

**SCHOOL BOARD OF BREVARD COUNTY, FLORIDA**

**BOARD AGENDA ITEM – December 14, 2021**

**PROCUREMENT SOLICITATION**

**ITB 22-109-B-JE FIRE ALARM MONITORING SERVICES**

<input checked="" type="checkbox"/> <b>(ITB)</b> Invitation To Bid	<input type="checkbox"/> <b>(ITN)</b> Invitation To Negotiate	<input type="checkbox"/> <b>(PB)</b> Piggyback
<input type="checkbox"/> <b>(RFP)</b> Request For Proposal	<input type="checkbox"/> <b>(RFQ)</b> Request For Qualifications	<input type="checkbox"/> <b>(SC)</b> State Contract
<input type="checkbox"/> <b>(SS)</b> Sole Source		

**REQUESTOR:** Facilities Services

**Legal Review Required:**  Yes  No

**Standard Template Used with No Changes:**  Yes  No

**Standard Template:** ITB

VENDOR NAME	AMOUNT AWARDED	REQUIRED PRODUCTS/SERVICES
AFA Protective Systems, Inc.	\$11,000.00 annually	Fire Alarm Monitoring Services
<b>Total</b>	\$ 33,000.00 (initial 3-year term)	

<input type="checkbox"/> <b>Contract Renewal</b>	<b>New Contract Amount</b>	<b>\$33,000.00</b>
<input type="checkbox"/> <b>Recurring Contract</b>	<b>Previous Contract Amount</b>	N/A
<input checked="" type="checkbox"/> <b>New Contract</b>	<b>Variance</b>	N/A

**PRICE INCREASE / DECREASE EXPLANATION:** N/A

**DISCUSSION:**

Fire alarm monitoring service is necessary for all campuses to automatically dispatch local/municipal fire response services (fire department) upon activation of fire alarm systems. This solicitation and associated service agreement replaces a prior multi-year contract. An annual operating budget (\$15,000.00) already exists for this service need.

The standard Invitation to Bid template has been used, which does not require legal review.

**CONTRACT TERM:**

The initial contract term shall commence December 15, 2021 and continue until December 14, 2024 with one (1) optional two (2) year renewal period.

**RECOMMENDATION:**

It is the recommendation of Susan Hann, Assistant Superintendent of Facilities Services and Jim Powers, Director of Environmental Health, Safety and Code Compliance to approve the attached award tabulation with the above listed vendor.

**AUTHORITY FOR ACTION:**

Florida Administrative Code 6A-1.012

**School Board of Brevard County**  
2700 Judge Fran Jamieson Way  
Viera, FL 32940-6601  
**Mark W. Mullins, Ed.D., Superintendent**



**November 17, 2021**

**NOTICE OF INTENDED DECISION**  
Solicitation # 22-109-B-JE  
Fire Alarm Monitoring Services

The Office of Procurement hereby notifies all firms of an intended decision regarding the award of the above-mentioned solicitation to:

**AFA Protective Systems, Inc.**

Failure to file a protest within the time prescribed in section [120.57](#)(3), Florida Statutes, or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under chapter 120, Florida Statutes.

Please contact Janice Ellis, MA, CPPB, Sr. Buyer at 321-633-1000 ext. 11571 or by email at [Ellis.Janice@brevardschools.org](mailto:Ellis.Janice@brevardschools.org) if you should have any questions. Thank you for your continued interest in The School Board of Brevard County, Florida.

Sincerely,

Kristine Rodriguez, MBA, NIGP-CPP, CPPO, CPPB  
Director of Procurement and Distribution Services

<b>TABSHEET</b> <b>ITB # 22-109-B-JE</b> <b>FIRE ALARM MONITORING</b> <b>DATE at 2:00 PM</b> Opened By: Janice Ellis, Sr. Buyer Witnessed By: VendorLink <b>This is the tabsheet showing award recommendation</b> <b>pending Board Approval Date: 12/14/2021</b>  <b>Date Solicited: 10/6/21</b> <b>Date Opened: 11/8/21</b> <b># Solicited 1271 # MWBE 49</b> <b># Planholders 23 # Submittals 6</b>	ADS Security LLC 2000 Ericsson Dr. Warrendale, PA 15086, FL 32904, Adam Gaffney 321-254-8877 agaffney@adssecurity.com	Advanced Integrations LLLP 5055 Babcock St. STE 3, Palm Bay, FL 32905 Carl Justin Combs 321-345-3307 Fax jcombs@hitechlowvoltage.com	AFA Protective Systems, Inc. 217 Altamonte Commerce Blvd. Ste #1234, Altamonte Springs, FL 32714 Kristopher Olin 813-526-0614 Fax KOLIN@AFAP.COM	Frontline Fire Protection Systems, LLC dba ATP FIRE 215 West Drive, Melbourne, FL 32904 Matthew Cronin 321-616-3521 Fax mcronin@ATPalarms.com	Integrated Fire & Security Solutions, Inc. 1970 Dana Drive, Fort Myers, FL 33907 Lisa Whittemore 407-819-2632 Fax lwhittemore@ifssi.com	NFS Monitoring, Inc. DBA NuTech National 150 Candace Drive, Maitland, FL 32751 Melissa Torreano 407-709-3360 Fax melissa@nutechnational.com
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Completed Bidder's Acknowledgement	yes	yes	yes	yes	yes	yes
FL Dept. of State Division of Corporations Number	M19000007677	A17000000162	F96000003473	M11000004580	P06000036760	F83397
Litigations/Bankruptcy	no	no	no	no	no	no
Confidential Materials Enclosed	no	yes	no	yes	yes	no
Addenda (if applicable)	yes	yes	yes	yes	yes	yes
References Form	yes	yes	yes	yes	yes	yes
Local Business Tax Receipts	yes	yes	yes	yes	yes	yes
Current W-9		yes	yes	yes	yes	
Proof of Insurance		yes	yes	yes	yes	
Certified Business Program Reciprocity Affidavit (if applicable)	n/a	n/a	n/a	n/a	n/a	n/a
Bidder's Statement of Principal Place of Business (if applicable)	Pennsylvania	Florida	Florida	Florida	Florida	Florida
Financials (if applicable)	no	yes	yes	yes	yes	no
Hold Harmless Agreement (if applicable)		n/a	n/a	n/a	n/a	
Subcontractor Information (If applicable)	n/a	n/a	n/a	n/a	n/a	n/a
Specifications or Literature (If applicable)	n/a	n/a	n/a	n/a	n/a	n/a
Performance Bonds (if applicable)	n/a	n/a	n/a	n/a	n/a	n/a
Payment Bonds (if applicable)	n/a	n/a	n/a	n/a	n/a	n/a
Licenses/Certifications (if applicable)	yes	yes	yes	yes	yes	yes

ITEM NO.		DESCRIPTION						COST PER YEAR/PER SCHOOL					
1	Allen Roy	\$	140.04	\$	238.80	\$	118.20	\$	192.00	\$	174.00	\$	122.40
2	Anderson Elem	\$	140.04	\$	238.80	\$	118.20	\$	192.00	\$	174.00	\$	122.40
3	Apollo Elem	\$	140.04	\$	238.80	\$	118.20	\$	192.00	\$	174.00	\$	122.40
4	Astronaut High	\$	140.04	\$	238.80	\$	118.20	\$	192.00	\$	174.00	\$	122.40
5	Atlantis Elem	\$	140.04	\$	238.80	\$	118.20	\$	192.00	\$	174.00	\$	122.40
6	Audubon Elem	\$	140.04	\$	238.80	\$	118.20	\$	192.00	\$	174.00	\$	122.40
7	Bayside High	\$	140.04	\$	238.80	\$	118.20	\$	192.00	\$	174.00	\$	122.40
8	Cocoa Beach High	\$	140.04	\$	238.80	\$	118.20	\$	192.00	\$	174.00	\$	122.40
9	Cambridge	\$	140.04	\$	238.80	\$	118.20	\$	192.00	\$	174.00	\$	122.40
10	Capeview Elem	\$	140.04	\$	238.80	\$	118.20	\$	192.00	\$	174.00	\$	122.40

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11	Central Middle	\$ 140.04	\$ 238.80	\$ 118.20	\$ 192.00	\$ 174.00	\$ 122.40
12	Challenger 7 Elem	\$ 140.04	\$ 238.80	\$ 118.20	\$ 192.00	\$ 174.00	\$ 122.40
13	Clearlake Middle	\$ 140.04	\$ 238.80	\$ 118.20	\$ 192.00	\$ 174.00	\$ 122.40
14	Cocoa High	\$ 140.04	\$ 238.80	\$ 118.20	\$ 192.00	\$ 174.00	\$ 122.40
15	Columbia Elem	\$ 140.04	\$ 238.80	\$ 118.20	\$ 192.00	\$ 174.00	\$ 122.40
16	Coquina Elem	\$ 140.04	\$ 238.80	\$ 118.20	\$ 192.00	\$ 174.00	\$ 122.40
17	Creel Elem	\$ 140.04	\$ 238.80	\$ 118.20	\$ 192.00	\$ 174.00	\$ 122.40
18	Croton Elem	\$ 140.04	\$ 238.80	\$ 118.20	\$ 192.00	\$ 174.00	\$ 122.40
19	DDeLaura Middle	\$ 140.04	\$ 238.80	\$ 118.20	\$ 192.00	\$ 174.00	\$ 122.40