

**SCHOOL BOARD OF BREVARD COUNTY, FLORIDA**

**BOARD AGENDA ITEM – June 27, 2023**

**DEPARTMENT/SCHOOL INITIATED AGREEMENT**

**20-606-A-HD-A3 AVID CENTER**

(BW) Bids Waived                       (A) Agreement

**REQUESTOR:** Secondary Leading & Learning                      **Legal Review Required:**  Yes     No  
**Standard Template Used with No Changes:**  Yes     No  
**Standard Template Type:**    **Agreement**

VENDOR NAME	AMOUNT AWARDED	REQUIRED PRODUCTS/SERVICES
Advancement Via Individual Determination (AVID)	\$60,347.00	Avid Membership Fees with AVID Weekly
<b>Total</b>	\$60, 347.00	

<input type="checkbox"/> <b>Contract Renewal</b>	<b>New Contract Amount</b>	\$60,347.00
<input checked="" type="checkbox"/> <b>Recurring Contract</b>	<b>Previous Contract Amount</b>	\$53,997.00
<input type="checkbox"/> <b>New Contract</b>	<b>Variance</b>	\$6,350.00

**PRICE INCREASE / DECREASE EXPLANATION:** Current quote reflects an eleven percent price increase.

**DISCUSSION:**

AVID, Advancement Via Individual Determination, is an international program with the mission to close the achievement gap by preparing all students for college readiness and success. AVID Weekly is a subscription of News articles, sample lessons, and a matrix guide designed for use by teachers. It is intended for teaching critical reading as a subject or to assist with teaching students critical reading techniques within their content area (e.g., science, social studies, etc.). Students in thirteen (13) Brevard Public Schools benefit from this program.

The standard agreement template has been used with modifications. Approved by Legal Services on February 26, 2020, April 29, 2020 and District Security on May 20, 2020.

**CONTRACT TERM:**

The initial contract term shall commence July 1, 2023 and shall renew annually. The proposed term is perpetual. Each year the renewal invoice for the AVID membership for the associated schools must be paid by July 1<sup>st</sup>.

**RECOMMENDATION:**

It is the recommendation of Dr. Stephanie Soliven, Assistant Superintendent, Secondary Leading and Learning and Mollie Vega, Director, Secondary Leading and Learning to approve the attached amendment with AVID Center in the amount of \$60,347.00. Request approval for the Director of Procurement & Distribution Services to approve purchase orders to pay the Membership fees for all future invoices.

**AUTHORITY FOR ACTION:**

Florida Administrative Code 6A-1.012 (11)(b)



Agreement #: 20-606-A-HD-A3

Approval Date: \_\_\_\_\_

**Amendment 3**  
**To Agreement Between**  
**The School Board of Brevard County, Florida**  
**and**  
**AVID Center**  
**20-606-A-HD**

**THIS AMENDMENT** (hereinafter referred to as “Amendment”) to the agreement identified above (referred to as the “Agreement”) by and between The School Board of Brevard County, Florida, a political subdivision of the State of Florida, located at 2700 Judge Fran Jamieson Way, Viera, Florida 32940, more commonly known as Brevard Public Schools (hereinafter referred to as “BPS”) AVID Center whose business address is 9797 Aero Drive, Suite 100, San Diego CA. 92123, (hereinafter referred to as “Contractor”), is made as follows:

**WITNESSETH:**

**WHEREAS**, pursuant to the terms of the Agreement, the parties may amend the Agreement upon mutual written consent; and

**WHEREAS**, BPS and Contractor wish to amend the Agreement to modify the Expiration Date and attach new Exhibit “A” through this Amendment;

**NOW, THEREFORE**, in consideration of the mutual covenants and provisions contained herein, the parties hereto agree as follows:

1. Exhibit “A: for School Year 23-24 hereby replaces Exhibit “A” for School Year 22-23.
  2. Not to Exceed dollar amount has been updated to \$60,347.00.
  3. Expiration date is hereby amended to a perpetual term with annual renewals.
  4. Change Terms and Conditions to add participation into Avid Ignite.
  5. The above recitals are true and correct and are hereby incorporated by reference.
  6. Except as expressly modified herein, the terms and conditions of the Agreement remain unchanged.
- In the event of a conflict between the terms of this Amendment and those of the Agreement, BPS and Contractor agree that the terms of this Amendment shall prevail and control.

**SIGNATURE PAGE TO FOLLOW**

**IN WITNESS WHEREOF**, BPS has made and executed this Amendment and Contractor has made and executed this Amendment on the day and year below written.

**AVID CENTER**

By: \_\_\_\_\_ Date: \_\_\_\_\_

Authorized Representative Signature

Print Name and Title: \_\_\_\_\_

**THE SCHOOL BOARD OF BREVARD COUNTY, FLORIDA**

By: \_\_\_\_\_ Date: \_\_\_\_\_

Matthew J. Susin, Board Chairman

YEAR	FND	CNTR	PROJECT	FUNC	OBJT	PRG	S	AMOUNT

Send required insurance certificates to the Procurement Department.

New Vendors: Send all completed Forms to the Procurement and Distribution Services Department.

# AVID Center

## Exhibit "A"



# Products and Services Quote/Order

Quote/Order #: Q-86170  
 Client: School Board of Brevard County  
 Address: 2700 Judge Fran Jamieson Way  
 Viera, FL 32940

AVID Center Representative: Robin McCoy  
 Phone: (407) 450-5014  
 Email: rmccoy@avid.org

Effective Date: July 01, 2023

Expiration Date: June 30, 2024

District Products				
QTY	PRODUCT NAME	UNIT PRICE	DISCOUNT	EXTENDED PRICE
1	AVID District Leadership Year 2	\$6,000.00	\$2,000.00	\$4,000.00
District Products SUBTOTAL:				<b>\$4,000.00</b>

Astronaut High School				
QTY	PRODUCT NAME	UNIT PRICE	DISCOUNT	EXTENDED PRICE
1	AVID Membership Fees Secondary	\$4,349.00	\$0.00	\$4,059.00
1	AVID Weekly Secondary	\$675.00	\$0.00	\$625.00
Astronaut High School SUBTOTAL:				<b>\$4,684.00</b>

Central Middle School				
QTY	PRODUCT NAME	UNIT PRICE	DISCOUNT	EXTENDED PRICE
1	AVID Membership Fees Secondary	\$4,349.00	\$0.00	\$4,059.00
1	AVID Weekly Secondary	\$675.00	\$0.00	\$625.00
Central Middle School SUBTOTAL:				<b>\$4,684.00</b>

Cocoa Jr Sr High School				
QTY	PRODUCT NAME	UNIT PRICE	DISCOUNT	EXTENDED PRICE
1	AVID Membership Fees Secondary	\$4,349.00	\$0.00	\$4,059.00
1	AVID Weekly Secondary	\$675.00	\$0.00	\$625.00
Cocoa Jr Sr High School SUBTOTAL:				<b>\$4,684.00</b>

Eau Gallie High School				
QTY	PRODUCT NAME	UNIT PRICE	DISCOUNT	EXTENDED PRICE

Quote/Order  
 2023 - 2024 School Board of Brevard County Drafted: 05/03/2023

1	AVID Membership Fees Secondary	\$4,349.00	\$0.00	\$4,059.00
1	AVID Weekly Secondary	\$675.00	\$625.00	\$0.00
Eau Gallie High School SUBTOTAL:				<b>\$4,059.00</b>

Golfview Elementary School				
QTY	PRODUCT NAME	UNIT PRICE	DISCOUNT	EXTENDED PRICE
1	AVID Membership Fees Elementary School	\$3,375.00	\$0.00	\$3,349.00
1	AVID Weekly Elementary	\$675.00	\$0.00	\$0.00
Golfview Elementary School SUBTOTAL:				<b>\$3,349.00</b>

James Madison Middle School				
QTY	PRODUCT NAME	UNIT PRICE	DISCOUNT	EXTENDED PRICE
1	AVID Membership Fees Secondary	\$4,349.00	\$0.00	\$4,059.00
1	AVID Weekly Secondary	\$675.00	\$0.00	\$625.00
James Madison Middle School SUBTOTAL:				<b>\$4,684.00</b>

John F Kennedy Middle School				
QTY	PRODUCT NAME	UNIT PRICE	DISCOUNT	EXTENDED PRICE
1	AVID Membership Fees Secondary	\$4,349.00	\$0.00	\$4,059.00
1	AVID Weekly Secondary	\$675.00	\$625.00	\$0.00
John F Kennedy Middle School SUBTOTAL:				<b>\$4,059.00</b>

Lyndon B Johnson Middle School				
QTY	PRODUCT NAME	UNIT PRICE	DISCOUNT	EXTENDED PRICE
1	AVID Membership Fees Secondary	\$4,349.00	\$0.00	\$4,059.00
1	AVID Weekly Secondary	\$675.00	\$0.00	\$625.00
Lyndon B Johnson Middle School SUBTOTAL:				<b>\$4,684.00</b>

McNair Magnet School				
QTY	PRODUCT NAME	UNIT PRICE	DISCOUNT	EXTENDED PRICE
1	AVID Membership Fees Secondary	\$4,349.00	\$0.00	\$4,059.00
1	AVID Weekly Secondary	\$675.00	\$0.00	\$625.00
McNair Magnet School SUBTOTAL:				<b>\$4,684.00</b>

Palm Bay Elementary School				
QTY	PRODUCT NAME	UNIT PRICE	DISCOUNT	EXTENDED PRICE
1	AVID Membership Fees Elementary School	\$3,375.00	\$0.00	\$3,349.00
1	AVID Weekly Elementary	\$675.00	\$0.00	\$0.00
Palm Bay Elementary School SUBTOTAL:				<b>\$3,349.00</b>

Palm Bay Magnet High School				
QTY	PRODUCT NAME	UNIT PRICE	DISCOUNT	EXTENDED PRICE
1	AVID Membership Fees Secondary	\$4,349.00	\$0.00	\$4,059.00
1	AVID Weekly Secondary	\$675.00	\$0.00	\$625.00
Palm Bay Magnet High School SUBTOTAL:				<b>\$4,684.00</b>

Rockledge High School				
QTY	PRODUCT NAME	UNIT PRICE	DISCOUNT	EXTENDED PRICE
1	AVID Membership Fees Secondary	\$4,349.00	\$0.00	\$4,059.00
1	AVID Weekly Secondary	\$675.00	\$0.00	\$625.00
Rockledge High School SUBTOTAL:				<b>\$4,684.00</b>

Stone Middle School				
QTY	PRODUCT NAME	UNIT PRICE	DISCOUNT	EXTENDED PRICE
1	AVID Membership Fees Secondary	\$4,349.00	\$0.00	\$4,059.00
1	AVID Weekly Secondary	\$675.00	\$625.00	\$0.00
Stone Middle School SUBTOTAL:				<b>\$4,059.00</b>

**TOTAL:** \$60,347.00

*plus all applicable taxes*

**Additional Comments:**

N/A

This AVID Center Products and Services Quote/Order is a Subsequent Quote/Order as defined in the General Terms and Conditions previously agreed to by AVID Center and the "Client" identified above ("Ts&Cs"). This Quote/Order and any exhibits or attachments hereto, together with the Ts&Cs (including the definitions of terms set forth at <https://www.avid.org/Page/3290> or another location on AVID Center's website designated by AVID Center), supersedes all previous Quote/Orders and constitutes a binding agreement between AVID Center and Client with respect to the AVID Products and Services specified above. Certain AVID Products and Services may be cancelled by Client as set forth in AVID Center's Rest Assured Policy at <https://www.avid.org/rest-assured-policy>.

AVID Center is committed to assisting Client with a successful implementation. Additional information regarding professional learning registrations is listed below:

- Newly implementing AVID sites are best supported by a core site team of educators – at least 8 for AVID Secondary or 4 for AVID Elementary. In the initial year of implementation, Client agrees to enroll participants into AVID Summer Institute ("SI") equal to the minimum core site team described herein, unless AVID Center agrees otherwise on this Quote/Order. If other professional learning events are taken instead of SI, prices will be adjusted accordingly upon completion of the training event.
- For each existing site in year 2 and beyond of AVID implementation, Client agrees to enroll one (1) participant into AVID Ignite, unless Client notifies otherwise. If a participant is not enrolled or a registrant does not attend, Client will receive a voucher to be used for AVID Ignite in the following summer after payment has been received.

Client will be invoiced for the greater of the number of participants from a site registered for the event or committed to on this Quote/Order. No payment is due at the time of execution of this Quote/Order, notwithstanding anything to the contrary in the General Terms and Conditions. At the time of invoicing, AVID Center will verify registration fees for each site listed on this Quote/Order and any registrations which have been previously paid will be removed from the invoice. Payment will be due within thirty (30) days following receipt of AVID Center's invoice related to this Quote/Order. Each party has caused this Quote/Order to be signed by its duly authorized representative. The terms of this Quote/Order will control in the event of a conflict with any terms or conditions set forth in any purchase order or other document or communication from Client and any such terms and conditions are hereby rejected by AVID Center and of no effect.

AVID Center,  
a California Non-Profit Corporation 501(c)(3)

School Board of Brevard County

Sign: \_\_\_\_\_  
Print  
Name: \_\_\_\_\_

Sign: \_\_\_\_\_  
Print  
Name: \_\_\_\_\_

Title: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

Date: \_\_\_\_\_

Email: contracts@avid.org

Email: \_\_\_\_\_

AVID Center  
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San Diego, CA 92123  
Employer ID # 33-0522594