribution Services
2700 Judge Fran Jamieson Way
Viera, FL 32940-6601
Mark J. Rendell, Ed.D., Superintendent



June 6, 2023

NOTICE OF INTENDED DECISION
ITB 23-834-B-DR
Automated External Defibrillator (AED)

The Office of Procurement Services hereby notifies all firms of an intended decision regarding the award of the above-mentioned solicitation as outlined attached.

Failure to file a protest within the time prescribed in section [120.57\(3\)](#), Florida Statutes, or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under chapter 120, Florida Statutes.

Please contact Dawn D. Richer, Procurement Manager at 321-633-1000 ext. 11637 or by email at Richer.Dawn@brevardschools.org if you should have any questions. Thank you for your continued interest in The School Board of Brevard County, Florida.

Sincerely,

 Digitally signed by
Rodriguez.Kristine@Procurement
and Distribution Services
Date: 2023.06.07 08:16:51 -04'00'

Kristine Rodriguez, MBA, CPPO, CPPB
Director of Procurement and Distribution Services

Office of Procurement & Distribution Services
Phone: (321) 633-1000 Ext. 11645
Distribution: (321) 633-3680 Ext. 14100 • FAX: (321) 633-3698

TABSHEET ITB # 23-834-S-DR Automated External Defibrillators (AED) May 9, 2023 at 2:00 PM Opened By: Dawn Richer, Procurement Manager This is the tabsheet showing award recommendation pending Board Approval June 27, 2023 Date Solicited: 4/18/2023 Date Opened: 5/09/2023 151 Solicited 33 Planholders 6 Submittals		AED Brands, LLC 65 Chastain Road NW Suite 112 Kennesaw, GA 30144 Brooke Bauman 813.815.6652 bbauman@aedbrands.com		Emergency Medical Products 5000 Tuttle Crossing Blvd., Dublin, OH 43016 Cristina Ponce 800.556.6270 service@buyemp.com		General Medical Equipment 500 N. State College Blvd., #1100 Orange, CA 92668 Shawn Sime 949.833.2155 bids@gmequipment.com		Learning Partners for Success, LLC 231 North John Young Parkway Kissimmee, FL 34741 Elisa Clayton 407.791.8190 edclayton@learningsfs.com		School Health Corporation 5600 Apollo Drive Rolling Meadows, IL 60008 Karen Acevedo 888.536.4646 bids@schoolhealth.com		Who We Play For 1000 Cocoa Beach, FL 32931 Shawn V. Sime 850.420.5117 shawn.sime@whoweplayfor.org		
Completed Bidder's Acknowledgement	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	
FL Dept. of State Division of Corporations Number	No	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	
Litigations/Bankruptcy	No	No	No	No	No	No	No	No	No	No	No	No	No	
Confidential Materials Enclosed	No	No	No	No	No	No	No	No	No	No	No	No	No	
Addenda (if applicable)	No	Yes	No	Yes	No	1-Only	No	1-Only	No	1-Only	No	1-Only	No	
References Form	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	
Local Business Tax Receipts	Yes, No Copy	Didnt Specify	Didnt Specify	N/A	Yes, No Copy	N/A	Yes, No Copy	N/A	Yes, No Copy	N/A	Yes, No Copy	N/A	Yes, No Copy	
Current W-9	No	No	No	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No	
Proof of Insurance	No	No	No	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No	
Certified Business Program Reciprocity Affidavit (if applicable)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	No	
Bidder's Statement of Principal Place of Business (if applicable)	Yes	Yes	Yes	Yes	No	No	No	No	No	Yes	Yes	Yes	Didnt Submit	
ITEM NO.	DESCRIPTION	Quantity	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price	Unit Price	Total Price
1	AED - PowerHeart G5 Fully Auto ENG/SPAN (CPR/Sleeve Package (Make/mfg. Zoll G58-80CS) - to include: G5 Fully Auto with CPR, Dual language US English/LatAM, Spanish AED G5 IntelliSense Battery Set of G5 IntelliSense CPR Feedback Defibrillation Pads Set of G5 IntelliSense CPR Feedback Pediatric Pads Powerheart G5 Carry Sleeve AED Manager USB Cable (1 set) pirnted G5 User Guide, Steps to Rescue, Getting Starte (ENG) (1 set) pirnted G5 User Guide, Steps to Rescue, Getting Starte (ENG)	144	\$ 1,736.70	\$ 250,084.80	\$ 1,603.45	\$ 230,896.80	\$ 2,544.25	\$ 366,372.00	\$ 2,250.00	\$ 324,000.00	\$ 1,450.00	\$ 208,800.00	\$ 1,365.00	\$ 196,560.00
2	Cabinet AED Wall Mount W/AUD Alarm (50-00392-30)		\$ 318.00		\$ 260.66		\$ 350.00		\$ 220.00		\$ 315.00		No Bid	
3	AED Pads Pediatric G5 (XEL AED 003A)		\$ 88.00		\$ 83.99		\$ 158.55		\$ 129.00		\$ 95.00		No Bid	
4	AED Pads Adult G5 (XEL AED 002A)		\$ 194.40		\$ 199.97		\$ 79.56		\$ 302.00		\$ 65.00		No Bid	
5	AED Battery G5 CS Replacement Battery (XBT AED 001A)		\$ 341.60		\$ 285.99		\$ 395.00		\$ 510.00		\$ 349.00		No Bid	
			\$ 942.00		\$ 830.61		983.11		\$ 1,161.00		\$ 824.00			