

SCHOOL BOARD OF BREVARD COUNTY, FLORIDA

BOARD AGENDA ITEM – June 16, 2020

DEPARTMENT/SCHOOL INITIATED AGREEMENT

20-830-BW-HD, Houghton Mifflin Harcourt

<input checked="" type="checkbox"/> (BW) Bids Waived	<input type="checkbox"/> (CA) Consultant Agreement	<input type="checkbox"/> (A) Agreement
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REQUESTOR: Secondary Leading and Learning **Legal Review Required:** Yes No
Standard Template Used with No Changes: Yes No
Standard Template Type: **Bids Waived**

VENDOR NAME	AMOUNT AWARDED	REQUIRED PRODUCTS/SERVICES
Houghton Mifflin Harcourt	\$154,014.00	Classroom Instructional Materials & Teacher Resources for 7-12 Gap Year ELA as described in Exhibit A
Total	\$154,014.00	

<input type="checkbox"/> Contract Renewal	New Contract Amount	\$154,014.00
<input type="checkbox"/> Recurring Contract	Previous Contract Amount	N/A
<input checked="" type="checkbox"/> New Contract	Variance	N/A

DISCUSSION: The requirement for requesting competitive solicitations for commodities or contractual services from three or more sources is hereby waived as authorized by Section 1010.04(4)(a), F.S., for the purchase by district school boards of educational services and any type of copyrighted materials including, without limitation, educational tests, printed or digital textbooks, printed instructional materials, computer software, films, filmstrips, videotapes, dvds, disc or tape recordings, digital recordings, or similar audio-visual materials, where such materials are purchased directly from the producer or publisher, the owner of the copyright, an exclusive agent within the state, a governmental agency or a recognized educational institution.

Secondary English Language Arts (ELA) instructional materials were last adopted in 2013, with the service agreement for digital materials ending this school year. The next adoption cycle for Secondary ELA instructional materials will be in 2020-2021, with newly adopted materials being implemented in classrooms in the 2021-2022 school year. Secondary Leading and Learning has elected to extend the current ELA digital access for school year 2020-2021. These materials are published by Houghton Mifflin Harcourt (HMH) and are available to the district through the Florida School Book Depository. The attached Exhibit "A" is a description of costs and products associated with this purchase.

The standard bids waived agenda template has been used, which does not require legal review.

CONTRACT TERM:

The initial contract term shall commence June 17, 2020 and continue until June 30, 2021.

RECOMMENDATION:

It is the recommendation of Dr. Stephanie Soliven, Assistant Superintendent, Secondary Leading and Learning, and Sherri Bowman, Director, Secondary Leading and Learning, to approve the attached proposal, Exhibit "A", from Houghton Mifflin Harcourt in the amount of \$154,014.00.

AUTHORITY FOR ACTION: Florida Administrative Code 6A-1.012 (11)(b)



20-830-BW-HD

EXHIBIT "A"

Houghton Mifflin Harcourt

Proposal

Prepared For

Brevard Co School District

2700 Judge Fran Jamieson Way
Viera FL 32940

Attention:

Heidi Dotson

dotson.heidi@brevardschools.org

For the Purchase of:

FL Collections Digital Gap 1Y

Prepared By

Eric Harrison

eric.harrison@hnhco.com

Please submit this proposal with your purchase order.

Purchase orders or duly executed service agreements for **Professional Services** purchased, must be submitted at least 30 days before the service event date.



Houghton Mifflin Harcourt

Attention:
Heidi Dotson
dotson.heidi@brevardschools.org

HMH Confidential and Proprietary

Customer Experience
9400 South Park Center Loop
Orlando, FL 32819
FAX: 800-269-5232
k12orders@hnhco.com

Proposal for
Brevard Co School District
FL Collections Digital Gap 1Y

ISBN	Title	Price	Quantity	Value of All Material	Free Materials Quantity
Grade 7					
1538489 9780544090361	Houghton Mifflin Harcourt Collections Florida Online Interactive Edition with Close Reader, Student Access 1-Year Grade 7 2015	\$7.00	3,667	\$25,669.00	
1538489 9780544089730	Houghton Mifflin Harcourt Collections Florida Online Interactive Edition with Worktext, Teacher Access 1-Year Grade 7 2015	\$35.60			34
Total for Grade 7		\$25,669.00			
Grade 8					
1538489 9780544090385	Houghton Mifflin Harcourt Collections Florida Online Interactive Edition with Close Reader, Student Access 1-Year Grade 8 2015	\$7.00	3,667	\$25,669.00	
1538489 9780544089747	Houghton Mifflin Harcourt Collections Florida Online Interactive Edition with Worktext, Teacher Access 1-Year Grade 8 2015	\$35.60			34
Total for Grade 8		\$25,669.00			
Grade 9					
1538489 9780544090392	Houghton Mifflin Harcourt Collections Florida Online Interactive Edition with Close Reader, Student Access 1-Year Grade 9 2015	\$7.00	3,667	\$25,669.00	
1538489 9780544090095	Houghton Mifflin Harcourt Collections Florida Online Interactive Edition with Worktext, Teacher Access 1-Year Grade 9 2015	\$36.70			34
Total for Grade 9		\$25,669.00			
Grade 10					
1538489 9780544090408	Houghton Mifflin Harcourt Collections Florida Online Interactive Edition with Close Reader, Student Access 1-Year Grade 10 2015	\$7.00	3,667	\$25,669.00	
1538489 9780544090101	Houghton Mifflin Harcourt Collections Florida Online Interactive Edition with Worktext, Teacher Access 1-Year Grade 10 2015	\$36.70			34
Total for Grade 10		\$25,669.00			
Grade 11					
1538489 9780544090415	Houghton Mifflin Harcourt Collections Florida Online Interactive Edition with Close Reader, Student Access 1-Year Grade 11 2015	\$7.00	3,667	\$25,669.00	
1538489 9780544090118	Houghton Mifflin Harcourt Collections Florida Online Interactive Edition with Worktext, Teacher Access 1-Year Grade 11 2015	\$36.70			34
Total for Grade 11		\$25,669.00			
Grade 12					
1538489 9780544090422	Houghton Mifflin Harcourt Collections Florida Online Interactive Edition with Close Reader, Student Access 1-Year Grade 12 2015	\$7.00	3,667	\$25,669.00	
1538489 9780544090125	Houghton Mifflin Harcourt Collections Florida Online Interactive Edition with Worktext, Teacher Access 1-Year Grade 12 2015	\$36.70			34



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ISBN	Title	Price	Quantity	Value of All Material	Free Materials Quantity
Total for Grade 12		\$25,669.00			
Professional Development					
1538489 9780544329935	Collections 2015 Getting Started Full Day In Person	\$2,800.00			1
1538489 9780544330016	Collections 2015 Getting Started 2 Hour Grades 6-12 Webinar	\$800.00			1
Total for Professional Development		\$ 0.00			

<i>Total Savings:</i>	\$11,012.00
<i>Subtotal Purchase Amount:</i>	\$154,014.00
<i>Shipping & Handling:</i>	\$0.00
<hr/>	
Total Cost of Proposal (PO Amount):	\$154,014.00

Please add proper sales tax to your order



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Total Cost of Proposal (PO Amount): \$154,014.00

Thank you for considering HMH as your partner. We are committed to providing an excellent experience and delivering ongoing, high-quality service to our customers. To meet these goals, we want to ensure you are aware of the below Terms of Purchase. These terms help us process your order quickly, efficiently, and accurately, ensuring successful delivery and implementation of our solutions.

- Please return this cost proposal with your signed purchase order that matches product, prices and shipping charges.
- Provide the exact address for *delivery* of print materials. The shipping address may be your district warehouse or individual school sites, but it is essential that this is accurate.
- Please supply the name of each important district point of contact for all aspects of the solution including their direct contact information (email/phone):
 - o Point of Contact for Print materials
 - o Point of Contact for Digital materials
 - o Point of Contact for Scheduling Professional Development
- Please confirm that we have the correct 'Ship to' and 'Sold to' information on the cost proposal.

Ship to: Brevard County School District 2700 Judge Fran Jamieson Way Viera, FL 32940-6601	Sold to: Brevard County School District 2700 Judge Fran Jamieson Way Viera, FL 32940-6601
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- Please provide funding start and end dates.
- Please note that all products and services will be billed upon the processing of your purchase order.
- Our payment terms are 30 days from the invoice date.
- Print subscription material quantities may be adjusted across grades for like products, to accommodate enrollment fluctuations, quantities cannot be adjusted between different programs or copyrights.
- Our shipping terms are FOB shipping point. The shipping term for your proposal is Shipping Point.
- Should any of these Terms of Sale conflict with any preprinted terms on your purchase order, the HMH terms of service shall apply.

Thank you in advance for supplying us with the necessary information at time of purchase.

Our goal is to ensure your success throughout the duration of this agreement, which starts with a highly successful delivery of our solution.

For greater detail, the complete Terms of Purchase may be reviewed here: <http://www.hmhco.com/common/terms-conditions>

Date of Proposal: 5/18/2020

Proposal Expiration Date: 7/2/2020



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