

**SCHOOL BOARD OF BREVARD COUNTY, FLORIDA
BOARD AGENDA ITEM – May 25, 2021**

PROCUREMENT SOLICITATION

ITB-21-388-B-MC Large Cafeteria Equipment

<input checked="" type="checkbox"/> (ITB) Invitation To Bid	<input type="checkbox"/> (ITN) Invitation To Negotiate	<input type="checkbox"/> (PB) Piggyback
<input type="checkbox"/> (RFP) Request For Proposal	<input type="checkbox"/> (RFQ) Request For Qualifications	<input type="checkbox"/> (SC) State Contract
<input type="checkbox"/> (SS) Sole Source		

REQUESTOR: Food & Nutrition Services

Legal Review Required: Yes No

Standard Template Used with No Changes: Yes No

Standard Template Type: Invitation to Bid

VENDOR NAME	AMOUNT AWARDED	REQUIRED PRODUCTS/SERVICES
Beltram Edge Tool Supply, Inc. International Restaurant Distributors, Inc. Strategic Equipment Sam Tell and Son Inc General Hotel & Restaurant Supply Corp Douglas Food Stores, Inc.	Variable	Large Cafeteria Equipment
Total	Variable	

<input type="checkbox"/> Contract Renewal	New Contract Amount	Variable
<input type="checkbox"/> Recurring Contract	Previous Contract Amount	Variable
<input checked="" type="checkbox"/> New Contract	Variance	N/A

PRICE INCREASE / DECREASE EXPLANATION: N/A

DISCUSSION:

The purpose of this award is to establish firm fixed percentage discount(s) for the purchase and delivery of Large Cafeteria Equipment for the needs of Food and Nutrition Services. The Food Service equipment is purchased for replacement at existing schools on an as-needed basis.

The standard Invitation to Bid template has been used, which does not require legal review.

CONTRACT TERM:

The initial contract term shall commence May 26, 2021 and continue until May 25, 2024 with an optional one (1) two (2) year renewal period.

RECOMMENDATION:

It is the recommendation of Robin Novelli, Chief Operating Officer and Kevin Thornton, Director of Food & Nutrition Services to award the ITB to the above listed vendors to purchase Large Cafeteria Equipment on an as needed basis.

AUTHORITY FOR ACTION:

Florida Administrative Code 6A-1.012 (9)

TABSHEET ITB # 21-388-B-MC Large Cafeteria Equipment April 27, 2021 at 2:00 PM Opened By: Michelle Cherry Witnessed By: William Henzmann This is the tabsheet showing award recommendation pending Board Approval: scheduled for May 25, 2021 Date Solicited: March 25, 2021 Date Opened: April 27, 2021 242 Solicitated 0 MWBE 36 Planholders 6 Submittals		Beltram Edge Tool Supply, Inc. 11101 N 46th St Tampa, FL 33617 Rita Croker Phone: 727-937-4231 Fax: 727-938-1261 rcroker@beltram.com	International Restaurant Distributors, Inc. PO Box 1437 Apopka, FL 32704 Lynne Jones Phone: 407-886-6691 ext 1015 Fax: 407-886-0534 lynne@irdequipment.com	Strategic Equipment 5843 Barry Road Tampa, FL 33634 Amy Leasure Phone: 813 9832130 Fax: 813 8823075 amy.lesure@trimarkusa.com	Sam Tell and Son Inc 300 Smith Street Farmingdale, NY 11735 Lisa Newman Phone: 631 5019700 Fax: governmentsales@samtell.com	General Hotel & Restaurant Supply Corp 13900 N.W. 82nd Ave Miami Lakes, FL 33016 Marilyn Oquendo Phone: 3058858651 Fax: 3053620082 Moquendo@generalhotel.com	Douglas Food Stores, Inc. 301 North Street Bluefield, WV 24701 Rebecca Bergin Phone: 304 3270149 Fax: 304 3253848 rebecca@douglasequipment.us
Completed Bidder's Acknowledgement	Yes	Yes	Yes	Yes	Yes	Yes	
FL Dept. of State Division of Corporations Number	Yes	Yes	Yes	Yes	No	Yes	
Litigations/Bankruptcy	No	No	No	No	No	No	
Confidential Materials Enclosed	No	No	No	No	No	No	
Addenda (if applicable)	NA	NA	NA	NA	NA	NA	
References Form	Yes	Yes	Yes	Yes	Yes	Yes	
Local Business Tax Receipts	Yes	Yes	Yes	Yes	No	No	
Current W-9	Yes	Yes	Yes	Yes	Yes	Yes	
Proof of Insurance	Yes	Yes	Yes	Yes	Yes	Yes	
Certified Business Program Reciprocity Affidavit (if applicable)	NA	NA	NA	NA	NA	Yes	
Bidder's Statement of Principal Place of Business (if Financials (if applicable)	NA	NA	NA	NA	Yes	Yes	
Hold Harmless Agreement (if applicable)	NA	NA	NA	NA	NA	NA	
Subcontractor Information (if applicable)	NA	NA	NA	NA	NA	NA	
Specifications or Literature (if applicable)	NA	NA	NA	NA	NA	NA	
Performance Bonds (if applicable)	NA	NA	NA	NA	NA	NA	
Payment Bonds (if applicable)	NA	NA	NA	NA	NA	NA	
Licenses/Certifications (if applicable)	NA	NA	NA	NA	NA	NA	
ITEM NO.	DESCRIPTION- Brand	DISCOUNT %					
1.	ABC Controls	0	N/A	No Bid	45%	No Bid	0%
2.	Accutemp	54%	54.50%	50%	50%	52%	35%
3.	Advance Tabco	64%	55%	48%	No Bid	54%	65%
4.	Alto Shaam	0	32%	30%	30%	15%	10%
5.	American Panel	0	10%	40%	No Bid	No Bid	per quote
6.	Angelo Po	0	36%	25%	25%	30%	10%
7.	Bally	0	54%	40%	No Bid	56%	per quote
8.	Berner	0	50%	30%	No Bid	20%	0%
9.	Beverage Aire	66%	67%	50%	55%	59%	65%
10.	BioZone	0	N/A	5%	No Bid	No Bid	0%
11.	Blodgett	60%	60.10%	50%	55%	55%	50%
12.	Cambro	52%	52.50%	45%	50%	42%	40%
13.	Cleveland	53%	60%	50%	53%	57%	55%
14.	Colorpoint/Low Temp	0	N/A	50%	50%	56%	0%
15.	Continental	59%	55.50%	50%	55%	60%	55%
16.	Cooktek	0	40%	40%	No Bid	25%	0%
17.	Cres Cor	43%	50%	50%	No Bid	51%	45%
18.	Delfield	53%	56%	50%	53%	54%	50%
19.	Denver Equipment	0	N/A	NO BID	No Bid	No Bid	0%
20.	Duke	51%	55.50%	50%	50%	55%	35%
21.	E Control Systems	0	N/A	40%	No Bid	No Bid	0%
22.	Follett	0	45%	50%	45%	55%	20%
23.	Galley	0	48%	40%	25%	45%	0%
24.	Garland	53%	56.40%	50%	50%	56%	55%
25.	Globe	56%	54%	52%	45%	55%	55%
26.	Groen	0	52%	45%	50%	30%	40%
27.	Hatco	38%	45%	40%	45%	38%	40%
28.	Hobart	27/33 % (33 Dealer's Choice)	31.50%	25%	30%	30%	20%
29.	ICS	0	N/A	5%	No Bid	No Bid	0%
30.	Insinkerator	42%	44.50%	45%	45%	33%	0%
31.	Kolpak	0	50.10%	45%	40%	55%	55%

Recommended Award Key: Columns highlighted in yellow identify the recommended award.

All other bidders did not meet the definition of responsive and responsible for this bid as outlined in Section 2.10

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242 Solicitated 0 MWBE							
36 Planholders 6 Submittals							
32.	Lakeside	52%	47%	50%	40%	42%	40%
33.	Manitowoc	61%	61.50%	50%	52%	59%	55%
34.	Market Forge	0	45%	45%	52%	48%	45%
35.	Masterbilt	0	48%	45%	53%	48%	per quote
36.	Metro	0	45%	45%	45%	48%	45%
37.	Multiteria	0	N/A	50%	No Bid	No Bid	0%
38.	Noriake	50%	54%	45%	45%	41%	50%
39.	Pitco	51/61 % (61 On Matrix)	51.50%	50%	No Bid	56%	60%
40.	Randell	0	52%	45%	50%	42%	40%
41.	Salvajor	52/42 % (42 On Scraping Systems)	50%	40%	50%	35%	0%
42.	Structural Concepts	0	50%	50%	55%	56%	0%
43.	Thermo Compaction	0	N/A	NO BID	No Bid	15%	0%
44.	Thermo Kool	0	50%	40%	20%	52%	per quote
45.	Tournus Equipment	0	N/A	30%	No Bid	25%	0%
46.	Traulsen	43/63 % (63 On "G" Series)	55%	55%	No Bid	60%	45%
47.	True	64%	67%	50%	No Bid	65%	60%
48.	Utility	0	N/A	25%	No Bid	No Bid	0%
49.	Vollrath	51 % Equipment Only	51%	40%	50%	48%	40%
50.	Vulcan	65/63 % (65 Platinum/63 Non-Platinum)	60%	55%	No Bid	61%	50%
51.	Winston	25%	53.50%	40%	No Bid	45%	30%