

**HOOL BOARD OF BREVARD COUNTY, FLORIDA**

**BOARD AGENDA ITEM –May 9, 2023**

**PROCUREMENT SOLICITATION**

**20-415-B-SH Intercom & Sound System Products  
and Related Services Price Increase**

<input checked="" type="checkbox"/> <b>(ITB)</b> Invitation To Bid	<input type="checkbox"/> <b>(ITN)</b> Invitation To Negotiate	<input type="checkbox"/> <b>(PB)</b> Piggyback
<input type="checkbox"/> <b>(RFP)</b> Request For Proposal	<input type="checkbox"/> <b>(RFQ)</b> Request For Qualifications	<input type="checkbox"/> <b>(SC)</b> State Contract
<input type="checkbox"/> <b>(SS)</b> Sole Source		

**REQUESTOR:** Plant Operations & Maintenance

**Legal Review Required:**  Yes  No

**Standard Template Used with No Changes:**  Yes  No

**Standard Template Type:** ITB Price Increase

VENDOR NAME	AMOUNT AWARDED	REQUIRED PRODUCTS/SERVICES
Audio Enhancement Inc.	Variable	Intercom & Sound System Products and Related Services
<b>Total</b>	Variable	

<input type="checkbox"/> <b>Contract Renewal</b>	<b>New Contract Amount</b>	N/A
<input type="checkbox"/> <b>Recurring Contract</b>	<b>Previous Contract Amount</b>	N/A
<input checked="" type="checkbox"/> <b>Price Increase</b>	<b>Variance</b>	<b>Variable</b>

**PRICE INCREASE / DECREASE EXPLANATION:** Audio Enhancement Inc has requested an hourly labor rates price increase for Intercom & Sound System Products and Related Services

**DISCUSSION:**

There are intercom and sound systems installed in every school throughout the District. Plant Operations and Maintenance utilizes contracted vendors for new installations, old system replacements, and repairs on a as needed basis. The price increase is roughly \$1 per hour for intercom services, \$39 per hour for sound systems and \$30 per hour for overtime services. These increases make it more comparable to the market and other companies awarded on this contract.

The standard Invitation to Bid template has been used, which does not require legal review.

**CONTRACT TERM:**

The initial contract term commenced April 15, 2020 and continues until April 14, 2025.

**RECOMMENDATION:**

It is the recommendation of Susan Hann, P.E., Assistance Superintendent of Facilities Services and James Ross, Director of Plant Operations and Maintenance, to approve the price increase as requested to continue with the above contractor to purchase Intercom & Sound System Products and Related Services on an as needed basis.

**AUTHORITY FOR ACTION:**

Florida Administrative Code 6A-1.012

<b>1.0</b>	<b>Labor Rates (Intercom Systems)</b>	<b>Regular Time</b>	<b>Overtime</b>
	Technician	86.00/Hour	100.00/Hour
	Helper	86.00/Hour	100.00/Hour
	Other _____	\$ -	\$ -
	Other _____	\$ -	\$ -
<b>2.0</b>	<b>Labor Rates (Sound Systems)</b>	<b>Regular Time</b>	<b>Overtime</b>
	Technician	99.00/ hour	115.00/Hour
	Helper	99.00/Hour	115.00/Hour
	Other _____	\$ -	\$ -
	Other _____	\$ -	\$ -
<b>3.0</b>	Parts & Materials Discount off List Price - <b>Bogan</b>		0%
	Waranty Period (in years)		
<b>4.0</b>	Parts & Materials Discount off List Price - <b>Rauland Borg</b>		0%
	Waranty Period (in years)		
<b>5.0</b>	Parts & Materials Discount off List Price - <b>Telecor</b>		0%
	Waranty Period (in years)		
<b>6.0</b>	Parts & Materials Discount off List Price - <b>Valcom</b>		0%
	Waranty Period (in years)		
<b>7.0</b>	Parts & Materials Discount off List Price - <b>JBL Harman</b>		0%
	Waranty Period (in years)		
<b>8.0</b>	Parts & Materials Discount off List Price - <b>Crown</b>		0%
	Waranty Period (in years)		

All pricing shall be quoted FOB inside delivery to Brevard County Florida unless otherwise indicated and all items shall meet or exceed the Specifications/Scope of Work under this solicitation.

<b>9.0</b>	Discount off manufacturer's list price for miscellaneous parts	10%	
<b>10.0</b>	Equipment rental cost percent over price invoiced	10%	
<b>11.0</b>	Additional Manufacturer Parts & Materials Discount off List Price - Provide name: Audio Enhancement	40%	
	Waranty Period (in years)	5 Years	
<b>12.0</b>	Additional Manufacturer Parts & Materials Discount off List Price - Provide name: _____	- %	
	Waranty Period (in years)		
<b>13.0</b>	Additional Manufacturer Parts & Materials Discount off List Price - Provide name: _____	- %	
	Waranty Period (in years)		
<b>14.0</b>	Additional Manufacturer Parts & Materials Discount off List Price - Provide name: _____	- %	
	Waranty Period (in years)		

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