

**SCHOOL BOARD OF BREVARD COUNTY, FLORIDA**

**BOARD AGENDA ITEM – January 14, 2020**

**PROCUREMENT SOLICITATION**

**ITB # 20-272-B-SH: Door & Lock Hardware Discount Catalog Bid**

|  |  |   |
|--|--|---|
| <input checked="" type="checkbox"/> <b>(ITB)</b> Invitation To Bid | <input type="checkbox"/> <b>(ITN)</b> Invitation To Negotiate    | <input type="checkbox"/> <b>(PB)</b> Piggyback      |
| <input type="checkbox"/> <b>(RFP)</b> Request For Proposal         | <input type="checkbox"/> <b>(RFQ)</b> Request For Qualifications | <input type="checkbox"/> <b>(SC)</b> State Contract |
| <input type="checkbox"/> <b>(SS)</b> Sole Source                   |  |   |

**REQUESTOR:** Plant Operations & Maintenance

**Legal Review Required:**  Yes  No

**Standard Template Used with No Changes:**  Yes  No

**Standard Template Type:** ITB

| VENDOR NAME   | AMOUNT AWARDED | REQUIRED PRODUCTS/SERVICES      |
|---|----------------|---------------------------------|
| Electronic Access Specialists, Inc.<br>Independent Hardware, Inc. | \$75,000.00    | Door and lock hardware supplies |
| <b>Total</b>  | \$75,000.00    |                                 |

|   |                                 |             |
|---|---------------------------------|-------------|
| <input type="checkbox"/> <b>Contract Renewal</b>        | <b>New Contract Amount</b>      | \$75,000.00 |
| <input type="checkbox"/> <b>Recurring Contract</b>      | <b>Previous Contract Amount</b> | \$75,000.00 |
| <input checked="" type="checkbox"/> <b>New Contract</b> | <b>Variance</b>                 | \$0.00      |

**PRICE INCREASE / DECREASE EXPLANATION:** N/A

**DISCUSSION:**

The Maintenance department utilizes locksmiths to maintain both the internal and external doors & lock hardware at 86 schools and other ancillary facilities throughout the district.

The standard Invitation to Bid template was used, which does not require legal review.

**CONTRACT TERM:**

The initial contract term shall commence January 15, 2020 and continue until January 14, 2023 with the option to renew for one (1) additional two (2) year period.

**RECOMMENDATION:**

It is the recommendation of Susan Hann, Assistant Superintendent of Facilities Services and James Ross, Director of Plant Operations & Maintenance to approve the attached tabulation sheet with the above noted vendors in the amount of \$75,000.00.

**AUTHORITY FOR ACTION:**

Florida Administrative Code 6A-1.012(9)

| Brevard County School Board<br>20-272-B-SH : Door & Lock Hardware Discount Catalog<br>Bid<br>Solicited: 10/28/19    Opened: 11/20/19<br># Solicited: 366        # MWBE: 83<br># Planholders: 27    # Submittals: 8 |   | Accredited Lock & Door Hardware Co<br>Secaucus, NJ<br>Robin Cherkes<br>Phone: 2018655015<br>Fax: 2018655031<br><a href="mailto:rcherkes@accllock.com">rcherkes@accllock.com</a> |   | Anixter Inc<br>Orlando, FL<br>Cesar Montalvo<br>Phone: 954 3045138<br>Fax:<br><a href="mailto:cesar.montalvo@anixter.com">cesar.montalvo@anixter.com</a> |   |                    |
|--|---|---|---|--|---|--------------------|
| Completed ITB Acknowledgement  |   | Y   |   | Y  |   |                    |
| FL Division of Corporations Number   |   | N/A   |   | 854323   |   |                    |
| Bankruptcy/Litigation  |   | N   |   | N  |   |                    |
| Confidential Materials   |   | N   |   | N  |   |                    |
| Addendum # 1 & 2   |   | Y   |   | Y  |   |                    |
| References   |   | Y   |   | Y  |   |                    |
| Certified Business Program Reciprocity   |   | Y - V   |   | N/A  |   |                    |
| Principal Place of Business  |   | Y - New Jersey  |   | N/A  |   |                    |
| Proof of Insurance   |   | Y   |   | Y  |   |                    |
| W-9 Form   |   | Y   |   | Y  |   |                    |
| Local Business Tax Receipts  |   | N/A   |   | Y  |   |                    |
| Item #   | Item  | Unit of Measure   | Vendor Item   | Unit Price/Percent   | Vendor Item   | Unit Price/Percent |
| 1  | <b>Make:</b> A-1<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only            | Percent Discount  | <b>Make:</b> A-1<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only            | 51.00%   | <b>Make:</b> A-1<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only            | 20.00%             |
| 2  | <b>Make:</b> Adams Rite<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only     | Percent Discount  | <b>Make:</b> Adams Rite<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only     | 60.50%   | <b>Make:</b> Adams Rite<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only     | 45.00%             |
| 3  | <b>Make:</b> Compx<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only          | Percent Discount  | <b>Make:</b> Compx<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only          | 52.00%   | <b>Make:</b> Compx<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only          | 40.00%             |
| 4  | <b>Make:</b> Corbin-Russwin<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only | Percent Discount  | <b>Make:</b> Corbin-Russwin<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only | 0.00%  | <b>Make:</b> Corbin-Russwin<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only | 45.00%             |
| 5  | <b>Make:</b> Don-Jo<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only         | Percent Discount  | <b>Make:</b> Don-Jo<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only         | 58.00%   | <b>Make:</b> Don-Jo<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only         | 50.00%             |

Recommended Award Key: Columns highlighted in yellow identify the recommended award.

|  |   |   |   |  |   |        |
|--|---|---|---|--|---|--------|
| Brevard County School Board<br>20-272-B-SH : Door & Lock Hardware Discount Catalog<br>Bid<br>Solicited: 10/28/19    Opened: 11/20/19<br># Solicited: 366        # MWBE: 83<br># Planholders: 27    # Submittals: 8 |   | Accredited Lock & Door Hardware Co<br>Secaucus, NJ<br>Robin Cherkes<br>Phone: 2018655015<br>Fax: 2018655031<br><a href="mailto:rcherkes@acclock.com">rcherkes@acclock.com</a> |   | Anixter Inc<br>Orlando, FL<br>Cesar Montalvo<br>Phone: 954 3045138<br>Fax:<br><a href="mailto:cesar.montalvo@anixter.com">cesar.montalvo@anixter.com</a> |   |        |
| 6  | <b>Make:</b> HPC<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only        | Percent Discount  | <b>Make:</b> HPC<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only        | 50.00%   | <b>Make:</b> HPC<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only        | 45.00% |
| 7  | <b>Make:</b> Jackson<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only    | Percent Discount  | <b>Make:</b> Jackson<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only    | 0.00%  | <b>Make:</b> Jackson<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only    | 30.00% |
| 8  | <b>Make:</b> Kaba<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only       | Percent Discount  | <b>Make:</b> Kaba<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only       | 56.00%   | <b>Make:</b> Kaba<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only       | 45.00% |
| 9  | <b>Make:</b> Lab<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only        | Percent Discount  | <b>Make:</b> Lab<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only        | 50.00%   | <b>Make:</b> Lab<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only        | 50.00% |
| 10   | <b>Make:</b> LCN<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only        | Percent Discount  | <b>Make:</b> LCN<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only        | 54.50%   | <b>Make:</b> LCN<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only        | 40.00% |
| 11   | <b>Make:</b> Lucky Line<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only | Percent Discount  | <b>Make:</b> Lucky Line<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only | 56.00%   | <b>Make:</b> Lucky Line<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only | 10.00% |

Recommended Award Key: Columns highlighted in yellow identify the recommended award.

|  |  |   |  |  |  |        |
|--|--|---|--|--|--|--------|
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| 12   | <b>Make:</b> Major Mfg<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only           | Percent Discount  | <b>Make:</b> Major Mfg<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only           | 50.00%   | <b>Make:</b> Major Mfg<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only           | 35.00% |
| 13   | <b>Make:</b> Pro-Lock<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only            | Percent Discount  | <b>Make:</b> Pro-Lock<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only            | 50.00%   | <b>Make:</b> Pro-Lock<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only            | 55.00% |
| 14   | <b>Make:</b> S. Parker<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only           | Percent Discount  | <b>Make:</b> S. Parker<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only           | 59.00%   | <b>Make:</b> S. Parker<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only           | 50.00% |
| 15   | <b>Make:</b> Sargent & Greenleaf<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only | Percent Discount  | <b>Make:</b> Sargent & Greenleaf<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only | 51.00%   | <b>Make:</b> Sargent & Greenleaf<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only | 50.00% |
| 16   | <b>Make:</b> Schlage<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only             | Percent Discount  | <b>Make:</b> Schlage<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only             | 58.50%   | <b>Make:</b> Schlage<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only             | 40.00% |
| 17   | <b>Make:</b> VonDuprin<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only           | Percent Discount  | <b>Make:</b> VonDuprin<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only           | 54.50%   | <b>Make:</b> VonDuprin<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only           | 45.00% |

Recommended Award Key: Columns highlighted in yellow identify the recommended award.

|  |  |   |  |  |  |
|--|--|---|--|--|--|
| Brevard County School Board<br>20-272-B-SH : Door & Lock Hardware Discount Catalog<br>Bid<br>Solicited: 10/28/19    Opened: 11/20/19<br># Solicited: 366        # MWBE: 83<br># Planholders: 27    # Submittals: 8 |  | Accredited Lock & Door Hardware Co<br>Secaucus, NJ<br>Robin Cherkes<br>Phone: 2018655015<br>Fax: 2018655031<br><a href="mailto:rcherkes@acclock.com">rcherkes@acclock.com</a> |  | Anixter Inc<br>Orlando, FL<br>Cesar Montalvo<br>Phone: 954 3045138<br>Fax:<br><a href="mailto:cesar.montalvo@anixter.com">cesar.montalvo@anixter.com</a> |  |
| 18   | <b>Make:</b><br><b>Model:</b><br><b>Model #:</b><br><br><b>Description:</b> Percentage Discount Off List (provide manufacturer name)<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name or Equal | Percent Discount  | <b>Make:</b> Sargent<br><b>Model:</b><br><b>Model #:</b><br><br><b>Description:</b>        | 57.00%   |  |
| 19   | <b>Make:</b><br><b>Model:</b><br><b>Model #:</b><br><br><b>Description:</b> Percentage Discount Off List (provide manufacturer name)<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name or Equal | Percent Discount  | <b>Make:</b> Arrow<br><b>Model:</b><br><b>Model #:</b><br><br><b>Description:</b>          | 57.00%   |  |
| 20   | <b>Make:</b><br><b>Model:</b><br><b>Model #:</b><br><br><b>Description:</b> Percentage Discount Off List (provide manufacturer name)<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name or Equal | Percent Discount  | <b>Make:</b> Norton<br><b>Model:</b><br><b>Model #:</b><br><br><b>Description:</b>         | 60.00%   |  |
| 21   | <b>Make:</b><br><b>Model:</b><br><b>Model #:</b><br><br><b>Description:</b> Percentage Discount Off List (provide manufacturer name)<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name or Equal | Percent Discount  | <b>Make:</b> Yale<br><b>Model:</b><br><b>Model #:</b><br><br><b>Description:</b>           | 57.00%   |  |
| 22   | <b>Make:</b><br><b>Model:</b><br><b>Model #:</b><br><br><b>Description:</b> Percentage Discount Off List (provide manufacturer name)<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name or Equal | Percent Discount  | <b>Make:</b> Stanley Hinges<br><b>Model:</b><br><b>Model #:</b><br><br><b>Description:</b> | 55.00%   |  |
| 23   | <b>Make:</b><br><b>Model:</b><br><b>Model #:</b><br><br><b>Description:</b> Percentage Discount Off List (provide manufacturer name)<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name or Equal | Percent Discount  | <b>Make:</b> Rockwood<br><b>Model:</b><br><b>Model #:</b><br><br><b>Description:</b>       | 50.00%   |  |

Recommended Award Key: Columns highlighted in yellow identify the recommended award.

|  |   |   |   |  |        |
|--|---|---|---|--|--------|
| Brevard County School Board<br>20-272-B-SH : Door & Lock Hardware Discount Catalog<br>Bid<br>Solicited: 10/28/19    Opened: 11/20/19<br># Solicited: 366        # MWBE: 83<br># Planholders: 27    # Submittals: 8 |   | Accredited Lock & Door Hardware Co<br>Secaucus, NJ<br>Robin Cherkes<br>Phone: 2018655015<br>Fax: 2018655031<br><a href="mailto:rcherkes@acclock.com">rcherkes@acclock.com</a> |   | Anixter Inc<br>Orlando, FL<br>Cesar Montalvo<br>Phone: 954 3045138<br>Fax:<br><a href="mailto:cesar.montalvo@anixter.com">cesar.montalvo@anixter.com</a> |        |
| 24   | <b>Make:</b><br><b>Model:</b><br><b>Model #:</b><br><br><b>Description:</b> Percentage Discount Off List (provide manufacturer name)<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name or Equal  | Percent Discount  | <b>Make:</b> Best<br><b>Model:</b><br><b>Model #:</b><br><br><b>Description:</b>  | 55.00%   |        |
| 25   | <b>Make:</b><br><b>Model:</b><br><b>Model #:</b><br><br><b>Description:</b> Percentage Discount Off List (provide manufacturer name)<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name or Equal  | Percent Discount  | <b>Make:</b> Precision<br><b>Model:</b><br><b>Model #:</b><br><br><b>Description:</b>   | 55.00%   |        |
| 26   | <b>Make:</b><br><b>Model:</b><br><b>Model #:</b><br><br><b>Description:</b> Percentage Discount Off List (provide manufacturer name)<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name or Equal  | Percent Discount  | <b>Make:</b> Hager<br><b>Model:</b><br><b>Model #:</b><br><br><b>Description:</b>   | 55.00%   |        |
| 27   | <b>Make:</b><br><b>Model:</b><br><b>Model #:</b><br><br><b>Description:</b> Percentage Discount Off List (provide manufacturer name)<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name or Equal  | Percent Discount  | <b>Make:</b> Ives<br><b>Model:</b><br><b>Model #:</b><br><br><b>Description:</b>  | 57.00%   |        |
| 28   | <b>Make:</b><br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Balance of product line (all items not covered under a specific manufacturer)<br><b>Price/Percent:</b> Percent<br><b>Brand Name/Equal Value/Service:</b><br>Service | Percent Discount  | <b>Make:</b> N/A<br><b>Model:</b> N/A<br><b>Model #:</b> N/A<br><b>Description:</b> Balance of product line (all items not covered under a specific manufacturer) | 45.00%   | 0.00%  |
| 29   | <b>Make:</b><br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Minimum order dollar amount (blank shall be no minimum order)<br><b>Price/Percent:</b> Price<br><b>Brand Name/Equal Value/Service:</b><br>Service                   | Each  | <b>Make:</b> N/A<br><b>Model:</b> N/A<br><b>Model #:</b> N/A<br><b>Description:</b> Minimum order dollar amount (blank shall be no minimum order)                 | \$200.00   | \$0.00 |
| <b>Additional Discount Offers</b><br>See link for additional information   |   |   |   |  |        |

Recommended Award Key: Columns highlighted in yellow identify the recommended award.

| Brevard County School Board<br>20-272-B-SH : Door & Lock Hardware Discount Catalog<br>Bid<br>Solicited: 10/28/19    Opened: 11/20/19<br># Solicited: 366    # MWBE: 83<br># Planholders: 27    # Submittals: 8 |   | Electronic Access Specialist, Inc<br>Largo, FL<br>Dan Patterson<br>Phone: 800 2822837<br>Fax: 727 5467340<br><a href="mailto:dpatterson@southernlock.com">dpatterson@southernlock.com</a> |   | IDN ARMSTRONGS<br>tampa, FL<br>JENNIFER FRIEDLAND<br>Phone: 8138868007<br>Fax: 8138865696<br><a href="mailto:ifriedland@idnarmstrongs.com">ifriedland@idnarmstrongs.com</a> |   |                    |
|--|---|---|---|---|---|--------------------|
| Completed ITB Acknowledgement  |   | Y   |   | Y   |   |                    |
| FL Division of Corporations Number   |   | P11000005317  |   | F16000004949  |   |                    |
| Bankruptcy/Litigation  |   | N   |   | N   |   |                    |
| Confidential Materials   |   | N   |   | N   |   |                    |
| Addendum # 1 & 2   |   | Y   |   | Y   |   |                    |
| References   |   | Y   |   | Y   |   |                    |
| Certified Business Program Reciprocity   |   | N/A   |   | N/A   |   |                    |
| Principal Place of Business  |   | N/A   |   | N/A   |   |                    |
| Proof of Insurance   |   | Y   |   | Y   |   |                    |
| W-9 Form   |   | Y   |   | Y   |   |                    |
| Local Business Tax Receipts  |   | Y   |   | Y   |   |                    |
| Item #   | Item  | Unit of Measure   | Vendor Item   | Unit Price/Percent  | Vendor Item   | Unit Price/Percent |
| 1  | <b>Make:</b> A-1<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only            | Percent Discount  | <b>Make:</b> A-1<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only            | 0.00%   | <b>Make:</b> A-1<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only            | 0.00%              |
| 2  | <b>Make:</b> Adams Rite<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only     | Percent Discount  | <b>Make:</b> Adams Rite<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only     | 60.00%  | <b>Make:</b> Adams Rite<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only     | 50.00%             |
| 3  | <b>Make:</b> Compx<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only          | Percent Discount  | <b>Make:</b> Compx<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only          | 48.00%  | <b>Make:</b> Compx<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only          | 45.00%             |
| 4  | <b>Make:</b> Corbin-Russwin<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only | Percent Discount  | <b>Make:</b> Corbin-Russwin<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only | 58.00%  | <b>Make:</b> Corbin-Russwin<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only | 45.00%             |
| 5  | <b>Make:</b> Don-Jo<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only         | Percent Discount  | <b>Make:</b> Don-Jo<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only         | 55.00%  | <b>Make:</b> Don-Jo<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only         | 50.00%             |

Recommended Award Key: Columns highlighted in yellow identify the recommended award.

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|--|---|---|---|---|---|--------|
| Brevard County School Board<br>20-272-B-SH : Door & Lock Hardware Discount Catalog<br>Bid<br>Solicited: 10/28/19    Opened: 11/20/19<br># Solicited: 366        # MWBE: 83<br># Planholders: 27    # Submittals: 8 |   | Electronic Access Specialist, Inc<br>Largo, FL<br>Dan Patterson<br>Phone: 800 2822837<br>Fax: 727 5467340<br><a href="mailto:dpatterson@southernlock.com">dpatterson@southernlock.com</a> |   | IDN ARMSTRONGS<br>tampa, FL<br>JENNIFER FRIEDLAND<br>Phone: 8138868007<br>Fax: 8138865696<br><a href="mailto:jfriedland@idnarmstrongs.com">jfriedland@idnarmstrongs.com</a> |   |        |
| 6  | <b>Make:</b> HPC<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only        | Percent Discount  | <b>Make:</b> HPC<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only        | 30.00%  | <b>Make:</b> HPC<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only        | 25.00% |
| 7  | <b>Make:</b> Jackson<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only    | Percent Discount  | <b>Make:</b> Jackson<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only    | 53.00%  | <b>Make:</b> Jackson<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only    | 25.00% |
| 8  | <b>Make:</b> Kaba<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only       | Percent Discount  | <b>Make:</b> Kaba<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only       | 52.00%  | <b>Make:</b> Kaba<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only       | 50.00% |
| 9  | <b>Make:</b> Lab<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only        | Percent Discount  | <b>Make:</b> Lab<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only        | 50.00%  | <b>Make:</b> Lab<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only        | 25.00% |
| 10   | <b>Make:</b> LCN<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only        | Percent Discount  | <b>Make:</b> LCN<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only        | 52.00%  | <b>Make:</b> LCN<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only        | 50.00% |
| 11   | <b>Make:</b> Lucky Line<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only | Percent Discount  | <b>Make:</b> Lucky Line<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only | 32.00%  | <b>Make:</b> Lucky Line<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only | 25.00% |

Recommended Award Key: Columns highlighted in yellow identify the recommended award.



|  |  |   |  |   |  |        |
|--|--|---|--|---|--|--------|
| Brevard County School Board<br>20-272-B-SH : Door & Lock Hardware Discount Catalog<br>Bid<br>Solicited: 10/28/19    Opened: 11/20/19<br># Solicited: 366        # MWBE: 83<br># Planholders: 27    # Submittals: 8 |  | Electronic Access Specialist, Inc<br>Largo, FL<br>Dan Patterson<br>Phone: 800 2822837<br>Fax: 727 5467340<br><a href="mailto:dpatterson@southernlock.com">dpatterson@southernlock.com</a> |  | IDN ARMSTRONGS<br>tampa, FL<br>JENNIFER FRIEDLAND<br>Phone: 8138868007<br>Fax: 8138865696<br><a href="mailto:jfriedland@idnarmstrongs.com">jfriedland@idnarmstrongs.com</a> |  |        |
| 12   | <b>Make:</b> Major Mfg<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only           | Percent Discount  | <b>Make:</b> Major Mfg<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only           | 30.00%  | <b>Make:</b> Major Mfg<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only           | 25.00% |
| 13   | <b>Make:</b> Pro-Lock<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only            | Percent Discount  | <b>Make:</b> Pro-Lock<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only            | 23.00%  | <b>Make:</b> Pro-Lock<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only            | 25.00% |
| 14   | <b>Make:</b> S. Parker<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only           | Percent Discount  | <b>Make:</b> S. Parker<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only           | 62.00%  | <b>Make:</b> S. Parker<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only           | 60.00% |
| 15   | <b>Make:</b> Sargent & Greenleaf<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only | Percent Discount  | <b>Make:</b> Sargent & Greenleaf<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only | 53.00%  | <b>Make:</b> Sargent & Greenleaf<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only | 35.00% |
| 16   | <b>Make:</b> Schlage<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only             | Percent Discount  | <b>Make:</b> Schlage<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only             | 57.00%  | <b>Make:</b> Schlage<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only             | 50.00% |
| 17   | <b>Make:</b> VonDuprin<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only           | Percent Discount  | <b>Make:</b> VonDuprin<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only           | 52.00%  | <b>Make:</b> VonDuprin<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only           | 50.00% |

Recommended Award Key: Columns highlighted in yellow identify the recommended award.

|  |   |   |   |   |  |
|--|---|---|---|---|--|
| Brevard County School Board<br>20-272-B-SH : Door & Lock Hardware Discount Catalog<br>Bid<br>Solicited: 10/28/19    Opened: 11/20/19<br># Solicited: 366        # MWBE: 83<br># Planholders: 27    # Submittals: 8 |   | Electronic Access Specialist, Inc<br>Largo, FL<br>Dan Patterson<br>Phone: 800 2822837<br>Fax: 727 5467340<br><a href="mailto:dpatterson@southernlock.com">dpatterson@southernlock.com</a> |   | IDN ARMSTRONGS<br>tampa, FL<br>JENNIFER FRIEDLAND<br>Phone: 8138868007<br>Fax: 8138865696<br><a href="mailto:jfriedland@idnarmstrongs.com">jfriedland@idnarmstrongs.com</a> |  |
| 18   | <b>Make:</b><br><b>Model:</b><br><b>Model #:</b><br><br><b>Description:</b> Percentage Discount Off<br>List (provide manufacturer name)<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name or Equal | Percent<br>Discount   | <b>Make:</b> BEST<br><b>Model:</b> Locks, Keys, Cores<br><b>Model #:</b><br><br><b>Description:</b> | 60.00%  |  |
| 19   | <b>Make:</b><br><b>Model:</b><br><b>Model #:</b><br><br><b>Description:</b> Percentage Discount Off<br>List (provide manufacturer name)<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name or Equal | Percent<br>Discount   |   |   |  |
| 20   | <b>Make:</b><br><b>Model:</b><br><b>Model #:</b><br><br><b>Description:</b> Percentage Discount Off<br>List (provide manufacturer name)<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name or Equal | Percent<br>Discount   |   |   |  |
| 21   | <b>Make:</b><br><b>Model:</b><br><b>Model #:</b><br><br><b>Description:</b> Percentage Discount Off<br>List (provide manufacturer name)<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name or Equal | Percent<br>Discount   |   |   |  |
| 22   | <b>Make:</b><br><b>Model:</b><br><b>Model #:</b><br><br><b>Description:</b> Percentage Discount Off<br>List (provide manufacturer name)<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name or Equal | Percent<br>Discount   |   |   |  |
| 23   | <b>Make:</b><br><b>Model:</b><br><b>Model #:</b><br><br><b>Description:</b> Percentage Discount Off<br>List (provide manufacturer name)<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name or Equal | Percent<br>Discount   |   |   |  |

Recommended Award Key: Columns highlighted in yellow identify the recommended award.

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|--|---|---|--|---|--|--------|
| Brevard County School Board<br>20-272-B-SH : Door & Lock Hardware Discount Catalog<br>Bid<br>Solicited: 10/28/19    Opened: 11/20/19<br># Solicited: 366        # MWBE: 83<br># Planholders: 27    # Submittals: 8 |   | Electronic Access Specialist, Inc<br>Largo, FL<br>Dan Patterson<br>Phone: 800 2822837<br>Fax: 727 5467340<br><a href="mailto:dpatterson@southernlock.com">dpatterson@southernlock.com</a> |  | IDN ARMSTRONGS<br>tampa, FL<br>JENNIFER FRIEDLAND<br>Phone: 8138868007<br>Fax: 8138865696<br><a href="mailto:jfriedland@idnarmstrongs.com">jfriedland@idnarmstrongs.com</a> |  |        |
| 24   | <b>Make:</b><br><b>Model:</b><br><b>Model #:</b><br><br><b>Description:</b> Percentage Discount Off List (provide manufacturer name)<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b> Percent<br>Brand Name or Equal Discount |   |  |   |  |        |
| 25   | <b>Make:</b><br><b>Model:</b><br><b>Model #:</b><br><br><b>Description:</b> Percentage Discount Off List (provide manufacturer name)<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b> Percent<br>Brand Name or Equal Discount |   |  |   |  |        |
| 26   | <b>Make:</b><br><b>Model:</b><br><b>Model #:</b><br><br><b>Description:</b> Percentage Discount Off List (provide manufacturer name)<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b> Percent<br>Brand Name or Equal Discount |   |  |   |  |        |
| 27   | <b>Make:</b><br><b>Model:</b><br><b>Model #:</b><br><br><b>Description:</b> Percentage Discount Off List (provide manufacturer name)<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b> Percent<br>Brand Name or Equal Discount |   |  |   |  |        |
| 28   | <b>Make:</b><br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Balance of product line (all items not covered under a specific manufacturer)<br><b>Price/Percent:</b> Percent<br><b>Brand Name/Equal Value/Service:</b> Service                    | Percent Discount  | <b>Make:</b><br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Balance of product line (all items not covered under a specific manufacturer)<br><b>Price/Percent:</b> Percent<br><b>Brand Name/Equal Value/Service:</b> Service | 0.00%   | <b>Make:</b><br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Balance of product line (all items not covered under a specific manufacturer)<br><b>Price/Percent:</b> Percent<br><b>Brand Name/Equal Value/Service:</b> Service | 0.00%  |
| 29   | <b>Make:</b><br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Minimum order dollar amount (blank shall be no minimum order)<br><b>Price/Percent:</b> Price<br><b>Brand Name/Equal Value/Service:</b> Service                                      | Each  | <b>Make:</b><br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Minimum order dollar amount (blank shall be no minimum order)<br><b>Price/Percent:</b> Price<br><b>Brand Name/Equal Value/Service:</b> Service                   | \$0.00  | <b>Make:</b><br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Minimum order dollar amount (blank shall be no minimum order)<br><b>Price/Percent:</b> Price<br><b>Brand Name/Equal Value/Service:</b> Service                   | \$0.00 |
| <b>Additional Discount Offers</b><br>See link for additional information   |   |   |  |   |  |        |

Recommended Award Key: Columns highlighted in yellow identify the recommended award.

| Brevard County School Board<br>20-272-B-SH : Door & Lock Hardware Discount Catalog<br>Bid<br>Solicited: 10/28/19    Opened: 11/20/19<br># Solicited: 366    # MWBE: 83<br># Planholders: 27    # Submittals: 8   |   | INDEPENDENT HARDWARE INC<br>PHILADELPHIA, PA<br>FRANK STANCO<br>Phone: 800 3469464<br>Fax: 215 9226552<br><a href="mailto:ESTANCO@INDEPENDENTHARDWARE.COM">ESTANCO@INDEPENDENTHARDWARE.COM</a> |   | Interline Brands,Inc<br>Jacksonville, FL<br>George Rosado<br>Phone: 321 5034997<br>Fax:<br><a href="mailto:george_rosado@homedepot.com">george_rosado@homedepot.com</a> |   |                    |
|--|---|--|---|---|---|--------------------|
| Completed ITB Acknowledgement<br>FL Division of Corporations Number<br>Bankruptcy/Litigation<br>Confidential Materials<br>Addendum # 1 & 2<br>References<br>Certified Business Program Reciprocity<br>Principal Place of Business<br>Proof of Insurance<br>W-9 Form<br>Local Business Tax Receipts |   | Y<br>P13000083107<br>N<br>N<br>Y<br>Y<br>N/A<br>N/A<br>Y<br>Y<br>Y   |   | Y<br>P25953<br>N<br>N<br>Y<br>Y<br>N/A<br>Y - Georgia<br>Y<br>Y<br>N/A  |   |                    |
| Item #   | Item  | Unit of Measure  | Vendor Item   | Unit Price/Percent  | Vendor Item   | Unit Price/Percent |
| 1  | <b>Make:</b> A-1<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only            | Percent Discount   | <b>Make:</b> A-1<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List            | 50.00%  | <b>Make:</b> A-1<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only            | 0.00%<br>No Bid    |
| 2  | <b>Make:</b> Adams Rite<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only     | Percent Discount   | <b>Make:</b> Adams Rite<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List     | 58.00%  | <b>Make:</b> Adams Rite<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only     | 0.00%<br>No Bid    |
| 3  | <b>Make:</b> Compx<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only          | Percent Discount   | <b>Make:</b> Compx<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List          | 54.00%  | <b>Make:</b> Compx<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only          | 0.00%<br>No Bid    |
| 4  | <b>Make:</b> Corbin-Russwin<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only | Percent Discount   | <b>Make:</b> Corbin-Russwin<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List | 57.00%  | <b>Make:</b> Corbin-Russwin<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only | 0.00%<br>No Bid    |
| 5  | <b>Make:</b> Don-Jo<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only         | Percent Discount   | <b>Make:</b> Don-Jo<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List         | 58.00%  | <b>Make:</b> Don-Jo<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only         | 0.00%<br>No Bid    |

Recommended Award Key: Columns highlighted in yellow identify the recommended award.

|  |   |  |   |   |   |                     |
|--|---|--|---|---|---|---------------------|
| Brevard County School Board<br>20-272-B-SH : Door & Lock Hardware Discount Catalog<br>Bid<br>Solicited: 10/28/19    Opened: 11/20/19<br># Solicited: 366        # MWBE: 83<br># Planholders: 27      # Submittals: 8 |   | INDEPENDENT HARDWARE INC<br>PHILADELPHIA, PA<br>FRANK STANCO<br>Phone: 800 3469464<br>Fax: 215 9226552<br><a href="mailto:ESTANCO@INDEPENDENTHARDWARE.COM">ESTANCO@INDEPENDENTHARDWARE.COM</a> |   | Interline Brands,Inc<br>Jacksonville, FL<br>George Rosado<br>Phone: 321 5034997<br>Fax:<br><a href="mailto:george_rosado@homedepot.com">george_rosado@homedepot.com</a> |   |                     |
| 6  | <b>Make:</b> HPC<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only        | Percent Discount   | <b>Make:</b> HPC<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List        | 25.00%  | <b>Make:</b> HPC<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only        | 0.00%<br><br>No Bid |
| 7  | <b>Make:</b> Jackson<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only    | Percent Discount   | <b>Make:</b> Jackson<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List    | 10.00%  | <b>Make:</b> Jackson<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only    | 0.00%<br><br>No Bid |
| 8  | <b>Make:</b> Kaba<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only       | Percent Discount   | <b>Make:</b> Kaba<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List       | 55.00%  | <b>Make:</b> Kaba<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only       | 0.00%<br><br>No Bid |
| 9  | <b>Make:</b> Lab<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only        | Percent Discount   | <b>Make:</b> Lab<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List        | 51.00%  | <b>Make:</b> Lab<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only        | 0.00%<br><br>No Bid |
| 10   | <b>Make:</b> LCN<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only        | Percent Discount   | <b>Make:</b> LCN<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List        | 53.50%  | <b>Make:</b> LCN<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only        | 0.00%<br><br>No Bid |
| 11   | <b>Make:</b> Lucky Line<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only | Percent Discount   | <b>Make:</b> Lucky Line<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List | 53.00%  | <b>Make:</b> Lucky Line<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only | 0.00%<br><br>No Bid |

Recommended Award Key: Columns highlighted in yellow identify the recommended award.

|  |  |  |  |   |  |                     |
|--|--|--|--|---|--|---------------------|
| Brevard County School Board<br>20-272-B-SH : Door & Lock Hardware Discount Catalog<br>Bid<br>Solicited: 10/28/19    Opened: 11/20/19<br># Solicited: 366        # MWBE: 83<br># Planholders: 27    # Submittals: 8 |  | INDEPENDENT HARDWARE INC<br>PHILADELPHIA, PA<br>FRANK STANCO<br>Phone: 800 3469464<br>Fax: 215 9226552<br><a href="mailto:ESTANCO@INDEPENDENTHARDWARE.COM">ESTANCO@INDEPENDENTHARDWARE.COM</a> |  | Interline Brands,Inc<br>Jacksonville, FL<br>George Rosado<br>Phone: 321 5034997<br>Fax:<br><a href="mailto:george_rosado@homedepot.com">george_rosado@homedepot.com</a> |  |                     |
| 12   | <b>Make:</b> Major Mfg<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only           | Percent Discount   | <b>Make:</b> Major Mfg<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List           | 51.00%  | <b>Make:</b> Major Mfg<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only           | 0.00%<br><br>No Bid |
| 13   | <b>Make:</b> Pro-Lock<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only            | Percent Discount   | <b>Make:</b> Pro-Lock<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List            | 51.00%  | <b>Make:</b> Pro-Lock<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only            | 0.00%<br><br>No Bid |
| 14   | <b>Make:</b> S. Parker<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only           | Percent Discount   | <b>Make:</b> S. Parker<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List           | 62.00%  | <b>Make:</b> S. Parker<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only           | 0.00%<br><br>No Bid |
| 15   | <b>Make:</b> Sargent & Greenleaf<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only | Percent Discount   | <b>Make:</b> Sargent & Greenleaf<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List | 40.00%  | <b>Make:</b> Sargent & Greenleaf<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only | 0.00%<br><br>No Bid |
| 16   | <b>Make:</b> Schlage<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only             | Percent Discount   | <b>Make:</b> Schlage<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List             | 58.00%  | <b>Make:</b> Schlage<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only             | 0.00%<br><br>No Bid |
| 17   | <b>Make:</b> VonDuprin<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only           | Percent Discount   | <b>Make:</b> VonDuprin<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List           | 54.00%  | <b>Make:</b> VonDuprin<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only           | 0.00%<br><br>No Bid |

Recommended Award Key: Columns highlighted in yellow identify the recommended award.

|  |  |  |  |  |  |
|--|--|--|--|--|--|
| Brevard County School Board<br>20-272-B-SH : Door & Lock Hardware Discount Catalog<br>Bid<br>Solicited: 10/28/19    Opened: 11/20/19<br># Solicited: 366        # MWBE: 83<br># Planholders: 27    # Submittals: 8 |  | INDEPENDENT HARDWARE INC<br>PHILADELPHIA, PA<br>FRANK STANCO<br>Phone: 800 3469464<br>Fax: 215 9226552<br><a href="mailto:ESTANCO@INDEPENDENTHARDWARE.COM">ESTANCO@INDEPENDENTHARDWARE.COM</a> |  | Interline Brands, Inc<br>Jacksonville, FL<br>George Rosado<br>Phone: 321 5034997<br>Fax:<br><a href="mailto:george_rosado@homedepot.com">george_rosado@homedepot.com</a> |  |
| 18   | <b>Make:</b><br><b>Model:</b><br><b>Model #:</b><br><br><b>Description:</b> Percentage Discount Off List (provide manufacturer name)<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name or Equal | Percent Discount   | <b>Make:</b> SARGENT<br><b>Model:</b><br><b>Model #:</b><br><br><b>Description:</b>        | 57.00%   |  |
| 19   | <b>Make:</b><br><b>Model:</b><br><b>Model #:</b><br><br><b>Description:</b> Percentage Discount Off List (provide manufacturer name)<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name or Equal | Percent Discount   | <b>Make:</b> ARROW<br><b>Model:</b><br><b>Model #:</b><br><br><b>Description:</b>          | 57.00%   |  |
| 20   | <b>Make:</b><br><b>Model:</b><br><b>Model #:</b><br><br><b>Description:</b> Percentage Discount Off List (provide manufacturer name)<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name or Equal | Percent Discount   | <b>Make:</b> NORTON<br><b>Model:</b><br><b>Model #:</b><br><br><b>Description:</b>         | 61.00%   |  |
| 21   | <b>Make:</b><br><b>Model:</b><br><b>Model #:</b><br><br><b>Description:</b> Percentage Discount Off List (provide manufacturer name)<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name or Equal | Percent Discount   | <b>Make:</b> YALE<br><b>Model:</b><br><b>Model #:</b><br><br><b>Description:</b>           | 57.00%   |  |
| 22   | <b>Make:</b><br><b>Model:</b><br><b>Model #:</b><br><br><b>Description:</b> Percentage Discount Off List (provide manufacturer name)<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name or Equal | Percent Discount   | <b>Make:</b> STANLEY HINGES<br><b>Model:</b><br><b>Model #:</b><br><br><b>Description:</b> | 55.00%   |  |
| 23   | <b>Make:</b><br><b>Model:</b><br><b>Model #:</b><br><br><b>Description:</b> Percentage Discount Off List (provide manufacturer name)<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name or Equal | Percent Discount   | <b>Make:</b> BEST<br><b>Model:</b><br><b>Model #:</b><br><br><b>Description:</b>           | 60.00%   |  |

Recommended Award Key: Columns highlighted in yellow identify the recommended award.

|  |   |  |   |  |                 |
|--|---|--|---|--|-----------------|
| Brevard County School Board<br>20-272-B-SH : Door & Lock Hardware Discount Catalog<br>Bid<br>Solicited: 10/28/19    Opened: 11/20/19<br># Solicited: 366        # MWBE: 83<br># Planholders: 27    # Submittals: 8 |   | INDEPENDENT HARDWARE INC<br>PHILADELPHIA, PA<br>FRANK STANCO<br>Phone: 800 3469464<br>Fax: 215 9226552<br><a href="mailto:ESTANCO@INDEPENDENTHARDWARE.COM">ESTANCO@INDEPENDENTHARDWARE.COM</a> |   | Interline Brands, Inc<br>Jacksonville, FL<br>George Rosado<br>Phone: 321 5034997<br>Fax:<br><a href="mailto:george_rosado@homedepot.com">george_rosado@homedepot.com</a> |                 |
| 24   | <b>Make:</b><br><b>Model:</b><br><b>Model #:</b><br><br><b>Description:</b> Percentage Discount Off List (provide manufacturer name)<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name or Equal  | Percent Discount   | <b>Make:</b> BEST PARTS<br><b>Model:</b><br><b>Model #:</b><br><br><b>Description:</b>  | 50.00%   |                 |
| 25   | <b>Make:</b><br><b>Model:</b><br><b>Model #:</b><br><br><b>Description:</b> Percentage Discount Off List (provide manufacturer name)<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name or Equal  | Percent Discount   | <b>Make:</b> HAGER HINGES<br><b>Model:</b><br><b>Model #:</b><br><br><b>Description:</b>  | 60.00%   |                 |
| 26   | <b>Make:</b><br><b>Model:</b><br><b>Model #:</b><br><br><b>Description:</b> Percentage Discount Off List (provide manufacturer name)<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name or Equal  | Percent Discount   | <b>Make:</b> PDQ LOCKS<br><b>Model:</b><br><b>Model #:</b><br><br><b>Description:</b>   | 60.00%   |                 |
| 27   | <b>Make:</b><br><b>Model:</b><br><b>Model #:</b><br><br><b>Description:</b> Percentage Discount Off List (provide manufacturer name)<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name or Equal  | Percent Discount   | <b>Make:</b> PARKER HARDWARE<br><b>Model:</b><br><b>Model #:</b><br><br><b>Description:</b>   | 58.00%   |                 |
| 28   | <b>Make:</b><br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Balance of product line (all items not covered under a specific manufacturer)<br><b>Price/Percent:</b> Percent<br><b>Brand Name/Equal Value/Service:</b><br>Service | Percent Discount   | <b>Make:</b> N/A<br><b>Model:</b> N/A<br><b>Model #:</b> N/A<br><b>Description:</b> Balance of product line (all items not covered under a specific manufacturer) | 45.00%   | 0.00%<br>No Bid |
| 29   | <b>Make:</b><br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Minimum order dollar amount (blank shall be no minimum order)<br><b>Price/Percent:</b> Price<br><b>Brand Name/Equal Value/Service:</b><br>Service                   | Each   | <b>Make:</b> N/A<br><b>Model:</b> N/A<br><b>Model #:</b> N/A<br><b>Description:</b> Minimum order dollar amount (blank shall be no minimum order)                 | \$25.00  | \$0.00          |
| <b>Additional Discount Offers</b><br>See link for additional information   |   |  | <a href="#">Interline-Home DepotDoor &amp; Lock Hardware Discount Offering: LINK</a>  |  |                 |

Recommended Award Key: Columns highlighted in yellow identify the recommended award.



| Brevard County School Board<br>20-272-B-SH : Door & Lock Hardware Discount Catalog<br>Bid<br>Solicited: 10/28/19    Opened: 11/20/19<br># Solicited: 366        # MWBE: 83<br># Planholders: 27    # Submittals: 8   |   | INTERMOUNTAIN LOCK SECURITY SUPPLY<br>SAN ANTONIO, TX<br>BERT BROUSSARD<br>Phone: 210 9439927<br>Fax:<br>BERT.BROUSSARD@IMLSS.COM |   | Northgate Limited Inc<br>Sarasota, FL<br>Rick Lopez<br>Phone: 941 9279406<br>Fax: 941 9279416<br><a href="mailto:rick@northgatelimited.com">rick@northgatelimited.com</a> |   |                    |
|--|---|---|---|---|---|--------------------|
| Completed ITB Acknowledgement<br>FL Division of Corporations Number<br>Bankruptcy/Litigation<br>Confidential Materials<br>Addendum # 1 & 2<br>References<br>Certified Business Program Reciprocity<br>Principal Place of Business<br>Proof of Insurance<br>W-9 Form<br>Local Business Tax Receipts |   | Non-Responsive  |   | Y<br>V53176<br>N<br>N<br>Y<br>Y<br>Y - W<br>N/A<br>Y<br>Y<br>Y  |   |                    |
| Item #   | Item  | Unit of Measure   | Vendor Item   | Unit Price/Percent  | Vendor Item   | Unit Price/Percent |
| 1  | <b>Make:</b> A-1<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only            | Percent Discount  | <b>Make:</b> A-1<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List            |   | <b>Make:</b> A-1<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only            | 0.00%<br>No Bid    |
| 2  | <b>Make:</b> Adams Rite<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only     | Percent Discount  | <b>Make:</b> Adams Rite<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List     |   | <b>Make:</b> Adams Rite<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only     | 0.00%<br>No Bid    |
| 3  | <b>Make:</b> Compx<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only          | Percent Discount  | <b>Make:</b> Compx<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List          |   | <b>Make:</b> Compx<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only          | 0.00%<br>No Bid    |
| 4  | <b>Make:</b> Corbin-Russwin<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only | Percent Discount  | <b>Make:</b> Corbin-Russwin<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List |   | <b>Make:</b> Corbin-Russwin<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only | 0.00%<br>No Bid    |
| 5  | <b>Make:</b> Don-Jo<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only         | Percent Discount  | <b>Make:</b> Don-Jo<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List         |   | <b>Make:</b> Don-Jo<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only         | 0.00%<br>No Bid    |

Recommended Award Key: Columns highlighted in yellow identify the recommended award.

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|---|---|---|---|---|---|---------------------|
| Brevard County School Board<br>20-272-B-SH : Door & Lock Hardware Discount Catalog Bid<br>Solicited: 10/28/19    Opened: 11/20/19<br># Solicited: 366        # MWBE: 83<br># Planholders: 27    # Submittals: 8 |   | INTERMOUNTAIN LOCK SECURITY SUPPLY<br>SAN ANTONIO, TX<br>BERT BROUSSARD<br>Phone: 210 9439927<br>Fax:<br>BERT.BROUSSARD@IMLSS.COM |   | Northgate Limited Inc<br>Sarasota, FL<br>Rick Lopez<br>Phone: 941 9279406<br>Fax: 941 9279416<br><a href="mailto:rick@northgatelimited.com">rick@northgatelimited.com</a> |   |                     |
| 6   | <b>Make:</b> HPC<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only        | Percent Discount  | <b>Make:</b> HPC<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List        |   | <b>Make:</b> HPC<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only        | 0.00%<br><br>No Bid |
| 7   | <b>Make:</b> Jackson<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only    | Percent Discount  | <b>Make:</b> Jackson<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List    |   | <b>Make:</b> Jackson<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only    | 0.00%<br><br>No Bid |
| 8   | <b>Make:</b> Kaba<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only       | Percent Discount  | <b>Make:</b> Kaba<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List       |   | <b>Make:</b> Kaba<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only       | 0.00%<br><br>No Bid |
| 9   | <b>Make:</b> Lab<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only        | Percent Discount  | <b>Make:</b> Lab<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List        |   | <b>Make:</b> Lab<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only        | 0.00%<br><br>No Bid |
| 10  | <b>Make:</b> LCN<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only        | Percent Discount  | <b>Make:</b> LCN<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List        |   | <b>Make:</b> LCN<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only        | 0.00%<br><br>No Bid |
| 11  | <b>Make:</b> Lucky Line<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only | Percent Discount  | <b>Make:</b> Lucky Line<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List |   | <b>Make:</b> Lucky Line<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only | 0.00%<br><br>No Bid |

Recommended Award Key: Columns highlighted in yellow identify the recommended award.

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|---|--|---|--|---|--|---------------------|
| Brevard County School Board<br>20-272-B-SH : Door & Lock Hardware Discount Catalog Bid<br>Solicited: 10/28/19    Opened: 11/20/19<br># Solicited: 366        # MWBE: 83<br># Planholders: 27    # Submittals: 8 |  | INTERMOUNTAIN LOCK SECURITY SUPPLY<br>SAN ANTONIO, TX<br>BERT BROUSSARD<br>Phone: 210 9439927<br>Fax:<br>BERT.BROUSSARD@IMLSS.COM |  | Northgate Limited Inc<br>Sarasota, FL<br>Rick Lopez<br>Phone: 941 9279406<br>Fax: 941 9279416<br><a href="mailto:rick@northgatelimited.com">rick@northgatelimited.com</a> |  |                     |
| 12  | <b>Make:</b> Major Mfg<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only           | Percent Discount  | <b>Make:</b> Major Mfg<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List           |   | <b>Make:</b> Major Mfg<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only           | 0.00%<br><br>No Bid |
| 13  | <b>Make:</b> Pro-Lock<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only            | Percent Discount  | <b>Make:</b> Pro-Lock<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List            |   | <b>Make:</b> Pro-Lock<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only            | 0.00%<br><br>No Bid |
| 14  | <b>Make:</b> S. Parker<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only           | Percent Discount  | <b>Make:</b> S. Parker<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List           |   | <b>Make:</b> S. Parker<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only           | 0.00%<br><br>No Bid |
| 15  | <b>Make:</b> Sargent & Greenleaf<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only | Percent Discount  | <b>Make:</b> Sargent & Greenleaf<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List |   | <b>Make:</b> Sargent & Greenleaf<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only | 0.00%<br><br>No Bid |
| 16  | <b>Make:</b> Schlage<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only             | Percent Discount  | <b>Make:</b> Schlage<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List             |   | <b>Make:</b> Schlage<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List   | 5.00%               |
| 17  | <b>Make:</b> VonDuprin<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only           | Percent Discount  | <b>Make:</b> VonDuprin<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List           |   | <b>Make:</b> VonDuprin<br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Percentage Discount Off List<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name Only           | 0.00%<br><br>No Bid |

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|--|---|---|--|---|--|
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| 18   | <b>Make:</b><br><b>Model:</b><br><b>Model #:</b><br><br><b>Description:</b> Percentage Discount Off<br>List (provide manufacturer name)<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name or Equal | Percent<br>Discount   |  |   |  |
| 19   | <b>Make:</b><br><b>Model:</b><br><b>Model #:</b><br><br><b>Description:</b> Percentage Discount Off<br>List (provide manufacturer name)<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name or Equal | Percent<br>Discount   |  |   |  |
| 20   | <b>Make:</b><br><b>Model:</b><br><b>Model #:</b><br><br><b>Description:</b> Percentage Discount Off<br>List (provide manufacturer name)<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name or Equal | Percent<br>Discount   |  |   |  |
| 21   | <b>Make:</b><br><b>Model:</b><br><b>Model #:</b><br><br><b>Description:</b> Percentage Discount Off<br>List (provide manufacturer name)<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name or Equal | Percent<br>Discount   |  |   |  |
| 22   | <b>Make:</b><br><b>Model:</b><br><b>Model #:</b><br><br><b>Description:</b> Percentage Discount Off<br>List (provide manufacturer name)<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name or Equal | Percent<br>Discount   |  |   |  |
| 23   | <b>Make:</b><br><b>Model:</b><br><b>Model #:</b><br><br><b>Description:</b> Percentage Discount Off<br>List (provide manufacturer name)<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b><br>Brand Name or Equal | Percent<br>Discount   |  |   |  |

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|  |  |   |   |   |   |        |
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| 24   | <b>Make:</b><br><b>Model:</b><br><b>Model #:</b><br><br><b>Description:</b> Percentage Discount Off List (provide manufacturer name)<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b> Percent Discount<br>Brand Name or Equal  |   |   |   |   |        |
| 25   | <b>Make:</b><br><b>Model:</b><br><b>Model #:</b><br><br><b>Description:</b> Percentage Discount Off List (provide manufacturer name)<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b> Percent Discount<br>Brand Name or Equal  |   |   |   |   |        |
| 26   | <b>Make:</b><br><b>Model:</b><br><b>Model #:</b><br><br><b>Description:</b> Percentage Discount Off List (provide manufacturer name)<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b> Percent Discount<br>Brand Name or Equal  |   |   |   |   |        |
| 27   | <b>Make:</b><br><b>Model:</b><br><b>Model #:</b><br><br><b>Description:</b> Percentage Discount Off List (provide manufacturer name)<br><b>Price/Percent:</b> Percent<br><br><b>Brand Name/Equal Value/Service:</b> Percent Discount<br>Brand Name or Equal  |   |   |   |   |        |
| 28   | <b>Make:</b><br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Balance of product line (all items not covered under a specific manufacturer)<br><b>Price/Percent:</b> Percent<br><b>Brand Name/Equal Value/Service:</b> Percent Discount<br>Service |   | <b>Make:</b><br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Balance of product line (all items not covered under a specific manufacturer)<br><b>Price/Percent:</b> Percent<br><b>Brand Name/Equal Value/Service:</b> Percent<br>Service | 0.00%   | <b>Make:</b><br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Balance of product line (all items not covered under a specific manufacturer)<br><b>Price/Percent:</b> Percent<br><b>Brand Name/Equal Value/Service:</b> Percent<br>Service | 0.00%  |
| 29   | <b>Make:</b><br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Minimum order dollar amount (blank shall be no minimum order)<br><b>Price/Percent:</b> Price<br><b>Brand Name/Equal Value/Service:</b> Price<br>Service                              | Each  | <b>Make:</b><br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Minimum order dollar amount (blank shall be no minimum order)<br><b>Price/Percent:</b> Price<br><b>Brand Name/Equal Value/Service:</b> Price<br>Service                     | \$0.00  | <b>Make:</b><br><b>Model:</b><br><b>Model #:</b><br><b>Description:</b> Minimum order dollar amount (blank shall be no minimum order)<br><b>Price/Percent:</b> Price<br><b>Brand Name/Equal Value/Service:</b> Price<br>Service                     | \$0.00 |
| <b>Additional Discount Offers</b><br>See link for additional information   |  |   |   | <a href="#">Northgate-Grainger Door Hardware Offering: LINK</a>   |   |        |

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