

**SCHOOL BOARD OF BREVARD COUNTY, FLORIDA  
BOARD AGENDA ITEM – February 23, 2021**

**PROCUREMENT SOLICITATION**

**ITB #21-311-B-JW Replacement & Repair Services for Windows,  
Doors, Cabinets & Store Fronts**

<input checked="" type="checkbox"/> <b>(ITB)</b> Invitation To Bid	<input type="checkbox"/> <b>(ITN)</b> Invitation To Negotiate	<input type="checkbox"/> <b>(PB)</b> Piggyback
<input type="checkbox"/> <b>(RFP)</b> Request For Proposal	<input type="checkbox"/> <b>(RFQ)</b> Request For Qualifications	<input type="checkbox"/> <b>(SC)</b> State Contract
<input type="checkbox"/> <b>(SS)</b> Sole Source		

**REQUESTOR: Plant Operations & Maintenance**

**Legal Review Required:**  Yes  No

**Standard Template Used with No Changes:**  Yes  No

**Standard Template Type:** Invitation to Bid

VENDOR NAME	AMOUNT AWARDED	REQUIRED PRODUCTS/SERVICES
Alerion Door and Glass, Inc. Dane Contracting, Inc.	\$400,000.00	Replacement & Repair services for Windows, Doors, Cabinets & Store Fronts
<b>Five (5) Year Total</b>	\$400,000.00	

<input type="checkbox"/> <b>Contract Renewal</b>	<b>New Contract Amount</b>	<b>\$400,000.00</b>
<input type="checkbox"/> <b>Recurring Contract</b>	<b>Previous Contract Amount</b>	<b>\$150,000.00</b>
<input checked="" type="checkbox"/> <b>New Contract</b>	<b>Variance</b>	<b>\$250,000.00</b>

**PRICE INCREASE / DECREASE EXPLANATION:** The increase of \$250,000.00 is needed to accommodate the number of new Windows, Doors, and Cabinets and Store Front projects resulting from the new approved sales tax initiative. The rates have not changed from the previous contract, only the volume of work and the addition of cabinets to the scope of work.

**DISCUSSION:**

The School Board of Brevard has over 119 separate sites consisting of 11 high schools, 5 junior/senior high schools, 11 middle schools, 56 elementary schools and 227 portable classrooms, along with numerous ancillary facilities. All these facilities have doors, windows, cabinets and store fronts. Maintenance does not have the resources to maintain these facilities and needs to use the services of a Windows, Doors, and Cabinets and Store Front contractor.

**CONTRACT TERM:**

The initial contract term shall commence February 24, 2021 and continue until February 23, 2024, with the option to renew the contract for one (1) additional two (2) year period.

**RECOMMENDATION:**

It is the recommendation of Susan Hann, Assistant Superintendent of Facilities Services and James Ross, Director of Plant Operations & Maintenance to award the above mentioned ITB to Alerion Door and Glass, Inc., and Dane Contracting, Inc. in the amount of \$400,000.00.

**AUTHORITY FOR ACTION:**

Florida Administrative Code 6A-1.012

**School Board of Brevard County**  
**Office of Procurement & Distribution Services**  
2700 Judge Fran Jamieson Way  
Viera, FL 32940-6601  
**Mark W. Mullins, Ed.D., Superintendent**



**January 21, 2021 - Revised**

**NOTICE OF INTENDED DECISION**

ITB 21-311-B-JW

Replacement & Repair Services for Windows, Doors, Cabinets & Store Fronts

The Office of Procurement Services hereby notifies all firms of an intended decision regarding the award of the above-mentioned solicitation as outlined attached.

Failure to file a protest within the time prescribed in section [120.57](#)(3), Florida Statutes, or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under chapter 120, Florida Statutes.

Please contact Jennifer Wells, Buyer I at 321-633-1000 ext. 11106 or by email at [wells.jennifer@brevardschools.org](mailto:wells.jennifer@brevardschools.org) if you should have any questions. Thank you for your continued interest in The School Board of Brevard County, Florida.

Sincerely,

Rodriguez.Kristine@ Procurement and Distribution Services  
Digitally signed by Rodriguez.Kristine@Procurement and Distribution Services  
Date: 2021.01.21 09:47:53 -05'00'

Kristine Rodriguez, MBA, CPPO, CPPB  
Director of Procurement and Distribution Services

*Office of Procurement & Distribution Services*  
*Phone: (321) 633-1000 Ext. 11645 · FAX: (321) 877-0904*  
*Distribution: (321) 633-3680 Ext. 14100 ▪ FAX: (321) 633-3698*

<p align="center"><b>TABSHEET</b>  <b>ITB # 21-311-B-JW</b>  <b>Replacement &amp; Repair Services for Windows, Doors, Cabinets &amp; Store Fronts</b>  <b>DATE at 2:00 PM</b>  Opened By: Jennifer Wells, Buyer I  Witnessed By: Kristina Bowen, Procurement Clerk  <b>This is the tabsheet showing award recommendation pending Board Approval February 23, 2021</b></p> <p align="center"><b>Date Solicited: December 18, 2020</b>  <b>Date Opened: January 15, 2021</b>  <b># Solicitated 2593 # MWBE</b>  <b># Planholders 25 # Submittals 4 (2 did not submit)</b></p>		<p>Alerion Door and Glass, Inc.  725 Clearlake Road  Cocoa, Florida 32922  Mark Cunningham  321-799-8500  MarkC@Alerioninc.com</p>	<p>Carolina Biological Supply  2700 York Road  Burlington, NC 27215  Lori Durham  800-334-5551  336-538-6330  quotations@carolina.com</p>	<p>Dane Contracting, Inc.  P. O. Box 033663  Indiantonic, Florida 32903  William Blair  321-768-1361  danecontracting@clt.rr.com</p>	<p>Superior Hardware Products, Inc.  716 Industry Road, Suite A  Longwood, Florida 32750  Rob Calcutt  407-339-6800  407-339-7192  rob@superiorhardwareproducts.com</p>
Completed Bidder's Acknowledgement	Yes	<b>NO BID</b>	Yes	<b>NO BID</b>	
FL Dept. of State Division of Corporations Number	P02000046281		H59097		
Litigations/Bankruptcy	No		No		
Confidential Materials Enclosed	N/A		N/A		
Addenda (if applicable)	Yes		Yes		
References Form	Yes		Yes		
Local Business Tax Receipts	Yes		Yes		
Current W-9	Yes		Yes		
Proof of Insurance	Yes		Yes		
Certified Business Program Reciprocity Affidavit (if applicable)	N/A		N/A		
Bidder's Statement of Principal Place of Business (if applicable)	Florida		Florida		
Financials (if applicable)	N/A		N/A		
State of Florida Certified Glass & Glazing Specialty Contractor's License	Yes		Yes		
<b>Replacement &amp; Repair Services for Windows, Doors, Cabinets &amp; Store Fronts</b>					
<b>Item No</b>	<b>Description</b>	<b>Hourly Rate</b>	<b>Hourly Rate</b>	<b>Hourly Rate</b>	<b>Hourly Rate</b>
<b>1.0</b>	<b>Window Replacement or Repair</b>	\$120.00		N/A	
	Window Installer	\$65.00		N/A	
	Window Installer Helper	\$55.00		N/A	
<b>2.0</b>	<b>Store Front Replacement or Repair</b>	\$120.00			
	Store Front Installer	\$65.00		\$60.00	
	Store Front Installer Helper	\$55.00		\$50.00	
<b>3.0</b>	<b>Door Replacment or Repair</b>	\$120.00			
	Door Installer	\$65.00		\$45.00	
	Door Installer Helper	\$55.00		\$35.00	
<b>4.0</b>	<b>Cabinet Replacement or Repair</b>	N/A			
	Cabinet Installer	N/A		\$45.00	
	Cabinet Installer Helper	N/A		\$35.00	
<b>5.0</b>	<b>PROJECT MATERIALS:</b>	<b>Material Markup %</b>	<b>Material Markup %</b>	<b>Material Markup %</b>	<b>Material Markup %</b>
	MATERIALS (TO BE FURNISHED BY CONTRACTOR IF AND WHEN REQUESTED BY THE SCHOOL BOARD) SHALL BE AT CONTRACTOR'S ACTUAL COST PLUS PERCENTAGE BID, AS SPECIFIED. (Maximum 15%)	15%		15%	
<b>6.0</b>	<b>REPEACEMENT PARTS AND MATERIALS:</b>	<b>Parts &amp; Material Discount %</b>	<b>Parts &amp; Material Discount %</b>	<b>Parts &amp; Material Discount %</b>	<b>Parts &amp; Material Discount %</b>
	Replacement Parts and Materials to be purchased by the School Board shall be at a discount off the Contractor's documented / published commercial sale price.	5%		5%	
<b>Note: Fee Schedule Section 6 includes but it is not limited to windows, window glazing, window hardware, store front glazing, store front hardware, doors,</b>					

Recommended Award Key: Columns highlighted in yellow identify the recommended award.

All other bidders did not meet the definition of responsive and responsible for this bid as outlined in Section 2.10