

SCHOOL BOARD OF BREVARD COUNTY, FLORIDA

BOARD AGENDA ITEM – March 22, 2022

PROCUREMENT SOLICITATION

ITB 21-564-B-JW A1 – Landscape Services – Re-award

<input checked="" type="checkbox"/> (ITB) Invitation To Bid	<input type="checkbox"/> (ITN) Invitation To Negotiate	<input type="checkbox"/> (PB) Piggyback
<input type="checkbox"/> (RFP) Request For Proposal	<input type="checkbox"/> (RFQ) Request For Qualifications	<input type="checkbox"/> (SC) State Contract
<input type="checkbox"/> (SS) Sole Source		

REQUESTOR: Plant Operations & Maintenance

Legal Review Required: Yes No

Standard Template Used with No Changes: Yes No

Standard Template: ITB

VENDOR NAME	AMOUNT AWARDED	REQUIRED PRODUCTS/SERVICES
Sea of Green Landscape Maintenance, LLC	\$225,000.00 (annual amount) previously awarded on 7/29/2021	Landscape Services
Total	\$0.00	

<input checked="" type="checkbox"/> Award Amendment	New Contract Amount	N/A
<input type="checkbox"/> Recurring Contract	Current Contract Amount (annual)	\$225,000.00
<input type="checkbox"/> New Contract	Variance	N/A

PRICE INCREASE / DECREASE EXPLANATION: Although the annual contract amount (\$225,000) is not increasing, the annual cost to the District for the contracted mowing at these 12 schools will increase by \$9,059 annually as the low bidder on Lots 1 and 7 could no longer honor their pricing.

DISCUSSION:

In an effort to add resources and diversify the approach to mowing and grounds maintenance, the District issued an Invitation to Bid for mowing and grounds maintenance at 12 schools (grouped in 7 lots). The contract requires weekly services April through September and biweekly services October through March. These contracted services will allow the in-house team to improve mowing frequency at the remaining schools. The contracts were awarded to three vendors based on the low bid for each lot. The low bidder on Lots 1 and 7, Aero Groundtek, LLC, notified the District that they are experiencing a labor shortage and cannot hold their pricing. They asked to be removed from the contract. Sea of Green Landscape Maintenance, LLC is the next lowest bidder for Lots 1 and 7 and can assume the work at their original bid price.

The standard Invitation to Bid template has been used, which does not require legal review.

CONTRACT TERM: The initial contract term commenced July 30, 2021 and continues until July 29, 2022 with the option to renew for two (2) additional one (1) year periods.

RECOMMENDATION: It is the recommendation of Susan Hann, P.E., Assistant Superintendent of Facilities Services and James Ross, Director of Plant Operations and Maintenance to re-award Lots 1 & 7 from Aero Groundtek, LLC to Sea of Green Landscape Maintenance, LLC.

AUTHORITY FOR ACTION: Florida Administrative Code 6A-1.012

<p align="center">**REVISED** TABSHEET ITB # 21-564-B-JW Landscape Services DATE at 2:00 PM Opened By: Dawn Richer, Procurement Manager Board Approval Date: 03/22/2022</p> <p align="center">Date Solicited: 5/20/2021 Date Opened: 6/14/2021 # Solicitated 107 # MWBE # Planholders 38 # Submittals 7</p>		<p align="center">Aero Groundtek, LLC 858 Meguire Road Ocoee, FL 34761 407.877.7473 dbradshaw@groundtek.com</p>			<p align="center">Sea of Green Landscape Maintenance, LLC 124 Twin Lakes Road Cocoa, FL 32926 321.507.3317 shawn.choron@sog-landscape.com</p>			<p align="center">Trimac Outdoor 1880 Eastwest Pkwy Fleming Island, FL 32006 561.670.3003 matp@trimacoutdoor.com</p>		
Completed Bidder's Acknowledgement		Yes			Yes					
FL Dept. of State Division of Corporations Number		L17000124035			P06000129638					
Litigations/Bankruptcy		No			No					
Confidential Materials Enclosed		No			No					
Addenda (if applicable)		Yes			No					
References Form		Yes			Yes					
Local Business Tax Receipts		Yes			N/A					
Sunbiz		Yes			Yes					
Current W-9		Yes			No					
Proof of Insurance		Yes			Yes					
ITEM NO.		References re-award from Aero Grountek, LLC to Sea of Green Landscape Maint., LLC						Previously Awarded 7/29/2021		
DESCRIPTION		Annual Flat Rate	Combined Mo. Flat Rate	Combined Weekly Flat Rate	Annual Flat Rate	Combined Mo. Flat Rate	Combined Weekly Flat Rate	Annual Flat Rate	Combined Mo. Flat Rate	Combined Weekly Flat Rate
LOT 1										
1.1	Delaura MS	\$ 13,000.00	\$ 1,083.33	\$ 250.00	\$ 10,585.00	\$ 882.08	\$ 203.56	\$ 15,250.00	\$ 1,270.83	\$ 293.27
1.2	Holland ES	\$ 13,000.00	\$ 1,083.33	\$ 250.00	\$ 14,359.00	\$ 1,196.58	\$ 276.13	\$ 15,250.00	\$ 1,270.83	\$ 293.27
1.3	Satellite HS	\$ 13,000.00	\$ 1,083.33	\$ 250.00	\$ 18,002.00	\$ 1,500.17	\$ 346.19	\$ 15,250.00	\$ 1,270.83	\$ 293.27
Total Lot 1		\$ 39,000.00	\$ 3,249.99	\$ 750.00	\$ 42,946.00	\$ 3,578.83	\$ 825.88	\$ 45,750.00	\$ 3,812.49	\$ 879.81
Lot 2										
2.1	Indialantic ES	\$ 13,000.00	\$ 1,083.33	\$ 250.00	\$ 13,530.00	\$ 1,127.50	\$ 260.19	\$ 11,230.00	\$ 935.83	\$ 215.96
2.2	Hoover MS	\$ 13,000.00	\$ 1,083.33	\$ 250.00	\$ 11,730.00	\$ 977.50	\$ 225.58	\$ 11,230.00	\$ 935.83	\$ 215.96
Total Lot 2		\$ 26,000.00	\$ 2,166.66	\$ 500.00	\$ 25,260.00	\$ 2,105.00	\$ 485.77	\$ 22,460.00	\$ 1,871.66	\$ 431.92
Lot 3										
3.1	Mims ES	No Bid	No Bid	No Bid	\$ 16,591.00	\$ 1,382.58	\$ 319.06	\$ 24,300.00	\$ 2,025.00	\$ 467.31
Total Lot 3					\$ 16,591.00	\$ 1,382.58	\$ 319.06	\$ 24,300.00	\$ 2,025.00	\$ 467.31
Lot 4										
4.1	Oak Park ES	\$ 13,000.00	\$ 1,083.33	\$ 250.00	\$ 14,021.00	\$ 1,168.42	\$ 269.63	\$ 12,312.00	\$ 1,026.00	\$ 236.77
4.2	Madison MS	\$ 13,000.00	\$ 1,083.33	\$ 250.00	\$ 13,918.00	\$ 1,159.83	\$ 267.65	\$ 12,312.00	\$ 1,026.00	\$ 236.77
Total Lot 4		\$ 26,000.00	\$ 2,166.66	\$ 500.00	\$ 27,939.00	\$ 2,328.25	\$ 537.28	\$ 24,624.00	\$ 2,052.00	\$ 473.54
Lot 5										
5.1	Pinewood ES	No Bid	No Bid	No Bid	\$ 13,267.00	\$ 1,105.58	\$ 255.13	\$ 32,756.00	\$ 2,729.67	\$ 629.92
Total Lot 5					\$ 13,267.00	\$ 1,105.58	\$ 255.13	\$ 32,756.00	\$ 2,729.67	\$ 629.92
Lot 6										
6.1	Sea Park ES	No Bid	No Bid	No Bid	\$ 13,314.00	\$ 1,109.50	\$ 256.04	\$ 24,030.00	\$ 2,002.50	\$ 462.12

Recommended Award Key: Columns highlighted in yellow identify the recommended award.

All other bidders did not meet the definition of responsive and responsible for this bid as outlined in Section 2.10

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Total Lot 6				\$ 13,314.00	\$ 1,109.50	\$ 256.04	\$ 24,030.00	\$ 2,002.50	\$ 462.12	
Lot 7										
7.1	Southwest MS	\$ 13,000.00	\$ 1,083.33	\$ 250.00	\$ 16,646.00	\$ 1,387.17	\$ 320.12	\$ 16,216.00	\$ 1,351.33	\$ 311.85
7.2	Turner ES	\$ 13,000.00	\$ 1,083.33	\$ 250.00	\$ 14,467.00	\$ 1,205.58	\$ 278.21	\$ 16,216.00	\$ 1,351.33	\$ 311.85
Total Lot 7		\$ 26,000.00	\$ 2,166.66	\$ 500.00	\$ 31,113.00	\$ 2,592.75	\$ 598.33	\$ 32,432.00	\$ 2,702.66	\$ 623.70
TOTAL OF LOTS 1-7		\$ 117,000.00	\$ 9,749.97	\$ 2,250.00	\$ 170,430.00	\$ 14,202.49	\$ 3,277.49	\$ 206,352.00	\$ 17,195.98	\$ 3,968.32
Lot 8 - Optional Landscape Services not included in the Monthly Flat Rate										
8.1	Palm Tree Trimming (Per Tree)	\$ 65.00			\$ 23.00			\$ 42.00		
8.2	Fertilization & Pest for Turf Areas (6 annual Treatments)		\$3900 per school			\$80 per hour		\$ 72,000.00		
8.3	Fertilization & Pest for all Shrub Beds (4 annual Treatments)		\$2200 per school			\$80 per hour		\$ 7,200.00		
8.4	Mulch Delivered and Installed per CY	\$ 55.00			\$ 45.00			\$ 50.00		
8.5	Irrigation System Wet Check (Monthly)		3,300.00			\$45 per hour		\$ 5,200.00		
8.6	Hourly Rate for Irrigation Repairs	\$ 55.00				\$55 per hour		\$ 65.00		
8.7	Mark-iup on Irrigation Repair Parts (Percentage)		20.00%			20.00%		45.00%		