

SCHOOL BOARD OF BREVARD COUNTY, FLORIDA

BOARD AGENDA ITEM – April 13, 2021

PROCUREMENT SOLICITATION

ITB 21-378-B-CC Athletic Protective Equipment Reconditioning

<input checked="" type="checkbox"/> (ITB) Invitation To Bid	<input type="checkbox"/> (ITN) Invitation To Negotiate	<input type="checkbox"/> (PB) Piggyback
<input type="checkbox"/> (RFP) Request For Proposal	<input type="checkbox"/> (RFQ) Request For Qualifications	<input type="checkbox"/> (SC) State Contract
<input type="checkbox"/> (SS) Sole Source		

REQUESTOR: Student Services

Legal Review Required: Yes No

Standard Template Used with No Changes: Yes No

Standard Template Type: ITB

VENDOR NAME	AMOUNT AWARDED	REQUIRED PRODUCTS/SERVICES
Riddell/All American Varsity Brands Holding Co Inc The Chisholm Corp of Vero	\$250,000.00	Reconditioning of Athletic Equipment
Total	\$250,000.00	

<input type="checkbox"/> Contract Renewal	New Contract Amount	\$250,000.00
<input type="checkbox"/> Recurring Contract	Previous Contract Amount	\$150,000.00
<input checked="" type="checkbox"/> New Contract	Variance	\$100,000.00

PRICE INCREASE / DECREASE EXPLANATION: Anticipated expenditure growth based on previous three-year contract spend and due to the price increases for reconditioning.

DISCUSSION:

This contract will be utilized District Wide for reconditioning of athletic protective equipment such as football helmets and shoulder pads.

The standard Invitation to Bid template has been used, which does not require legal review.

CONTRACT TERM:

The contract term shall commence April 14, 2021 and continue until April 13, 2024 with an optional one (1) two (2) year renewal period.

RECOMMENDATION:

It is the recommendation of Christine Moore, Assistant Superintendent of Student Services and Andrew Ramjit, Assistant Director of Student Services to approve the attached bid tabulation with the above listed vendors in the amount of \$250,000.00.

AUTHORITY FOR ACTION:

Florida Administrative Code 6A-1.012

TABSHEET ITB # 21-378-B-CC Athletic Equipment Reconditioning March 10 2021 at 2:00 PM Opened By: Candy Cottle, Buyer II Witnessed By: Wil Henzmann, Senior Buyer & Michelle Cherry, Buyer This is the tabsheet showing award recommendation pending Board Approval Date April 13, 2021		All American Sports Corp. (Riddell) 7501 Performance Lane North Ridgeville, OH 44039 James Brady Phone: 440 3538600 Fax: 440 3538602 jbrady@riddellsales.com	Varsity Brands Holding Co Inc.(BSN Sports) PO Box 7726 Dallas, TX 75209-0726 Chris Bloomfield Phone: 800 5277510 Fax: 800 3657653 bsnbid@bsnsports.com	The Chisholm Corp of Vero (Scotts) 1407 20th street Vero Beach, FL 32960 Scott Chisholm Phone: 772 7780661 Fax: 772 7780662 scosports@aol.com
---	--	--	--	---

Date Solicited:	Tuesday, February 9, 2021		
Date Opened:	Wednesday, March 10, 2021		
# Solicitated	139		
WMBE	0		
Planholders	14		
Submittals	4		
Completed Bidder's Acknowledgement	Yes	Yes	Yes
FL Dept. of State Division of Corporations Number	Yes	Yes	Yes
Litigations/Bankruptcy	No	No	No
Confidential Materials Enclosed	No	No	No
References Form	Yes	Yes	Yes
Local Business Tax Receipts	No	No	Yes
Current W-9	Yes	Yes	Yes
Proof of Insurance	Yes	Yes	Yes
Certified Business Program Reciprocity Affidavit (if applicable)	Yes	No	No
Bidder's Statement of Principal Place of Business (if applicable)	Yes	Yes	Yes
Licenses/Certifications (if applicable)	Yes	Yes	Yes

LOT 1a- FOOTBALL HELMETS

Brand:	RIDDELL	Specifications	Price/Each	Specifications	Price/Each	Specifications	Price/Each
Item	Description						
1	Base price per helmet: To include items listed on page 3, B1 – 3 ANY DEVIATIONS FROM THE SPECIFICATIONS MUST BE NOTED ON ITEM 40		\$25.00		\$26.00		\$28.00
2	Painting of Helmet with High Gloss Paint		\$6.00		\$8.00		\$8.40
3	Painting of Helmet with High Gloss Paint with Metal/Metallic Flake or Flat/Matte Finish		\$10.00		\$10.00		\$8.40
4	Logos Painted or Decal One Side of Helmet (please specify which)		\$12.00		No Bid		No Bid
5	Logos Painted or Decal Both Sides of Helmet (please specify which)		\$19.00		No Bid		No Bid
6	Sports O-Zone Staph/MRSA or equal		\$2.00		Included		No Bid
7a	Replace Chin Strap Style:	Regular	\$5.00	Soft Cup	\$7.00		\$7.50
7b	Replace Chin Strap Style:	Hard Cup	\$7.00	Hard Cup	\$9.00		\$9.00
7c	Replace Chin Strap Style:	Tcp	\$9.00	Riddell Speed Flex	\$19.95		No Bid
7d	Replace Chin Strap Style:		N/A		No Bid		No Bid
8a	Replace Facemask Style:	Regular	\$14.00	Speed	\$23.00	All Riddell Styles	\$15.00
8b	Replace Facemask Style:	Special	\$18.00	Flex	\$24.00		No Bid
8c	Replace Facemask Style:	Speed Flex Regular	\$18.00		No Bid		No Bid
8d	Replace Facemask Style:	Speed Flex Special	\$20.00		No Bid		No Bid

LOT 1b- FOOTBALL HELMETS							
Brand:	SCHUTT						
Item	Description	Specifications	Price/Each	Specifications	Price/Each	Specifications	Price/Each
9	Base price per helmet: To include items listed on page 3, B1 – 3		\$28.00		\$26.00		\$28.00
	ANY DEVIATIONS FROM THE SPECIFICATIONS MUST BE NOTED ON ITEM 40						
10	Painting of Helmet with High Gloss Paint		\$6.00		\$8.00		\$8.40
11	Painting of Helmet with High Gloss Paint with Metal Flake		\$8.00		\$10.00		\$8.40
12	Logos Painted or Decal One Side of Helmet (please specify which)		\$12.00		No Bid		No Bid
13	Logos Painted or Decal Both Sides of Helmet (please specify which)		\$19.00		No Bid		No Bid
14	Sports O-Zone Staph/MRSA or equal		\$2.00		Included		No Bid
15a	Replace Chin Strap Style:	Regular	\$6.00	Soft Cup	\$7.00	Soft Cup	\$7.50
15b	Replace Chin Strap Style:	Hard Cup	\$8.00	Hard Cup	\$9.00	Hard Cup	\$9.00
15c	Replace Chin Strap Style:	Tcp	\$9.00		No Bid		No Bid
15d	Replace Chin Strap Style:		N/A		No Bid		No Bid
16a	Replace Facemask Style:	Regular	\$29.00	All Style Masks	\$19.00	All Schutt Styles	\$15.00
16b	Replace Facemask Style:	Special	\$35.00				
16c	Replace Facemask Style:	N/A	N/A				
16d	Replace Facemask Style:	N/A	N/A				
LOT 1c- FOOTBALL HELMETS							
Brand:	XENITH						
Item	Description	Specifications	Price/Each	Specifications	Price/Each	Specifications	Price/Each
17	Base price per helmet: To include items listed on page 3, B1 – 3		\$28.00		No Bid		No Bid
	ANY DEVIATIONS FROM THE SPECIFICATIONS MUST BE NOTED ON ITEM 40						
18	Painting of Helmet with High Gloss Paint		\$6.00		No Bid		No Bid
19	Painting of Helmet with High Gloss Paint with Metal Flake		\$8.00		No Bid		No Bid
20	Logos Painted or Decal One Side of Helmet (please specify which)		\$12.00		No Bid		No Bid
21	Logos Painted or Decal Both Sides of Helmet (please specify which)		\$19.00		No Bid		No Bid
22	Sports O-Zone Staph/MRSA or equal		\$2.00		No Bid		No Bid
23a	Replace Chin Strap Style:	RIDDELL REGULAR	\$6.00		No Bid		No Bid
23b	Replace Chin Strap Style:	RIDDELL SPECIAL	\$7.00		No Bid		No Bid
23c	Replace Chin Strap Style:	XENITH REGULAR	\$29.00		No Bid		No Bid
23d	Replace Chin Strap Style:	N/A	N/A		No Bid		No Bid
24a	Replace Facemask Style:	XENITH REGULAR	\$32.00		No Bid		No Bid
24b	Replace Facemask Style:	XENITH SPECIAL	\$39.00		No Bid		No Bid
24c	Replace Facemask Style:	N/A	N/A		No Bid		No Bid
24d	Replace Facemask Style:	N/A	N/A		No Bid		No Bid
LOT 2a- SHOULDER PADS							
Brand:	RIDDELL						
Item	Description	Specifications	Price/Each	Specifications	Price/Each	Specifications	Price/Each
25	Base Price for shoulder pads: To include items listed on page 4, C1		\$15.00		\$11.95		\$15.00
	ANY DEVIATIONS FROM THE SPECIFICATIONS MUST BE NOTED ON ITEM 40						
26	Minor Repairs for shoulder pads: New elastic, laces and T-clips		\$15.00		Included		No Bid
27a	Major Repairs for shoulder pads: To include item listed on page 4, C3a.		\$15.00		No Bid		No Bid
27b	Major Repairs for shoulder pads:	Complete rebinding of body	\$15.00		No Bid		No Bid
27c	Major Repairs for shoulder pads:	Replacement of flap bindings	\$15.00		No Bid		No Bid
27d	Major Repairs for shoulder pads:	Bodies recovered	\$15.00		No Bid		No Bid
27e	Major Repairs for shoulder pads:	New rubber bodies installed	\$15.00		No Bid		No Bid
27f	Major Repairs for shoulder pads:	New flaps installed	\$15.00		No Bid		No Bid

27g	Major Repairs for shoulder pads:	New Caps	\$15.00		No Bid		No Bid
27h	Major Repairs for shoulder pads:	Cap Covers and/or cap bodies installed	\$15.00		No Bid		No Bid
27i	Major Repairs for shoulder pads:	New fastners installed where rust exists	\$15.00		No Bid		No Bid
LOT 2b- SHOULDER PADS							
Brand:	RIDDELL PREMIUM SHOULDER PADS	Specifications	Price/Each	Specifications	Price/Each	Specifications	Price/Each
Item	Description						
28	Base Price for shoulder pads: To include items listed on page 4, C1		\$18.00		No Bid		No Bid
	ANY DEVIATIONS FROM THE SPECIFICATIONS MUST BE NOTED ON ITEM 40	New elastic, laces and T-clips			No Bid		No Bid
29	Minor Repairs for shoulder pads:	To include item listed on page 4, C3a.	\$18.00		No Bid		No Bid
30a	Major Repairs for shoulder pads:	Complete rebinding of body	\$18.00		No Bid		No Bid
30b	Major Repairs for shoulder pads:	Replacement of flap bindings	\$18.00		No Bid		No Bid
30c	Major Repairs for shoulder pads:	Bodies recovered	\$18.00		No Bid		No Bid
30d	Major Repairs for shoulder pads:	New rubber bodies installed	\$18.00		No Bid		No Bid
30e	Major Repairs for shoulder pads:	New flaps installed	\$18.00		No Bid		No Bid
30f	Major Repairs for shoulder pads:	New Caps	\$18.00		No Bid		No Bid
30g	Major Repairs for shoulder pads:	Cap Covers and/or cap bodies installed	\$18.00		No Bid		No Bid
30h	Major Repairs for shoulder pads:	New fastners installed where rust exists	\$18.00		No Bid		No Bid
30i	Major Repairs for shoulder pads:						
LOT 2c- SHOULDER PADS							
Brand:	ALL NON-RIDDELL BRANDS	Specifications	Price/Each	Specifications	Price/Each	Specifications	Price/Each
Item	Description						
31	Base Price for shoulder pads: To include items listed on page 4, C1		\$16.00		No Bid		No Bid
	ANY DEVIATIONS FROM THE SPECIFICATIONS MUST BE NOTED ON ITEM 40	New elastic, laces and T-clips			No Bid		No Bid
32	Minor Repairs for shoulder pads:	To include item listed on page 4, C3a.	\$16.00		No Bid		No Bid
33a	Major Repairs for shoulder pads:	Complete rebinding of body	\$16.00		No Bid		No Bid
33b	Major Repairs for shoulder pads:	Replacement of flap bindings	\$16.00		No Bid		No Bid
33c	Major Repairs for shoulder pads:	Bodies recovered	\$16.00		No Bid		No Bid
33d	Major Repairs for shoulder pads:	New rubber bodies installed	\$16.00		No Bid		No Bid
33e	Major Repairs for shoulder pads:	New flaps installed	\$16.00		No Bid		No Bid
33f	Major Repairs for shoulder pads:	New Caps	\$16.00		No Bid		No Bid

